



**STATE OF CALIFORNIA  
EMPLOYMENT TRAINING PANEL**

Zoom Virtual Meeting  
February 26, 2021

**Panel Members**

Janice Roberts  
Acting Chairperson

Gloria Bell  
Member

Chris Dombrowski  
Ex-Officio Member

Ernesto Morales  
Member

Gretchen Newsom  
Member

Rick Smiles  
Member

Douglas Tracy  
Member

Madison Hull  
Member

**Executive Staff**

Reg Javier  
Executive Director

Peter Cooper  
Assistant Director

Michael Cable  
Legal Counsel

**STATE OF CALIFORNIA**  
**EMPLOYMENT TRAINING PANEL**  
Zoom Virtual Meeting  
February 26, 2021

**I. PUBLIC PANEL MEETING CALL TO ORDER**

Acting Chairperson Janice Roberts called the meeting to order at 9:31 a.m.

**II. ROLL CALL**

Present

Janice Roberts  
Gloria Bell  
Chris Dombrowski  
Gretchen Newsom  
Madison Hull  
Rick Smiles  
Douglas Tracy  
Ernesto Morales

Executive Staff

Reg Javier, Executive Director  
Peter Cooper, Assistant Director  
Michael Cable, Legal Counsel

**III. AGENDA**

Acting Chairperson Roberts asked if the Panel Members reviewed the Agenda.

ACTION: Mr. Smiles moved for and Ms. Hull seconded the approval of the Agenda. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative for approval of the Agenda.

Motion carried, 8 to 0.

**IV. MINUTES**

Acting Chairperson Roberts asked if the Panel Members reviewed the Meeting Minutes from the last Panel Meeting.

ACTION: Mr. Smiles moved for and Ms. Hull seconded the approval of the Meeting Minutes from the last panel meeting. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative for approval of the Meeting Minutes from the last panel meeting.

Motion carried, 8 to 0.

## **V. REPORT OF THE EXECUTIVE DIRECTOR**

Mr. Javier welcomed the Panel Members, Applicants, and Stakeholders and reported that today's meeting is approximately \$9.6M in applications with an additional \$232,000 in delegation orders, for a total of approximately \$9.8M.

Mr. Javier recognized the following persons in attendance: Todd Phillip, San Diego Regional Office Manager; Ryan Swier, North Hollywood Regional Office Manager; Jana Lazarewicz, Sacramento Regional Office Manager, and Heather Miguel, Program Projects Unit Manager.

Ms. Torres introduced Todd Phillips as the recently promoted manager of the ETP San Diego Regional Office. Todd enters into his new role as the former development and monitoring analyst and has exceeded past public administration experience and knowledge and Public Affairs strategy, economic development and policy work.

Mr. Javier reported while continuing our efforts to provide even more clarity around proposals that go to you all as the panel, we're ramping up our efforts to better tell the story of the work of ETP are the outcomes and the impact of our programs across the state of California. With that said, we're going to be asking applicants and contractors for more information on their proposals, and maybe specifics around some of the outcomes that could help us tell a better story around our work and see the reports out begin to shift a little bit so that you guys gain the benefit of really having a deeper dive into what we achieved in all of our programming.

Mr. Javier also provided an update on the new department, the creation of the new Department Better Jobs, Higher Wages. About a year and a half ago, the governor had announced that we're going to go through an effort to create a new department under the labor agency to that would essentially align all of the workforce resources at the state level. That trailer bill for the creation of that new department was in the governor's budget that was released in January and that trailer bill language is now being heard in the hearings was and was heard this past this week. Actually, on Tuesday, it was in the assembly subcommittee and at the senate with our very own Mike Cable and sitting side by side with Tim Rainey as our testifiers. Essentially, the two hearings this week were just for discussion only so the legislative action has yet to be taken. The legislation actually creates the authority to create the Department of Better Jobs, Higher Wages. But even with that said, we're going to continue our planning efforts at the labor agency around alignment and coordination of the four departments that are going to be impacted so that we have a greater efficiency and hopefully a strengthening of the public workforce system. Those four departments are ETP, the California Workforce Development Board, the Department of Apprenticeship standards and EDD Workforce Services Branch.

Mr. Javier lastly reported Secretary Su has been appointed by the Biden administration to serve as the Deputy Labor Secretary for the Department of Labor at the federal level, she's going to have to go through the Senate confirmation hearings, which are likely to happen in the first weeks of March. What that means for us, is that we are likely in a short order going to have a new secretary of the labor Workforce Development Agency and also likely a new Undersecretary.

## **VI. REPORT OF LEGAL COUNSEL**

Legal Counsel Michael Cable presented a Legislation Memorandum, and highlighted the following bills:

AB-29 State bodies: meetings, the Bagley-Keene Open Meeting Act, requires that all meetings of a state body, as defined, be open and public, and that all persons be permitted to attend any meeting of a state body, except as otherwise provided in that act. Existing law requires the state body to provide notice of its meeting, including specified information and a specific agenda of the meeting, as provided, to any person who requests that notice in writing and to make that notice available on the internet at least 10 days in advance of the meeting. This bill would require that notice to include all writings or materials provided for the noticed meeting to a member of the state body by the staff of a state agency, board, or commission, or another member of the state body that are in connection with a matter subject to discussion or consideration at the meeting.

AB-339 State and local government: open meetings. Changes to open meeting act; state and local governments – electronic meeting changes.

AB-885 Bagley-Keene Open Meeting Act: teleconferencing.

This bill would require a state body that elects to conduct a meeting or proceeding by teleconference to make the portion that is required to be open to the public both audibly and visually observable. The bill would extend the above requirements of meetings of multimember advisory bodies that are held by teleconference to meetings of all multimember state bodies. The bill would require a multimember state body to provide a means by which the public may both audibly and visually remotely observe a meeting if a member of that body participates remotely.

AB-55 Employment: telecommuting.

