

ETP Approved Contracts FY 25-26 through August
Development and Administrative Service Costs
Consultant Fee Comparison Charts

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
Carrasco LLP, Innovative Tax Solutions + Sierra Consulting Services	\$1,350	3%	4%	ET26-0123	\$45,920
	\$3,150		9%		
	\$910	3%	4%	ET26-0136	\$30,576
	\$2,125		9%		
Herrera & Company	\$8,750	1.0%	13%	ET26-0110	\$599,200
Lourdes Uranday Consulting	\$8,750	1%	13%	ET26-0113	\$599,760
	\$2,000	0%	10%	ET26-0116	\$514,568
	\$2,000	1%	10%	ET26-0117	\$299,932
	\$2,000	1%	10%	ET26-0121	\$134,400
National Training Company, Inc.	\$12,400	5%	13%	ET26-0103	\$249,288
	\$13,800	5%	13%	ET26-0105	\$276,360
	\$15,000	3%	13%	ET26-0106	\$498,036
	\$15,000	3%	13%	ET26-0131	\$595,056
	\$1,500	5%	13%	ET26-0135	\$30,377
Sierra Consulting Services, Inc.	\$1,000	0.01%		ET26-0128	\$849,779
Soi Asoke LLC	\$750	1%	13%	ET26-0130	\$82,600
Strategic Business Solutions, LLC	\$7,250	7%	13%	ET26-0112	\$98,000
Synergy Peak Performance Inc.	\$11,200	8%	13%	ET26-0126	\$145,600
Training Funding Partners	\$15,000	3%	13%	ET26-0115	\$585,200
Training Funding Partners + JobForward	\$28,500	6%	13%	ET26-0111	\$490,560
Training Funding Source	\$1,900	1%	13%	ET26-0102	\$132,720
	\$1,900	2%	13%	ET26-0104	\$112,000
	\$1,900	1%	13%	ET26-0108	\$196,000
	\$0	0%	10%	ET26-0114	\$849,852
	\$1,900	4%	13%	ET26-0133	\$44,800

Key Terms:

Administrative Fees paid to a consultant are capped at 13% for incumbent worker training and 20% of payment for new hire training.

Payment Earned means the amount of funding a company or other contractor is entitled to retain, if all performance standards are met.

Performance Standards are measured per-trainee. There are three basic standards: hours of training delivered, period of time retained in employment and wages earned post-retention.

Not Applicable means the company or other contractor did not, or has not decided whether to hire a consultant.