

ETP Approved Contracts FY 26-27 through July
Development and Administrative Service Costs
Consultant Fee Comparison Charts

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
California Manufacturers and Technology Association + Sierra Consulting Services, Inc.	\$0	0%	13%	ET27-0105	\$490,000
	\$1,000	0.2%	0%		
Jo Peterson Consulting	\$0	0%	13%	ET27-0109	\$597,624
JobForward	\$11,844	6%	13%	ET27-0106	\$197,400
National Training Company, Inc.	\$15,000	4%	13%	ET27-0113	\$427,560
Propel Consulting Group	\$20,000	3%	13%	ET27-0102	\$604,800
	\$20,000	3%	13%	ET27-0107	\$592,900
	\$10,000	2%	13%	ET27-0111	\$563,360
	\$20,000	3%	13%	ET27-0119	\$742,560
Training Funding Source	\$1,900	2%	13%	ET27-0100	\$82,152
	\$0	0%	13%	ET27-0116	\$514,556
	\$1,900	1%	13%	ET27-0118	\$210,000
Training Grants Intelligence Inc.	\$4,940	2%	13%	ET27-0114	\$247,520

Key Terms:

Administrative Fees paid to a consultant are capped at 13% for incumbent worker training and 20% of payment for new hire training.

Payment Earned means the amount of funding a company or other contractor is entitled to retain, if all performance standards are met.

Performance Standards are measured per-trainee. There are three basic standards: hours of training delivered, period of time retained in employment and wages earned post-retention.

Not Applicable means the company or other contractor did not, or has not decided whether to hire a consultant.