Existing law promotes and develops the welfare of workers in California to improve working conditions and advance opportunities for profitable employment. Existing law regulates the wages, hours, and working conditions of any worker employed in any occupation, trade, or industry. This bill would declare the intent of the Legislature to enact future legislation to ensure certain rights and benefits for telecommuting employees.

AB-513 Employment: telecommuting employees.

This bill would authorize an employee working from home to receive legally required notices and postings electronically and sign certain documents electronically. The bill would also require that a working from home employee's wages due at the time of separation of employment be deemed to have been paid on the date that the wages are mailed to the employee.

SB-657 Employment: electronic documents.

The bill would also authorize an employee working from home to receive legally required notices and postings electronically and sign or acknowledge certain documents electronically.

Mr. Cable then stated the legislature was responding to not only how we're performing our meetings electronically, but they're also digging in on the telecommuting issues as well.

AB-548 Employment Training Panel.

Existing law establishes the Employment Training Panel within the Employment Development Department and prescribes the functions and duties of the panel with respect to certain employment training programs. This bill would make a no substantive change in that provision; from “he or she deems” to “the executive director deems.”

AB-1106 Employment Training Panel: pilot program: employment training needs.

This bill, upon appropriation by the Legislature, would require the Employment Training Panel to establish a pilot program to serve the employment training needs of small businesses. The bill would require the program to leverage the capacity of the existing statewide network of community college contract education centers operating with multiple employer contracts. The bill would require the Employment Training Panel to develop the pilot project to achieve specified purposes, including strengthening the linkages between higher education institutions and employers. The bill would require the Employment Training Panel, in developing the program, to work with key workforce and economic development partners, including the California Community Colleges, the Governor’s Office of Business and Economic Development, the Labor and Workforce Development Agency, and the California Workforce Development Board. The bill would also authorize the Employment Training Panel to establish an advisory board consisting of certain stakeholders. The bill would require the Employment Training Panel to submit 2 reports to the appropriate legislative committees on the implementation of the program and program activities, as specified. The bill would repeal these provisions on January 1, 2026. But it went really nowhere because of lack of funding appropriation for that and this would again require that ETP establish a grant program, leveraging capacity by engaging community colleges and working with other partners.

SB-87 California Small Business COVID-19 Relief Grant Program: income tax: gross income: exclusion: small business grants. Among other things, this bill would establish the California Small Business COVID-19 Relief Grant Program within CalOSBA to assist qualified small businesses affected by COVID-19 through administration of grants. The bill would require CalOSBA to provide grants to qualified small businesses, as defined, in accordance with specified criteria, including geographic distribution based on COVID-19 restrictions, industry sectors most impacted by the pandemic, and underserved small businesses. The bill would repeal these provisions on January 1, 2024. This bill would appropriate \$2,075,000,000 from the General Fund to the Golden State Stimulus Emergency Fund to be transferred to the Office of Small Business Advocate for purposes of the program, and would allocate \$50,000,000 of those funds for eligible nonprofit cultural institutions, as defined.

Acting Chairperson Roberts inquired in regards to AB 1106 says that the bill would authorize the Employment Training Panel to establish an advisory board consisting of certain stakeholders and asked Mr. Cable if that something that he will be working on.

Mr. Cable clarified we will see how this unfolds. But yes, according to the bill, ETP will be the entity that actually creates that grant program and we'll be putting that board together.

## **VII. REPORT OF THE ASSISTANT DIRECTOR**

Mr. Cooper reported today’s panel meeting is approximately \$9.6M plus \$232,000 in delegation orders for a total \$ 9.8M.

Provision 1 is a provision per the budget act that allows ETP to augment the appropriation by reinvesting training funds from closed ETP contracts with a remaining cash balance. The initial Provision 1 estimate of \$3M was based on the anticipated dis-encumbrances on the closed contracts. The actual cash balance on the closed projects for Fiscal year 20/21 is \$2,136,555 which is available for augmentation to the appropriation. The right sizing of projects has led to a higher success rate. A higher success rate results in less cash balance available that can be reallocated to the current year's provision 1.

Mr. Cooper also reported the initial contracting capacity of \$80M has been reduced by \$2,158,612 changing the contracting capacity to \$77,841,388 due to the lowered provision. Fiscal has reduced the funding allocations based pre-applications received by \$2,158,612 to compensate for the change in the contracting capacity. After today's panel meeting we will have \$19M left in contracting capacity.

#### Regarding the Pre-application and Application Processing

It was reported due to our dire budget situation, we are greatly reducing the number of pre-apps in our system and are in the process of sending out more deactivation letters. We know we won't even be able to fund all of the applicants that have COVID NAICS.

#### Regarding the COVID Pilot

We are pushing all COVID Pilot pre-apps and the RESPONSE pre-apps out to the Regional Offices to exhaust all available funds. We have committed contracts for \$9,196,000. There are 13 COVID Pilot contracts going to the February panel for \$2,178,000. This program has been very popular and successful at getting funding out quickly to support employers and workers. After today's Panel, we will have funded a total of \$11,274,000 and supported 5,912 workers in new hire training in 66 contracts. There are 40 pre-apps with an estimated value of \$7,874,960 in the process that you will see in the coming months.

Mr. Cooper reported after all the COVID Pilot applications have been funded, this leaves us with roughly \$11.1M for funding RESONSE projects through the rest of the year. Staff will begin reporting on COVID performance at the next Panel meeting.

#### Regarding Alternative Funding

It was reported Paid Family Medical Leave (PFMLP) grant has \$1.0M. The Social Entrepreneurial for Economic Development (SEED) initiative has \$10.0M. ETP held two webinars to answer questions regarding the SEED Request for Solicitation (RFS) at the beginning of February. They are very well attended with over 80 participants and a lot of interest and excitement. The deadline for applications in March 3<sup>rd</sup>.

#### Regarding Core Funds for this Fiscal Year

If all FY 20/21 proposals are funded today, the panel will have approved just over \$58.8M in 239 projects to date. ETP will have approximately \$19.0M for the remainder of the 20/21 Fiscal year with a demand of \$86.5M.

