

ETP Approved Contracts FY 24-25 through May
Development and Administrative Service Costs
Consultant Fee Comparison Charts

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
Abbott Consulting Group	\$7,500	1%	10%	ET25-0193	\$501,760
	\$10,000	2%	10%	ET25-0237	\$599,200
Aescher Consulting	\$5,000	1%	12%	ET25-0148	\$596,960
Arthur and Hansen, LLC	\$4,928	5%	13%	ET25-0239	\$98,560
Betat Advisories	\$15,000	2%	13%	ET25-0118	\$625,356
	\$10,000	3%	13%	ET25-0900	\$389,950
	\$10,000	3%	10%	ET25-0972	\$389,844
	\$10,000	3%	10%	ET25-0911	\$390,073
	\$10,000	3%	10%	ET25-0937	\$390,334
	\$10,000	3%	10%	ET25-0950	\$390,224
	\$10,000	3%	13%	ET25-0952	\$390,537
	\$10,000	3%	10%	ET25-0958	\$390,432
	\$10,000	3%	10%	ET25-0963	\$390,344
	\$10,000	3%	10%	ET25-0971	\$390,432
	\$10,000	3%	7%	ET25-0940	\$390,289
			7%		
Betat Advisories + LAUSD	\$10,000	3%	7%	ET25-0941	\$390,321
			7%		
	\$10,000	3%	7%	ET25-0942	\$389,550
			7%		
	\$10,000	3%	7%	ET25-0944	\$390,070
			7%		
	\$10,000	3%	7%	ET25-0903	\$390,380
			7%		
	\$10,000	3%	7%	ET25-0907	\$390,243
			7%		
	\$10,000	3%	7%	ET25-0920	\$390,073
			7%		
	\$5,000	2%	7%	ET25-0921	\$310,236
			7%		
BLI Co.	\$15,000	3%	7%	ET25-0925	\$389,734
			7%		
CALBEC Group	\$10,000	3%	7%	ET25-0969	\$390,194
	\$10,000	3%	7%		
	\$15,000	3%	13%	ET25-0197	\$595,980
	\$5,208	10%	10%	ET25-0214	\$52,080
	\$19,000	5%	13%	ET25-0221	\$367,500
	\$19,000	9%	13%	ET25-0257	\$204,120
California Manufacturers and Technology Association + Sierra Consulting Services, Inc.	\$15,000	9%	10%	ET25-0279	\$171,808
	\$8,500	10%	13%	ET25-0283	\$87,696
	\$13,300	5%	13.00%	ET25-0244	\$243,712
	\$5,700	2%			
	\$13,300	3%			
	\$5,700	3%			

