

ETP Approved Contracts FY 24-25 through September
 Development and Administrative Service Costs
 Consultant Fee Comparison Charts

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
Betat Advisories	\$15,000	2%	13%	ET25-0118	\$625,356
	\$10,000	3%	13%	ET25-0900	\$389,950
	\$10,000	3%	10%	ET25-0911	\$390,073
	\$10,000	3%	10%	ET25-0937	\$390,334
	\$10,000	3%	10%	ET25-0950	\$390,224
	\$10,000	3%	13%	ET25-0952	\$390,537
	\$10,000	3%	10%	ET25-0958	\$390,432
	\$10,000	3%	10%	ET25-0963	\$390,344
	\$10,000	3%	10%	ET25-0971	\$390,432
	\$10,000	3%	10%	ET25-0972	\$389,844
Betat Advisories + LAUSD	\$10,000	3%	6.5%	ET25-0903	\$390,380
			6.5%		
	\$10,000	3%	6.5%	ET25-0907	\$390,243
			6.5%		
	\$10,000	3%	6.5%	ET25-0920	\$390,073
			6.5%		
	\$5,000	2%	6.5%	ET25-0921	\$310,236
			6.5%		
	\$10,000	3%	6.5%	ET25-0925	\$389,734
			6.5%		
	\$10,000	3%	6.5%	ET25-0931	\$390,070
			6.5%		
	\$10,000	3%	6.5%	ET25-0940	\$390,289
6.5%					
\$10,000	3%	6.5%	ET25-0941	\$390,321	
		6.5%			
\$10,000	3%	6.5%	ET25-0942	\$389,550	
		6.5%			
\$10,000	3%	6.5%	ET25-0944	\$390,070	
		6.5%			
\$10,000	3%	6.5%	ET25-0969	\$390,194	
		6.5%			
Marquis Group	\$31,000	5%	13%	ET25-0129	\$599,424
National Training Company North	\$10,000	2%	13%	ET25-0135	\$491,400
National Training Company, Inc.	\$15,000	5%	13%	ET25-0110	\$325,584
	\$15,000	4%	13%	ET25-0111	\$387,128
	\$15,000	4%	13%	ET25-0113	\$387,072
Propel Consulting Group	\$5,000	7%	13%	ET25-0101	\$74,592

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SAN BERNARDINO COMMUNITY COLLEGE DISTRICT	\$4,000	1%	13%	ET25-0130	\$472,468
Sierra Consulting Service	\$3,500	10%	13%	ET25-0140	\$36,288
	\$5,000	10%	13%	ET25-0141	\$50,736
Strategic Business Solutions, LLC	\$5,750	6%	13%	ET25-0105	\$99,960
Strategic360 Solutions, LLC	\$0	0%	10%	ET25-0132	\$411,600
	\$0	0%	13%	ET25-0137	\$283,080
Strategy Workplace Communications	\$0	0%	13%	ET25-0902	\$390,250
	\$0	0%	13%	ET25-0905	\$390,250
	\$0	0%	13%	ET25-0909	\$390,290
	\$0	0%	13%	ET25-0910	\$390,515
	\$0	0%	13%	ET25-0912	\$390,104
	\$0	0%	13%	ET25-0913	\$390,260
	\$0	0%	13%	ET25-0914	\$390,137
	\$0	0%	13%	ET25-0917	\$367,614
	\$0	0%	13%	ET25-0918	\$115,321
	\$0	0%	13%	ET25-0919	\$285,364
	\$0	0%	13%	ET25-0922	\$304,374
	\$0	0%	13%	ET25-0923	\$390,400
	\$0	0%	13%	ET25-0924	\$97,380
	\$0	0%	13%	ET25-0926	\$390,180
	\$0	0%	13%	ET25-0927	\$390,515
	\$0	0%	13%	ET25-0932	\$390,376
	\$0	0%	13%	ET25-0933	\$189,598
	\$0	0%	13%	ET25-0934	\$98,009
	\$0	0%	13%	ET25-0935	\$109,303
	\$0	0%	13%	ET25-0936	\$95,040
	\$0	0%	13%	ET25-0938	\$380,396
	\$0	0%	13%	ET25-0939	\$128,401
	\$0	0%	13%	ET25-0943	\$390,194
	\$0	0%	13%	ET25-0945	\$145,902
	\$0	0%	13%	ET25-0946	\$145,173
	\$0	0%	13%	ET25-0947	\$390,270
	\$0	0%	13%	ET25-0948	\$367,758
	\$0	0%	13%	ET25-0949	\$167,142
\$0	0%	13%	ET25-0951	\$389,844	
\$0	0%	13%	ET25-0953	\$218,180	
\$0	0%	13%	ET25-0954	\$101,391	
\$0	0%	13%	ET25-0955	\$390,466	

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	\$	%			
	\$0	0%	13%	ET25-0956	\$119,584
	\$0	0%	13%	ET25-0959	\$390,477
	\$0	0%	13%	ET25-0960	\$390,195
	\$0	0%	13%	ET25-0961	\$177,448
	\$0	0%	13%	ET25-0962	\$388,378
	\$0	0%	13%	ET25-0964	\$335,956
	\$0	0%	13%	ET25-0965	\$149,072
	\$0	0%	13%	ET25-0966	\$390,363
	\$0	0%	13%	ET25-0967	\$120,080
	\$0	0%	13%	ET25-0968	\$390,085
	\$0	0%	13%	ET25-0973	\$390,486
	\$0	0%	13%	ET25-0974	\$135,995
	\$0	0%	13%	ET25-0975	\$390,422
Training Funding Source	\$1,900	1%	13%	ET25-0107	\$189,280
	\$1,900	0.38%	13%	ET25-0122	\$498,960
	\$1,900	7%	13%	ET25-0125	\$26,600
	\$1,900	1%	13%	ET25-0128	\$233,520
	\$1,900	2%	13%	ET25-0133	\$113,400
	\$0	0%	10%	ET25-0138	\$848,799
	\$1,900	3%	13%	ET25-0144	\$74,256
Training Grants Intelligence Inc.	\$5,000	3%	13%	ET25-0103	\$198,240
	\$9,900	2%	13%	ET25-0112	\$643,440
Training Refund Group	\$8,000	2%	13%	ET25-0139	\$379,260
WELSH ADVISORS, INC.	\$6,174.00	9%	10%	ET25-0142	\$72,240

Key Terms:

Administrative Fees paid to a consultant are capped at 13% for incumbent worker training and 20% of payment for new hire training.

Payment Earned means the amount of funding a company or other contractor is entitled to retain, if all performance standards are met.

Performance Standards are measured per-trainee. There are three basic standards: hours of training delivered, period of time retained in employment and wages earned post-retention.

Not Applicable means the company or other contractor did not, or has not decided whether to hire a consultant.