#### Regarding Delegation Order

These proposals will all be capped at \$75K to be approved under the Delegation Order on a continuous flow basis, which as of today we have approved a total of 21 delegations.

Regarding 20/21 Program Funding, to date we have had approximately 768 projects submitted, with a value just over \$86.5M.

#### Regarding Demand and Allocations

Mr. Cooper reported we are within our allocations now but may need to revisit them in the future. Single Employer Contracts: requests in Regional Offices & AAU \$63.1M (\$30M original allocation) MEC: requests \$11.9M demand (\$20M originally) Small Business: \$13.9M demand (\$5M originally) Critical Proposals: \$500K demand (\$5M originally) Apprenticeships: \$960K in demand (\$20M originally).

It was reported overall demand is currently \$86.5M, with \$19.0M left for fiscal year 20/21 Number of projects for 20/21 in AAU and applications received by the RO's currently a total of 768. Up from 679 in September.

Acting Chairperson Roberts asked if there were any other questions from the public or Panel regarding the Consent Calendar and asked for a motion.

**ACTION:** Mr. Smiles moved for and Ms. Hull seconded the approval of the Consent Calendar. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative for approval of the Consent Calendar.

Motion carried, 8 to 0.

### **VIII. UPDATE ON CAL-E-FORCE**

Ms. Armstrong presented to the Panel a power point presentation update on CAL-E-FORCE and explained they have been very busy then thanked all staff and stakeholders for the last couple months. Ms. Armstrong then provided an overview describing there are 575 contracts into the CAL-E- FORCE, that's more than three fourths in there and this migration was completed earlier this month. Heading into March, all our MEC contracts are going to be able to migrate into the CAL-E-FORCE as well. We've completed a BETA stakeholder session, listening to our customers getting feedback, listening to enhancements what they would like.

Ms. Armstrong also reported the completion of a MEC demo, which included over 50 logins to view that demo, now just striving to get all our stakeholder feedback and enhancements into the system to get ready for the March migration. If there any question, please don't hesitate to email us at the command center. [ETPCalEForce@etp.ca.gov](mailto:ETPCalEForce@etp.ca.gov).

### **VII. POLICY COMMITTEE MEETING REPORT TO PANEL**

Ms. Newsom reported on December 17 2020, our Policy Manager reported as standing items on Policy Committee agenda topics will be things that do not require discussion or action, but are informational in nature, or updates.

Amendments: Ms. Newsom reported clarification that funding increase amendments are held to the current FY's project cap, once the moratorium on these types of amendments is lifted. Veterans Guidelines: our Economic Development Unit is developing an enhanced referral system for interested companies to connect them with veteran hiring organizations and various benefit

programs for businesses employing veterans. Electronic Record Keeping: while many of these requirements are laid out in our Regulations, ETP is considering developing an API within Cal-E-Force that will be able to network with outside learning management systems.

Wages: Ms. Newsom then reported that there was a discussion on reviewed current updates to Panel Proposals that provide clarity regarding actual wages being paid to trainees. Updated Committee that staff is in the process of developing a procedure to ensure that revisions do not materially change the contracts that Panel approved. Wage Progression: low wage occupations will be asked to provide wage progression information to be included in Panel Proposals. Public Comment: centered on contractors desire to understand the material change limitations on revisions as that process is developed, and on difficulty of MECs in providing wage progression information.

Support Costs: Ms. Newsom reported about how they reviewed the amounts paid to contractors as support costs, and looked at different ways to handle support costs, from placing a moratorium on them, limiting their amount, or requiring additional justification or receipts for reimbursement. This topic generated a lot of public comment, with some stakeholders in favor of restricting support costs and others insisting that the support costs were vital to the successful implementation of ETP contracts. This item will return to Committee.

Ms. Newsom then reported on January Committee: 1/28/2021 the announcing of the SEED Grant. The Social Entrepreneurs for Economic Development Grant application period is open, with applications due 3/3/21. Eligible applicants are non-profit Community Based Organizations who will develop entrepreneurial training and provide micro-grants to limited English proficient individuals and immigrants to help them start small businesses or form worker cooperatives/employee-owned businesses. For more information, please refer to ETP's website.

Ms. Newsom reported discussion on Funding Priorities for next FY (21/22): started the discussion, soliciting stakeholder and Committee feedback, on how to set funding priorities (like project caps, allocations, moratoriums, and reimbursement rates, among other things) for next FY. Lively discussion provided input on these topics, plus suggestions on repeat contracts, repeat trainees, and levels of demand, wage levels, employer needs, and statutory requirements, scoring systems for applications, out-of-state competition, geographic areas, and more.

Acting Chairperson Roberts wanted to make sure that everyone understands and asked Ms. Newsom to explain a little bit further around the wages that we see and approve, sometimes they get muddled in the administration part of it, sometimes we just get skewed to a lower wage, and then asked to explain that a little bit more so the stakeholders, and the panel understand that.

Ms. Newsom shared it's a basic sentiment that as the panel is reviewing these proposals and approving them, see a certain wage range and if the applicant is moving their workforce between wage ranges, but if it's changing, really the intent of the approval, and if you're taking a large subsection of your contracting workforce and moving them down to a much lower wage, that's going to send a red flag to us that we need to maybe take a look at that, because that's not what we approved.

Acting Chairperson Roberts stated in the past, the ETP staff has made accommodations to some of the stakeholders to move dollar amounts around to fulfill their success rate on their contract. Well, the panel is going to look at a lot more closely now, to not allow that to happen as much. Once you put it in front of us, then that's what we approve and that's what the staff is going to hold you to.



## **VIII. REVIEW AND ACTION ON PROPOSALS**

### **Tab No. 25: Worker Education and Resource Center, Inc.**

Mr. Swier presented a proposal on behalf Worker Education and Resource Center, Inc. They're requesting \$351,900 to train 450 retrainees and is located at LAX airport. The post retention minimum ETP wage is \$16.50 per hour consistent with the collective bargaining agreement. Worker Education and Resource Center, Inc. is a non-profit organization that provides workforce development programs in partnership with public service and safety net employers in Los Angeles County. WERC is a labor-management partnership with the Service Employees International Union (SEIU) Local 721 and is committed to develop programs that address equity, excellent public service, and career paths to stable permanent employment. WERC is eligible to contract with ETP. This is WERC's first ETP Contract.