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California Training Administration, Inc.	\$2,500	1%	13.00%	ET25-0153	\$474,880
	\$2,500	0.4%	13.00%	ET25-0170	\$571,200
	\$2,500	1%	13.00%	ET25-0174	\$324,240
	\$2,500	0.4%	13.00%	ET25-0177	\$579,768
	\$4,500	3%	13.00%	ET25-0190	\$140,000
	\$500	5%	13.00%	ET25-0215	\$10,080
	\$2,500	2%	13.00%	ET25-0282	\$110,400
Carrasco LLP, Innovative Tax Solutions + Sierra Consulting Services, Inc.	\$3,000	3%	4.00%	ET25-0158	\$100,800
	\$7,000	7%	9.00%		
	\$3,326	3%	4.00%	ET25-0253	\$110,880
	\$7,761	7%	9.00%		
	\$1,400	3%	4.00%	ET25-0266	\$48,720
	\$3,400	7%	9.00%		
	\$5,700	3%	4.00%	ET25-0294	\$218,400
	\$13,300	6%	9.00%		
Deloitte Tax LLP	\$52,605	9%	9.00%	ET25-0236	\$599,760
Dunton Consulting, Inc	\$0	0%	13.00%	ET25-0220	\$78,400
	\$0	0%	13.00%	ET25-0227	\$164,220
East County Economic Development Council	\$0	0%	13.00%	ET25-0191	\$785,680
Economic Incentives Advisory Group	\$25,000	3%	12.00%	ET25-0146	\$831,040
	\$12,500	6%	11.50%	ET25-0160	\$217,140
	\$3,375	7%	12.00%	ET25-0211	\$47,040
Hernandez Consulting	\$5,000	1%	12.00%	ET25-0151	\$500,976
	\$0	0%	11.80%	ET25-0180	\$486,658
	\$0	0%	11.80%	ET25-0181	\$598,350
Herrera & Company	\$8,750	1%	13.00%	ET25-0225	\$849,800
	\$8,750	1%	13.00%	ET25-0248	\$599,760
	\$8,750	1%	13.00%	ET25-0255	\$598,080
	\$8,750	1%	13.00%	ET25-0278	\$599,760
Judith's Training Services	\$10,000	9%	10.00%	ET25-0222	\$110,740
	\$8,954	10%	11.00%	ET25-0223	\$89,544
	\$10,000	10%	10.00%	ET25-0262	\$105,000
Lourdes Uranday Consulting	\$2,000	1%	10.00%	ET25-0159	\$343,000
	\$2,000	0.2%	10.00%	ET25-0198	\$849,290
Marquis Group	\$31,000	5%	13.00%	ET25-0129	\$599,424
National Training Company North	\$10,000	2%	13.00%	ET25-0135	\$491,400
	\$10,000	4%	13.00%	ET25-0165	\$235,200
	\$0	0%	13.00%	ET25-0247	\$472,500
			13.00%		
	\$2,500	6%	13.00%	ET25-0235	\$45,211
			13.00%		
	\$15,000	4%	13.00%	ET25-0111	\$387,128

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National Training Company, Inc.	\$15,000	4%	13.00%	ET25-0113	\$387,072
	\$15,000	3%	13.00%	ET25-0143	\$466,088
	\$8,000	5%	13.00%	ET25-0149	\$153,300
	\$15,000	6%	13.00%	ET25-0154	\$248,976
	\$15,000	4%	13.00%	ET25-0155	\$366,240
	\$10,300	5%	13.00%	ET25-0164	\$207,172
	\$3,700	5%	13.00%	ET25-0169	\$74,256
	\$7,650	6%	13.00%	ET25-0175	\$123,424
	\$15,000	5%	13.00%	ET25-0187	\$284,760
	\$15,000	4%	13.00%	ET25-0228	\$382,592
	\$15,000	4%	13.00%	ET25-0230	\$396,704
	\$15,000	3%	13.00%	ET25-0232	\$453,300
	\$11,000	6%	13.00%	ET25-0260	\$193,104
	\$15,000	3%	13.00%	ET25-0267	\$479,668
	\$5,000	7%	13.00%	ET25-0101	\$74,592
Propel Consulting Group	\$20,000	3%	13.00%	ET25-0176	\$579,339
	\$15,000	3%	13.00%	ET25-0178	\$444,528
	\$20,000	3%	13.00%	ET25-0179	\$593,600
	\$15,000	5%	13.00%	ET25-0186	\$282,240
	\$15,000	2%	13.00%	ET25-0189	\$849,957
	\$5,000	7%	13.00%	ET25-0209	\$74,592
	\$15,000	6%	13.00%	ET25-0226	\$249,900
	\$15,000	7%	13.00%	ET25-0265	\$230,000
	\$15,000	7%	13.00%	ET25-0277	\$206,640
	\$4,000	1%	13.00%	ET25-0130	\$472,468
Sierra Consulting Services, Inc.	\$3,500	10%	13.00%	ET25-0140	\$36,288
	\$5,000	10%	13.00%	ET25-0141	\$50,736
	\$17,000	10%	13.00%	ET25-0156	\$170,240
	\$19,000	10%	13.00%	ET25-0157	\$194,040
	\$16,000	10%	13.00%	ET25-0185	\$161,280
	\$19,000	7%	13.00%	ET25-0195	\$263,760
Strategic Business Solutions, LLC	\$5,750	6%	13.00%	ET25-0105	\$99,960
	\$5,750	10%	13.00%	ET25-0208	\$58,520
	\$4,000	8%	13.00%	ET25-0250	\$48,720
	\$5,250	5%	10.00%	ET25-0274	\$95,844
Strategic360 Solutions, LLC	\$0	0%	10.00%	ET25-0132	\$411,600
	\$0	0%	13.00%	ET25-0137	\$283,080
	\$0	0%	13.00%	ET25-0902	\$390,250
	\$0	0%	13.00%	ET25-0905	\$390,250
	\$0	0%	13.00%	ET25-0909	\$390,290
	\$0	0%	13.00%	ET25-0910	\$390,515
	\$0	0%	13.00%	ET25-0912	\$390,104
	\$0	0%	13.00%	ET25-0913	\$390,260

