



State of California  
*Employment Training Panel*

Edmund G. Brown Jr., Governor

**FOR IMMEDIATE RELEASE: November 16, 2012**

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**Employment Training Panel Approves \$3.9M  
for California Workers in Priority Industries and Small Business**  
(Amended December 11, 2012)

SACRAMENTO – The State of California’s Employment Training Panel approved 15 contracts worth approximately \$3.9M in job training funds at its regularly held public meeting today. Additionally, since the last Panel meeting on October 19, Panel Chair, Barry Broad and Acting Executive Director, Jill McAloon have approved approximately \$800,000 to help fund training for 14 small business and small-scope projects under \$100,000 each.

Industries critical to California’s economy were represented at today’s panel meeting, including training proposals for aerospace and defense, healthcare, and manufacturing. Small business training proposals were also approved through the panel’s delegation order process.

Small businesses are critical to California’s economy. Accounting for approximately 99 percent of the state’s employers, the 3.5 million small businesses employ over half of California’s private-sector workforce. ETP recognizes the impact small business has on California’s economy, and is committed to providing critical job skills training to employees and owners of small businesses. In FY 2011-12, nearly 70 percent of all *businesses completed projects* and 94 percent of all new hire trainees *in ETP’s core and alternative completed projects funded by ETP* were ~~employees of~~ *retained by* small businesses with two hundred or fewer employees.

Investment in workforce training for small business employers contributes to a healthy California economy. As the state’s premier program supporting job creation and retention, through training, ETP will continue to prioritize outreach to the small business community through its Small Business, Fast Track, and Multiple Employer Funding programs.

ETP is a business and labor supported state agency that assists employers in strengthening their competitive edge in the economy by providing funds to partially off-set the costs of necessary job skills training. California’s ETP is a performance-based program, providing funds for trainees who successfully complete training and are retained in good-paying jobs at a required minimum wage, for at least 90 days.

The program, funded by the Employment Training Tax paid by California employers, helps businesses threatened by out-of-state and international competition. The Panel also serves employers under its Special Employment Training Program, funding projects designed to improve skills and employment security of frontline workers in projects that do not meet standard employer/trainee eligibility requirements. Since its inception in 1983, the ETP program has provided approximately \$1.25 billion to train over 800,000 workers for more than 78,000 California companies. Employers match training funds awarded by ETP, making these projects true public-private partnerships. For more information about the program, please visit [www.etp.ca.gov](http://www.etp.ca.gov), or call 916-327-5368.

PROJECTS APPROVED  
November 16, 2012

**REVIEW AND ACTION ON PROPOSALS**

| <u>Contractor</u>   | <u>City/County</u>   | <u>Contract Amt</u> |
|---|--|---------------------|
| <b><u>North Hollywood Regional Office</u></b>   |  |                     |
| <a href="#"><u>Automatic Data Processing, Inc.</u></a>  | Los Angeles  | \$482,000           |
| <a href="#"><u>Building Skills Partnership</u></a>  | Statewide  | \$398,665           |
| <a href="#"><u>East Los Angeles Doctors Hospital L.P.</u></a>                                     | Los Angeles  | \$150,000           |
| <a href="#"><u>Farmers Group, Inc.</u></a>  | Alameda, Contra Costa,<br>Fresno, Kern, Los Angeles,<br>Orange, Sacramento,<br>San Bernardino, San Diego,<br>San Mateo, Santa Clara &<br>Sonoma                            | \$320,000           |
| <a href="#"><u>Heart Hospital of BK, LLC DBA<br/>Bakersfield Heart Hospital</u></a>               | Kern   | \$150,000           |
| <a href="#"><u>Memorial Hospital of Gardena,<br/>a Subsidiary of Avanti Health System LLC</u></a> | Los Angeles  | \$100,000           |
| <b><u>San Diego Regional Office</u></b>   |  |                     |
| <a href="#"><u>Pacific Contours Corporation</u></a>   | Orange & San Diego   | \$193,200           |
| <a href="#"><u>Systems Services of America, Inc.</u></a>  | San Bernardino & Santa Clara   | \$285,440           |
| <b><u>San Francisco Bay Area Regional Office</u></b>  |  |                     |
| <a href="#"><u>AcademyX, Inc.</u></a>   | Statewide  | \$190,280           |
| <a href="#"><u>BioMarin Pharmaceutical Inc.</u></a>   | Marin  | \$458,000           |
| <a href="#"><u>Diebold, Incorporated</u></a>  | Alameda, Los Angeles,<br>Orange, Sacramento, &<br>San Diego  | \$149,280           |
| <b><u>Sacramento Regional Office</u></b>  |  |                     |
| <a href="#"><u>Fresno Surgery Center, L.P. DBA<br/>Fresno Surgical Hospital</u></a>               | Fresno   | \$135,000           |
| <a href="#"><u>Hitchcock &amp; Holcombe, Inc. DBA<br/>Continental Training Center</u></a>         | Alameda, Colusa, Contra<br>Costa, Imperial, Lake, Los<br>Angeles, Marin, Monterey,<br>Napa, Nevada, Placer,<br>Riverside, Sacramento, San<br>Francisco, San Joaquin, Santa | \$478,030           |

Barbara, Solano, Sonoma,  
Sutter, Tulare, Yolo & Yuba

[Nestle Dryer's Ice Cream Company](#) Tulare \$288,000

[Northern California Valley Sheet Metal  
Industry Joint Apprenticeship and Training  
Trust Fund](#) Northern California \$150,000

**SMALL BUSINESS AND SMALL SCOPE PROJECTS APPROVED**

**Fast Track October 2012-1**

|   |  |          |
|---|--|----------|
| CertainTeed Corporation   | Madera   | \$93,600 |
| Laird Manufacturing, LLC  | Merced   | \$75,036 |
| Performance Food Group, Inc. DBA<br>Roma of Northern California | Alameda  | \$75,600 |
| Salas O'Brien Engineers, Inc.                                   | Alameda, Los Angeles,<br>Monterey, Orange, Sacramento,<br>San Luis Obispo, & Santa Clara | \$81,900 |
| The Ultimate Software Group, Inc.                               | Orange   | \$95,200 |
| UltraCell LLC   | Alameda  | \$14,400 |
| Walgreen Co. DBA Walgreens                                      | Yolo   | \$18,000 |
| Weatherby, Inc.   | San Luis Obispo  | \$90,272 |

**Small Business October 2012-1**

|  |   |          |
|--|---|----------|
| 4 Star Electronics, Inc.   | Orange                                    | \$48,400 |
| Arvynyl Laminates, LP  | Riverside                                 | \$39,780 |
| California Nuggets, Inc.   | San Joaquin                               | \$26,520 |
| Process Cooling International DBA<br>Applied Process Cooling Corporation | Fresno, San Mateo, Sonoma &<br>Stanislaus | \$46,800 |
| Sinecera, Inc. DBA<br>Crown Valley Precision Machining, Inc.             | Los Angeles                               | \$49,036 |
| Transfer Flow, Inc.  | Butte                                     | \$49,062 |