Mr. Swier stated that there are representatives here to answer any question that the panel members may have and introduced Amber Roth, Executive Director; Luis Sandoval, Executive Director (Building Skills Partnership); Sara Caughey, Director for Airport Training (Building Skills Partnership); Kelly Greer, Managing Director, Strategy (Administrative Subcontractor); Nica Tanaka, ETP Coordinator, CLF; Andrew Gross Guitan, Regional Vice President, SEIU UCWW; Cindy Ford, Director of Compliance, G2

Acting Chairperson Roberts stated she has a lot of concerns around this proposal. Being that, this Worker Educational Resource Center is what I consider a pass through, meaning that they're actually not getting any support costs for this project and not exactly sure how they're going to get funded. Because most of the funding is going to go to Building Skills Partnership, and if any of the panel's familiar with Building Skills Partnership, they have come to the panel every year. They've come for amendments. Currently, they have two existing projects in the works. One is an amendment and one is that was just approved in December and so in my mind that they're just trying to find another entity to support this, their funding of for the LAX workers.

Ms. Newsom stated she recognizes the bad position that this puts us in of setting kind of a precedent, the workaround the loophole, and that may not be the intent of work but that is how it appears, when we're looking at this proposal and the continued reference to BSP and how they're the ones that are receiving most of the funds in this and they already have received funding twice over there at our last committee meeting and the committee meeting before that. Ms. Newsom wanted to hear from either staff or the applicant as to why the workers that were funded under BSP, either the newer contracts that we just approved, I believe it was the last panel meeting or under when they received the increase. I think that was either the panel meeting before that it might be converting the two of them as to why we couldn't go back or have those workers trained under those proposals.

Mr. Dombrowski would appreciate hearing more from staff just how this aligns with our current policies and presumably, if it's not aligned with our current policies that could explain that and why it's just being agenzied here today, if it doesn't align.

Acting Chairperson Roberts asked Mr. Swier to explain a little bit more around why he decided to bring this forward.

Mr. Swier stated that this project came into his office that was approved basically for eligibility requirement that work can be the contract holder and they could hold that multiple employer contract, and so they partnered up with BSP. Staff did go to BSP and work with the concerns of the existing contract and the past contracts as well too and brought that up as it would be an issue for the panel most likely, which it is right now. We brought that to their attention however, they still wanted to come forward with the agreement. So the way that the rules work right now technically they can hold a contract and they can have multiple employers on that. This contract has two different employers that are currently on it so it did come forward, but it is for those BSP employees.

Acting Chairperson Roberts stated what I understand, Ryan, you gave them counsel that it could be an issue coming before the panel, but they decided they wanted to have their say, and what their position is, is that correct.

Mr. Swier responded, yes and they do have some changes coming in the future for the company layout for those BSP employees. And they're prepared to talk about that as well, too. But those changes haven't taken place yet.

Mr. Javier added this was exactly why Ms. Newsom was giving directions to staff around closing the loophole is that, as Ryan just mentioned, albeit the intent of the of the contract caps are in place, the intent is to for any one contractor not to be able to exceed the contract caps in any given year. This application is allowable under our current guidance, and which is the reasons why you all are seeing it in the panel packet. Because we don't have an actual loophole, if you will, that allows a contractor to create this sort of format in order to apply for new funds. So I appreciate Ms. Newsom's guidance to staff will take that back and ensure that we honor the intent of the policy around the contract caps. That is the reason why you guys are seeing it. We'll close the loophole and we'll hold true to the policy framework and you guys won't see these items come before you again.

Mr. Sandoval stated they understand this proposal may be seen by the panel as a workaround to the rule that says that one organization can hold an ETP contract at a time. To clarify that is not our intention, we want to be very transparent about that. BSP was created to specifically meet the needs of the janitorial workforce industry, this particular contract is for LAX and a separate industry, which is anchored by different needs and different type of workers.

Acting Chairperson Roberts stated looking at your past curriculum around training, it looked like the training program was very similar to what we funded in the past. So even though they may say that the training is different, didn't see a whole lot of difference in the training between your three projects.

Ms. Roth added that our limited capacity at this time, we felt that partnering with the experts, such as BSP to do this work is vital. And then we can learn together and build a collaborative partnership. So I also appreciate the way it may appear. But that is definitely not the intention. Both of our agencies hold ourselves to very high regard and integrity. And that's why we wanted to continue to move forward because we feel that we are being transparent with this process. And we really hope that you consider this project. At the end of the day, we just feel that this is an investment in some, core essential work group that really needs protection, not only for themselves and the safety of them as workers.

Acting Chairperson Roberts stated I'm not sure if you're aware of their past projects and so that is our concern and what you're trying to initiate here with partnering with them. But in the past, Building Skills Partnership have come over, over and over again to ETP for funding. The training is very similar. Now with the COVID projects, it's even more similar. But just since December, they've come since last December 2019, they've had three projects in the works. We don't see that in our panel packet because it's under your umbrella. But if you heard what Peter Cooper had said earlier, was that we're very limited in funding and we don't want to keep funding the same entities over and over again. I appreciate what you're saying and we'd be glad to have work come through partnering with some other new entity other than BSP like I said, they already have existing contracts. We appreciate what you said and we certainly would work with you in the future with other employers and I just was curious, as you said that you didn't take the support cost because you were doing this kind of pro bono work to establish some type of experience with ETP. Is that correct.

Ms. Roth added yes, that is correct we are the fiscal sponsor. So there's a little bit of funding, but we wanted to understand what the process looks like and partnering with ETP and just because I am aware of some of their previous projects with you and that's why we thought that they would be great experts to do this new project with us. That's why we wanted to support this project and work together on it.