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	\$	%			
Strategy Workplace Communications	\$0	0%	13.00%	ET25-0914	\$390,137
	\$0	0%	13.00%	ET25-0917	\$367,614
	\$0	0%	13.00%	ET25-0918	\$115,321
	\$0	0%	13.00%	ET25-0919	\$285,364
	\$0	0%	13.00%	ET25-0922	\$304,374
	\$0	0%	13.00%	ET25-0923	\$390,400
	\$0	0%	13.00%	ET25-0924	\$97,380
	\$0	0%	13.00%	ET25-0926	\$390,180
	\$0	0%	13.00%	ET25-0927	\$390,515
	\$0	0%	13.00%	ET25-0932	\$390,376
	\$0	0%	13.00%	ET25-0933	\$189,598
	\$0	0%	13.00%	ET25-0934	\$98,009
	\$0	0%	13.00%	ET25-0935	\$109,303
	\$0	0%	13.00%	ET25-0936	\$95,040
	\$0	0%	13.00%	ET25-0938	\$380,396
	\$0	0%	13.00%	ET25-0939	\$128,401
	\$0	0%	13.00%	ET25-0943	\$390,194
	\$0	0%	13.00%	ET25-0945	\$145,902
	\$0	0%	13.00%	ET25-0946	\$145,173
	\$0	0%	13.00%	ET25-0947	\$390,270
	\$0	0%	13.00%	ET25-0948	\$367,758
	\$0	0%	13.00%	ET25-0949	\$167,142
	\$0	0%	13.00%	ET25-0951	\$389,844
	\$0	0%	13.00%	ET25-0953	\$218,180
	\$0	0%	13.00%	ET25-0954	\$101,391
	\$0	0%	13.00%	ET25-0955	\$390,466
	\$0	0%	13.00%	ET25-0956	\$119,584
	\$0	0%	13.00%	ET25-0959	\$390,477
	\$0	0%	13.00%	ET25-0960	\$390,195
	\$0	0%	13.00%	ET25-0961	\$177,448
	\$0	0%	13.00%	ET25-0962	\$388,378
	\$0	0%	13.00%	ET25-0964	\$335,956
	\$0	0%	13.00%	ET25-0965	\$149,072
	\$0	0%	13.00%	ET25-0966	\$390,363
	\$0	0%	13.00%	ET25-0967	\$120,080
	\$0	0%	13.00%	ET25-0968	\$390,085
	\$0	0%	13.00%	ET25-0973	\$390,486
	\$0	0%	13.00%	ET25-0974	\$135,995
	\$0	0%	13.00%	ET25-0975	\$390,422
Synergy Peak Performance Inc.	\$18,000	4%	13.00%	ET25-0272	\$452,200
	\$25,000	9%	13.00%	ET25-0276	\$289,800
	\$18,000	3%	13.00%	ET25-0280	\$604,800
	\$15,000	5%	13.00%	ET25-0976	\$291,995
Trailhead Strategies Inc.	\$27,650	5%	13.00%	ET25-0219	\$531,840

