

ETP Approved Contracts FY 26-27 through September
Development and Administrative Service Costs
Consultant Fee Comparison Charts

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
Betat Advisories	\$10,000	5%	13%	ET27-0902	\$192,426
	\$10,000	4%	10%	ET27-0909	\$244,606
	\$10,000	2%	13%	ET27-0921	\$547,110
	\$10,000	8%	10%	ET27-0931	\$118,435
	\$10,000	2%	13%	ET27-0933	\$532,289
	\$10,000	0.3%	10%	ET27-0935	\$2,928,928
	\$10,000	0.4%	13%	ET27-0938	\$2,258,586
	\$10,000	4%	10%	ET27-0944	\$242,347
	\$10,000	1%	13%	ET27-0948	\$1,305,038
	\$10,000	3%	10%	ET27-0949	\$399,824
	\$10,000	2%	13%	ET27-0950	\$649,994
	\$10,000	1%	13%	ET27-0951	\$784,030
	\$10,000	2%	10%	ET27-0955	\$468,079
	\$5,000	2%	13%	ET27-0957	\$279,797
California Manufacturers and Technology Association + Sierra Consulting Services, Inc.	\$0	0%	13%	ET27-0105	\$490,000
	\$1,000	0.2%	0%		
Dunton Consulting, Inc	\$4,000	1%	13%	ET27-0137	\$350,000
Herrera & Company	\$18,750	2%	13%	ET27-0132	\$898,800
Jo Peterson Consulting	\$0	0%	13%	ET27-0109	\$597,624
JobForward	\$11,844	6%	13%	ET27-0106	\$197,400
	\$2,500	7%	13%	ET27-0143	\$37,632
Lourdes Uranday Consulting	\$2,000	1%	10%	ET27-0131	\$259,966
National Training Company, Inc.	\$15,000	4%	13%	ET27-0113	\$427,560
Propel Consulting Group	\$20,000	3%	13%	ET27-0102	\$604,800
	\$20,000	3%	13%	ET27-0107	\$592,900
	\$10,000	2%	13%	ET27-0111	\$563,360
	\$20,000	3%	13%	ET27-0119	\$742,560
	\$3,500	2%	13%	ET27-0125	\$162,960
	\$7,500	2%	13%	ET27-0127	\$398,580
	\$10,000	2%	12%	ET27-0128	\$532,800
	\$15,000	2%	13%	ET27-0134	\$624,400
	\$7,500	3%	13%	ET27-0136	\$241,920
	\$25,000	3%	13%	ET27-0140	\$899,562
	\$0	0%	13%	ET27-0900	\$448,846
	\$0	0%	13%	ET27-0901	\$169,886
	\$0	0%	13%	ET27-0903	\$49,856
	\$0	0%	13%	ET27-0904	\$66,994
	\$0	0%	13%	ET27-0905	\$240,040
	\$0	0%	13%	ET27-0906	\$3,157,281
	\$0	0%	13%	ET27-0907	\$58,452
	\$0	0%	13%	ET27-0908	\$190,120
	\$0	0%	13%	ET27-0910	\$38,800
	\$0	0%	13%	ET27-0911	\$59,204
	\$0	0%	13%	ET27-0912	\$166,435
	\$0	0%	13%	ET27-0913	\$45,182
	\$0	0%	13%	ET27-0914	\$84,953
	\$0	0%	13%	ET27-0915	\$284,970
	\$0	0%	13%	ET27-0916	\$323,420

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	\$	%			
Strategy Workplace Communications	\$0	0%	13%	ET27-0917	\$94,267
	\$0	0%	13%	ET27-0918	\$38,950
	\$0	0%	13%	ET27-0919	\$124,602
	\$0	0%	13%	ET27-0920	\$101,270
	\$0	0%	13%	ET27-0922	\$345,261
	\$0	0%	13%	ET27-0923	\$70,140
	\$0	0%	13%	ET27-0924	\$169,071
	\$0	0%	13%	ET27-0925	\$70,110
	\$0	0%	13%	ET27-0927	\$72,478
	\$0	0%	13%	ET27-0928	\$144,072
	\$0	0%	13%	ET27-0929	\$219,678
	\$0	0%	13%	ET27-0930	\$299,896
	\$0	0%	13%	ET27-0932	\$63,099
	\$0	0%	13%	ET27-0934	\$76,824
	\$0	0%	13%	ET27-0937	\$48,270
	\$0	0%	13%	ET27-0939	\$553,306
	\$0	0%	13%	ET27-0941	\$1,890,400
	\$0	0%	13%	ET27-0945	\$147,550
	\$0	0%	13%	ET27-0947	\$272,007
	\$0	0%	13%	ET27-0954	\$975,780
	\$0	0%	13%	ET27-0958	\$524,372
	\$0	0%	13%	ET27-0959	\$56,076
	\$0	0%	13%	ET27-0960	\$432,345
	\$0	0%	13%	ET27-0961	\$86,502
	\$0	0%	13%	ET27-0962	\$378,594
	\$0	0%	13%	ET27-0963	\$569,728
Synergy Peak Performance Inc.	\$5,824	10%	13%	ET27-0953	\$58,244
Training Funding Source	\$1,900	2%	13%	ET27-0100	\$82,152
	\$0	0%	13%	ET27-0116	\$514,556
	\$1,900	1%	13%	ET27-0118	\$210,000
	\$1,900	3%	13%	ET27-0101	\$74,340
	\$1,900	3%	13%	ET27-0142	\$55,384
	\$1,900	11%	13%	ET27-0144	\$16,800
Training Grants Intelligence Inc.	\$4,940	2%	13%	ET27-0114	\$247,520
Training Refund Group	\$10,000	2%	13%	ET27-0126	\$531,552

Key Terms:

Administrative Fees paid to a consultant are capped at 13% for incumbent worker training and 20% of payment for new hire training.

Payment Earned means the amount of funding a company or other contractor is entitled to retain, if all performance standards are met.

Performance Standards are measured per-trainee. There are three basic standards: hours of training delivered, period of time retained in employment and wages earned post-retention.

Not Applicable means the company or other contractor did not, or has not decided whether to hire a consultant.