Acting Chairperson Roberts thanked them for sharing that with us and would love to have you come back working maybe with a different entity than one that's already come back multiple, multiple times and if you could understand kind of what we're going through is that, we don't want to set a precedent. There are companies that have got either reduced funding, or maybe did not get approved, who find another workaround to come back and that's kind of the optics that I see on this contract.

Mr. Gross Guitan added the janitorial industry, where they have, long established training model that's been very effective is about 25,000 private sector, fairly low wage workers and about 200 plus employers statewide, and the airport industry are separate employers. It's a much smaller workforce overall, between SFO and LAX, it's probably about 7000 workers that they represent, but they're doing completely different work. The concern around COVID that you faced as a wheelchair agent, or where you cannot physically distance from the passenger or a skycap or a baggage Porter or a ticket checker. Or the TSA screeners that they represented SFO they're not covered by this particular proposal. But that kind of interaction with the public, where physical distancing really is not an option is a different set of risks and health threat than the janitor who's in a building where they may go through many people's workplaces. But the issue was much more about physical contact with the surfaces that they clean or about the very rare occasions where they cannot physically distance. It is the janitor job in the context to disinfect the surfaces most likely to be contaminated. So it's very different kinds of work. It's a different set of employer's altogether and a different set of employees. There are a handful of companies who provide janitorial services at airports. But the vast majority of the workers who would benefit from this training at the airports are employed by entirely different employers and whether we're talking about the employers or the employees, at least, all of these folks are contributing the payroll tax for ETP and the training is vital.

Acting Chairperson Roberts asked why is the Building Skills Partnership, the only training agency that actually can do this for these workers that you're mentioning, or is there other training companies out there that can support this versus us seeing the same thing over and over again.

Mr. Gross Guitan expressed how they found that there weren't any entities out there who were embedded enough in the industry to be able to deal with the employers and we're talking about multiple employers.

Acting Chairperson Roberts noted to all of the representatives that are on the call, is that ETP is not your only source of funding, you need to look at some local workforces, ETP is not the only entity out there. So, we can fund a certain portion of it but I'm not saying that we should fund everything that BSP does and so you have two existing contracts, maybe you can work some of those new employers into some of the existing contracts that you already have.

Ms. Caughey added that the COVID section of the training looks a lot different because we're dealing with people from wheelchair agents to people that are cleaning planes. So in terms of what the janitorial needs to accomplish with it, it's very different. Also, the reason that you may have seen it before is that the COVID training actually came out of Anita airports, because we found out February of last year, that cabin cleaners were being sent into clean planes without any sort of education or protection around COVID and they weren't international flights.

Acting Chairperson Roberts stated these were almost the exact same comments that we heard around emergency training, emergency preparedness on your previous contracts. So it's nothing new.

Ms. Roth added one thing is that I just want to make sure that I acknowledged work is a part of where labor management partnership with SEIU 721 and so that is also why this project is very important to us, because to be the fiscal sponsor and oversight for this project. But we also, take that seriously with monitoring our contractual requirements, and also supporting marketing of the programming recruitment efforts and other technical support because we are a trading entity as well.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Acting Chairperson Roberts moved for and Ms. Bell seconded the denial of the proposal submitted by Worker Education and Resource Center, Inc. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to deny the proposal submitted by Worker Education and Resource Center, Inc.

Motion carried, 8 to 0.

**Tab No. 18: Better Nutritionals, LLC (COVID Pilot)**

Mr. Swier presented a proposal on behalf of Better Nutritionals, LLC (COVID Pilot) which is a repeat contractor and requesting \$198,950 in ETP funding. They are a first time proposed contractor requesting \$200,000 COVID pilot funds to train 100 job creation trainees. Located in Gardena and Norco, California. This proposal normally would go on consent, but due to limited panel funding it was added to the panel presentation projects as a current number of full time employees is less

than 100 requested under this proposal.

Mr. Swier stated that there are representatives here to answer any question that the panel members may have and introduced Erline Cardenas, HR Director; Paul Anton, CFO; Elena Moyano, Controller; Jiwon Jeong, (Consultant) PricewaterhouseCoopers, LLC.

Acting Chairperson Roberts stated based on what we did in the past, and the last December project, we looked at these COVID pilots that had less than 100 employees and coming through there was two of them on the last one, and we actually reduce the funding. Acting Chairperson Roberts asked Ms. Newsom what we should reduce it to, last time we reduced it by half.

Ms. Newsom replied we did reduce it by half last time and I think that is appropriate in this case as well.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Ms. Newsom moved for and Mr. Smiles seconded the approval of the proposal submitted by Better Nutritionals, LLC, with a modification to reduce the amount of the proposal to \$100,000 and to reduce the estimated number of trainees to 50. Acting Chairperson Roberts called for a vote of the proposal as modified, and all Panel Members present voted in the affirmative to approve the proposal as modified.

Motion carried, 8 to 0.

**Tab No. 19: Lancaster Hospital Corporation dba Palmdale Regional**

Mr. Swier presented a proposal on behalf of Lancaster Hospital Corporation dba Palmdale Regional. They are a repeat contractor requesting \$371,680 for 400 retrainees and job creation trainees combined. They're located in Palmdale, California. Palmdale regional is requesting a wage modification, for Job Number 2 post-retention wages must be higher than the start of- training wages and is down to \$15.08 per hour.

Mr. Swier stated that there are representatives here to answer any question that the panel members may have and introduced Christina Geiser, Education Coordinator; Ron Bennett, CFO; Dana Dalton, CNO; Daisy Dorotheo, Director of Clinical Operations; Tawni Price, Director of Women's Services.

Acting Chairperson Roberts noted it's a great proposal, have done an excellent job in the past. Would make one comment is that you've got three, three employees that are out \$15.08 an hour and we've mentioned this in the past is that there's some optics around that. If I were you in the future, I would just say let's take those three points out. Your wages are very good, your performance is very good.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Ms. Bell moved for and Mr. Smiles seconded the approval of the proposal submitted by Lancaster Hospital Corporation dba Palmdale Regional in the amount of \$ 371,680. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 20: Edgewater Health Care, Inc.**

Mr. Phillips introduced Edgewater Health Care, Inc. they're requesting \$278,208 in funding for a set priority industry contract. Edgewater Healthcare plans to serve a total of 432 retrainees 256 of which will be located in high unemployment areas of Los Angeles and San Joaquin Counties. Training will also be provided at training sites located in the counties of Contra Costa, Orange, Sacramento, San Joaquin and Los Angeles.