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Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
Training Funding Partners	\$25,000	5%	13.00%	ET25-0163	\$540,960
	\$20,966	6%	13.00%	ET25-0242	\$349,440
	\$1,900	10%	13.00%	ET25-0243	\$18,480
	\$19,000	4%	13.00%	ET25-0293	\$439,040
			13.00%		
Training Funding Source	\$1,900	1%	13.00%	ET25-0107	\$189,280
	\$1,900	0%	13.00%	ET25-0122	\$498,960
	\$1,900	7%	13.00%	ET25-0125	\$26,600
	\$1,900	1%	13.00%	ET25-0128	\$233,520
	\$1,900	1%	13.00%	ET25-0131	\$131,600
	\$1,900	2%	13.00%	ET25-0133	\$113,400
	\$0	0%	10.00%	ET25-0138	\$639,219
	\$1,900	3%	13.00%	ET25-0144	\$74,256
	\$0	0%	10.00%	ET25-0167	\$845,604
	\$1,900	4%	13.00%	ET25-0168	\$44,800
	\$1,900	2%	13.00%	ET25-0182	\$98,000
	\$1,900	2%	13.00%	ET25-0184	\$100,800
	\$0	0%	10.00%	ET25-0192	\$149,700
	\$1,900	1%	13.00%	ET25-0201	\$130,900
	\$1,900	2%	13.00%	ET25-0203	\$100,800
	\$1,900	1%	13.00%	ET25-0205	\$205,632
	\$1,680	10%	13.00%	ET25-0206	\$16,800
	\$1,900	3%	13.00%	ET25-0207	\$74,648
	\$1,900	1%	13.00%	ET25-0218	\$310,464
	\$1,900	1%	13.00%	ET25-0231	\$327,600
	\$1,900	2%	13.00%	ET25-0249	\$109,620
	\$1,900	3%	13.00%	ET25-0251	\$57,120
	\$1,900	3%	13.00%	ET25-0256	\$73,696
	\$1,900	8%	13.00%	ET25-0259	\$22,680
	\$1,200	9%	13.00%	ET25-0264	\$12,936
	\$1,900	3%	13.00%	ET25-0270	\$70,000
	\$1,900	4%	13.00%	ET25-0285	\$47,600
	\$1,900	0%	13.00%	ET25-0288	\$459,200
	\$1,900	2%	13.00%	ET25-0290	\$89,040
	\$1,900	2%	13.00%	ET25-0291	\$103,040
	\$1,900	1%	13.00%	ET25-0292	\$151,200
	\$1,900	2%	13.00%	ET25-0297	\$98,000
Training Grants Intelligence Inc.	\$5,000	3%	13.00%	ET25-0103	\$198,240
	\$9,900	2%	13.00%	ET25-0112	\$643,440
	\$13,000	2%	13.00%	ET25-0202	\$596,960
	\$1,500	2%	13.00%	ET25-0240	\$74,200
	\$12,143	2%	13.00%	ET25-0281	\$590,632
	\$8,620	2%	13.00%	ET25-0286	\$431,200
	\$18,000	3%	13.00%	ET25-0289	\$589,680

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	\$6,500	3%	13.00%	ET25-0295	\$228,340
	\$0	0%	13.00%	ET25-0296	\$570,024
Training Refund Group	\$8,000	2%	13.00%	ET25-0139	\$379,260
Welsh Advisors, Inc.	\$5,057	7%	10.00%	ET25-0142	\$72,240
	\$5,225	7%	13.00%	ET25-0216	\$74,648

Key Terms:

Administrative Fees paid to a consultant are capped at 13% for incumbent worker training and 20% of payment for new hire training.

Payment Earned means the amount of funding a company or other contractor is entitled to retain, if all performance standards are met.

Performance Standards are measured per-trainee. There are three basic standards: hours of training delivered, period of time retained in employment and wages earned post-retention.

Not Applicable means the company or other contractor did not, or has not decided whether to hire a consultant.