Mr. Phillips stated that there are representatives here to answer any question that the panel members may have and introduced Mark Walton, VP of Risk Management, Edgewater (Signatory); Dinah Closas, RN, BSN, CQI Consultant Services, Edgewater; Marivic Perez, RN, BSN, Chief Clinical Officer, Edgewater; Sol Reyes, Communications and Relationship Specialist, Edgewater (ETP Contract Rep); Bill Parker w/ NTS Inc. (Admin Sub).

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Mr. Smiles moved for and Mr. Dombrowski seconded the approval of the proposal submitted by Edgewater Health Care, Inc. in the amount of \$278,208. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 21: Edwards Lifesciences LLC**

Mr. Phillips stated that this proposal for the Edwards Lifesciences LLC. They are a repeat contractor and requesting \$496,800 in ETP funding. This proposal seeks to serve a combined total of 400 retrainees and job creation trainees. Edwards Lifesciences received a COVID pilot project in August of 2020 and that's an update to the information included in your packets. They are currently at 41% performance under that contract pursuant to ETP 2020 to 2021 fiscal year project cap limits ETP. Staff recommended Edwards Lifesciences reduce the requested funding from out such that the total funding for both contracts would not exceed the cap limit for single employer. Edwards Lifesciences has elected to stay with the requested funding amount

Mr. Phillips stated there are representatives here to answer any question that the panel members may have and introduced Cynthia Gray, Director of Global Talent Management and Learning w/ Edwards Lifesciences Robert Sanger, Manager of Training Services w/ CMTA (Admin. Sub.)

Nathan Daily, Database Administrator w/ CMTA (Admin. Sub.).

Ms. Newsom had stated that she doesn't appreciate receiving proposals and contracts that are in conflict with our policies and if we have a cap, I don't understand why we're receiving this at this level and so I would encourage staff to take extra caution and preventing that from continuing to occur but we can hear from the applicant first, if desired.

Acting Chairperson Roberts then stated just to clarify, Ms. Newsom, would reduce it to \$300,000.

Ms. Newsom replied yes.

Mr. Dombrowski would appreciate hearing from the applicant the explanation for why they did not. It's very clearly staff tried to work with them on to align with our policy.

Mr. Sanger added the single employer cap is \$500,000 and that's what we were going against. Until recently, didn't see anything in writing there is a cap of \$500,000 combined, it's just a cap for single employer contracts was \$500,000. The COVID project was sort of a separate, it's more of a hiring credit than a training credit. It only requires the minimum of four hours of training, although Edwards does provide a lot more training than that significantly more.

Ms. Gray explained as we all know, last year has certainly been unprecedented and it was a year ago when we realize that we were going to have to do a tremendous amount of shutting down even with our exponential growth.

Acting Chairperson Roberts stated Edwards certainly has been a great partner with ETP. We appreciate that they've done a great job, they have good wages, good employer. However, as we talked about, which is the reduction of funds, and it has nothing to do with the accomplishments and your hiring practices, it's just the amount of dollars that we have and so I would ask you, with all these new hires that you're doing, is there something else that is out there, from a tax credit perspective.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Ms. Newsom moved for and Mr. Smiles seconded the approval of the proposal submitted by Edwards Lifesciences LLC, with a modification to reduce the amount of the proposal to \$300,000. Acting Chairperson Roberts called for a vote of the proposal as modified, and all Panel Members present voted in the affirmative to approve the proposal as modified.

Motion carried, 8 to 0.

## MULTIPULER EMPLOYEERS

**Tab No. 22: Los Angeles Trade Technical College**

Mr. Swier presented a proposal for Los Angeles Trade Technical College. They are a repeat contractor requesting \$599,472 to train 768 retrainees. Training is located throughout Southern

California, and are aware of the 25% drop and already discussed that with them and the other multiple employer contractors that are at that \$600,000 level.

Mr. Swier stated there are representatives here to answer any question that the panel members may have and introduced Felicito Cajayon, Dean of the Pathways, Innovation & Institutional Effectiveness Department, LATTC Steve Moch, Program Manager, LATTC.

Acting Chairperson Roberts asked if the Panel had any questions about taking a reduction down to \$450,000.

Ms. Newsom stated she would be supportive of reducing it down to \$450,000.

Acting Chairperson Roberts added that is consistent with what we've done in our past. We certainly want to support you in the future. But as I said, we will probably reduce this down to \$450,000.

Mr. Cajayon added yes, Ryan was kind enough to share about the changes in funding amount and will continue to offer our best support to the panel, we have done extremely well, when it comes down to providing training to our targeted companies. Even though the change in funding is a reality. You can count on us to provide the best training support that we can do.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Ms. Newsom moved for and Mr. Smiles seconded the approval of the proposal submitted by Los Angeles Trade Technical College, with a modification to reduce the amount of the proposal to \$450,000. Acting Chairperson Roberts called for a vote of the proposal as modified, and all Panel Members present voted in the affirmative to approve the proposal as modified.

Motion carried, 8 to 0.

### **Tab No. 23: Pacific Asian Consortium in Employment**

Mr. Swier presented a proposal for Pacific Asian Consortium in Employment they are a first time proposal contractor requesting \$246,000 to train 500 retrainees. Located throughout Southern California.

Mr. Swier stated there are representatives here to answer any question that the panel members may have and introduced Johnson Ng, Employment Director; Felicito Cajayon, Dean (LA Trade Tech College - Training Vendor).

Acting Chairperson Roberts stated looking at their training vendors, is LA Tech College, which is the same one we just approved. She noticed they don't have a cost involved in what you're going to be paying them out of this proposal.

Mr. Ng explained for every trade tech we have been close partners over the years, and we've partnered in many projects and what we do is because we are the America Job Center of California,  
Employment Training Panel February 26, 2021 Page 15 of 25



we have extensive resources as well as collaboration among all the vendor traders, as well as the USDA and so our traders are in terms of resources are for beyond just trade tech, but we are looking to be one of the traders that will be to retrain workers.

Acting Chairperson Roberts wanted to clarify that this is not a pass through for LA Tech College to get the majority of the \$250,000 with you taking \$16,000 as a pass through, and just wanted to understand that you are going to have other training vendors that are going to support this and that you are going to do the development and administration of this contract. Is that correct. ?

Mr. Ng responded yes, that's correct and we will be utilizing other training levels, the USD value career, education division, as well as the local county office of education as well as other training vendors out in the private sector.

Acting Chairperson Roberts wanted to make sure that's not the case, it's hard for me to kind of maneuver through this, but just because we just funded right now, La Tech College, I just wanted to make sure that they weren't using you as a pass through to get more funding.

Mr. Ng explained no, absolutely not. We have not been back to ETP over so many years. But I can assure you, that's not the case.

Acting Chairperson Roberts asked Mr. Swier to watch this one as we go through to make sure it's not something that is happening just to give you some peace of mind on this one at the pre panel prep call, we talked about the relationship kind of in depth, that we're really looking for guidance on this and they do have other training vendors.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Mr. Smiles moved for and Ms. Newsom seconded the approval of the proposal submitted by Pacific Asian Consortium in Employment in the amount of \$246,000. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to award the proposal.

Motion carried, 8 to 0.

#### **Tab No. 24: Professionals in Human Resources Association**

Mr. Swier introduced Professionals in Human Resources Association which is repeat contractor and is requesting \$595,900 in ETP funding to train 505 retrainees and is located statewide.

Mr. Swier stated there are representatives here to answer any question that the panel members may have and introduced Brian Allain, Chief Operating Officer; Deborah Imonti, President, DLI and Associates (Administrative Subcontractor).

Ms. Newsom noted to lower them down to \$450,000.

Ms. Hull needed clarity, it looks like 500 contractors, Coastline Metal Finishing Coast Trading, are all

under the umbrella or have been acquired by Valencia Surface Technologies. So just would like some clarity on if this is any sort of a loophole as well or breaking up industry and then also on Breezeway Thrifty Glass they currently show is permanently closed.

Ms. Imonti stated they have several companies all under different California employers account numbers. We have been working on this project to come to panel for at least four months, maybe longer. So with that said, we have over 100% of the contract committed. If an employer is no longer in business, will be replaced with other employers because we continue marketing efforts.

Acting Chairperson Bell asked if the Panel had any questions.

Hearing none, Acting Chairperson Bell asked for a motion.

**ACTION:** Ms. Hull moved for and Ms. Newsom seconded the approval of the proposal submitted by Professionals in Human Resources Association, with a modification to reduce the proposal to \$450,000. Acting Chairperson Bell called for a vote of the proposal as modified, and all Panel Members present voted in the affirmative to approve the proposal as modified.

Motion carried, 8 to 0.

#### **Tab No. 26: City and County of San Francisco**

Mr. Hoover introduced City and County of San Francisco They are a priority industry MEC repeat contractor. Total ETP. Funding being requested is \$419,892. That's to train an estimated number of 66 new hire with multiple barriers. This training is conducted at the Evans campus of the City College of San Francisco and although this proposal does not have a veterans Job Number, City of SF works closely to provide and provides funding for Swords to Plowshares a community based veteran service agency that provides wraparound services to more than 3000 veterans in the San Francisco Bay Area each year. In the last five years city of SF has enrolled 11 veterans.

Mr. Hoover stated there are representatives here to answer any question that the panel members may have and introduced Ken Nim, City Build Director Steve Duscha, Steve Duscha Advisories (Administrative Subcontractor).

Ms. Newsom appreciated if the applicant would explain the connection between this kind of training and apprenticeship and whether or not there's a strong pipeline of getting these workers into an apprenticeship so that they can receive their true certifications on this.

Acting Chairperson Roberts asked around the cost per trainee \$300 cost per trainee and again when you go back to the training curriculum. Wondering is this sufficient enough, other than if it does have kind of a ladder progression to an apprenticeship program or certification, I could justify.

Mr. Duscha added this is a pre apprenticeship program 100% of the trainees, who graduate go into Union apprenticeship programs. There's nothing else going on here, except a direct pipeline into the Union building trades' apprenticeship programs.

Mr. Nim also added provide a wraparound service so that's from removal variable removal, all the

way to job placements and graduates get their Union fees paid through program they get all their tools that's needed and then, in addition, with the hands on component itself.

Ms. Newsom then stated she would like to see if they come back at another time in a future year that's better represented in the proposal itself, like perhaps that there is a letter of support from the local building trades up there that they are utilizing their MEC curriculum, and that there's a tie into moving along in their careers.

Mr. Duscha added we have a letter from the San Francisco Building Trades Council and for some reason, the staff did not included.

Mr. Hodges wanted to state that I hire a lot of the city built training candidates to come out of their program and there's some of the best trained pre apprentice programs that I have used. I fully back them. I speak at other cohorts and whatnot. And I think they're a fabulous group.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Ms. Newsom moved for and Mr. Smiles seconded the approval of the proposal submitted by City and County of San Francisco in the amount of \$419,892. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal

Motion carried, 8 to 0.

**Tab No. 27: California Field Ironworkers Apprenticeship Training and Journeyman Retraining Fund - Northern CA**

Ms. Miguel introduced the California Field Ironworkers Apprenticeship Training and Journeyman Retraining Fund - Northern CA They are a repeat contractor requesting \$377,543 in funding to serve approximately 37 journey workers 174 apprentices and 15 veteran apprentices. Training will be provided at sites in Sacramento, Fresno, San Francisco, San Jose and San Jose and Benicia.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Dick Zampa, Apprenticeship Director; Nica Tanaka, CLF; Kelly Greer, Strategy Workplace Solutions.

Ms. Newsom stated this is not a requirement but do have concerns. Not specific, necessarily to this applicant, but just overall related to equity and diversity and outreach to populations that have largely been underrepresented in the building trades and was hopeful that the applicant could tell about their outreach to such populations, specifically for today, including women and non-binary persons.

Ms. Greer stated what they're doing to increase their women and veterans numbers. What they're going to do is conduct special pre apprentice classes for those and they hope that these classes will help increase their numbers.

Acting Chairperson Roberts Is this across with the other apprenticeship programs that are in our

panel packet today that you represent.

Ms. Greer stated yes.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Newsom moved for and Mr. Tracy seconded the approval of the proposal submitted by California Field Ironworkers Apprenticeship Training and Journeyman Retraining Fund - Northern CA in the amount of \$377,543. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 28: California Field Ironworkers Apprenticeship Training and Journeyman Retraining Fund - Southern CA**

Ms. Miguel introduced the California Field Ironworkers Apprenticeship Training and Journeyman Retraining Fund - Southern CA. They are also a repeat contractor requesting \$375,085 in funding to serve 59 journey workers 180 apprentices and 15 veteran apprentices training will be provided at training sites in La Palma and San Diego.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Dick Zampa, Apprenticeship Director; Nica Tanaka, CLF; Kelly Greer, Strategy Workplace Solutions.

Ms. Newsom stated she appreciated how specifically the local and San Diego has branded the training program and is a very popular program here, so much so that my own son is hoping to become an ironworker instead of an electrician.

Ms. Greer stated that 26% of the folks are actually white, and all the rest are minorities and so far, they have 117 women.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tracy moved for and Mr. Smiles seconded the approval of the proposal submitted by California Field Ironworkers Apprenticeship Training and Journeyman Retraining Fund - Southern CA in the amount of \$375,085. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 29: Heat and Frost Insulators and Allied Workers of Northern California and Local No. 16 Apprentice Training Trust Fund**

Ms. Miguel introduced a proposal from Heat and Frost Insulators and Allied Workers of Northern California and Local No. 16 Apprentice Training Trust Fund They are also a repeat contractor requesting \$395,010 in funding to serve 114 apprentices. Training will be provided at the Training Center in Benicia.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Billy Hodges, Training Coordinator; Steve Duscha Advisories.

Ms. Newsom inquired what they are doing to address equity and diversity in their ranks and recruit additional women and persons that are non-identifying as non-binary or people of color.

Mr. Hodges replied we do a great many different outreaches trying to reach all groups. I do hire from a lot of the MC Pre programs which target the disadvantaged and try to get them and the biggest challenge is getting females into my program.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Smiles moved for and Ms. Newsom seconded the approval of the proposal submitted by Heat and Frost Insulators and Allied Workers of Northern California and Local No. 16 Apprentice Training Trust Fund in the amount of \$395,010. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 30: Laborers Training and Retraining Trust Fund for Northern California**

Ms. Miguel introduced a proposal from Laborers Training and Retraining Trust Fund for Northern California. They are a repeat contractor requesting \$378,140 in funding to serve approximately 149 journey workers, 172 apprentices and 15 veteran apprentices. Training will be provided at the San Ramon Training Center or other designated facilities throughout the Central Valley, Northern California and the San Francisco Bay Area.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Hugo de la Torre, Director of Apprenticeship; Nica Tanaka, CLF; Kelly Greer, Strategy Workplace Communications.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Bell moved for and Ms. Hull seconded the approval of the proposal submitted by Laborers Training and Retraining Trust Fund for Northern California in the amount of

\$378,140. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 31: Northern California Surveyors Joint Apprenticeship Committee**

Ms. Miguel introduced Northern California Surveyors Joint Apprenticeship Committee. They are a repeat contractor requesting \$339,193 in funding to serve 104 apprentices, 32 journey workers and 21 pre apprentices. Training will be provided at various locations across Northern California.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Henrieta Foderlund, Administrative Assistant; Steve Duscha Advisors.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Smiles moved for and Ms. Newsom seconded the approval of the proposal submitted by Northern California Surveyors Joint Apprenticeship Committee in the amount of \$339,193. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0

**Tab No. 32: Operating Engineers and Northern California Surveyors Pre- Apprenticeship, Apprentice and Journeyman Affirmative Action Training Fund**

Ms. Miguel introduced a proposal from Operating Engineers and Northern California Surveyors Pre-Apprenticeship, Apprentice and Journeyman Affirmative Action Training Fund. They are a repeat contractor requesting \$212,110 in funding to serve 57 journey workers 52 apprentices and 25 pre apprentices. Training will be provided at various locations in Northern California.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Lois Blackwell, Administrator; Steve Duscha Advisories.

Ms. Newsom inquired how this is different from the one that just approved.

Ms. Miguel stated these are two separate industries that are being funded and these are two separate legal entities. So they are serving completely separate populations. They are housed in the same location.

Ms. Newsom inquired what they are doing to recruit additional women into this trade.

Ms. Blackwell stated they are doing outreach when they receive an email from any career center, any high school middle school that are doing virtual. We have about 22 women in the program so about 16% and then we have about 4% veterans.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Mr. Smiles moved for and Ms. Hull seconded the approval of the proposal submitted by Operating Engineers and Northern California Surveyors Pre- Apprenticeship, Apprentice and Journeyman Affirmative Action Training Fund in the amount of \$212,110, Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 33: San Francisco Electrical Industry Apprenticeship and Training Trust**

Ms. Miguel introduced a proposal from San Francisco Electrical Industry Apprenticeship and Training Trust. They are repeat contractor requesting approximately \$380,932 in funding to serve 17 journey workers 190 apprentices and 22 veteran apprentices.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Pete Chursin, Training Director, Nica Tanaka, CLF; Kelly Greer, Strategy Workplace Communications.

Ms. Newsom inquired as part of your curriculum, does it include ETP certification for all the new work that's coming along for electric vehicles.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

**ACTION:** Mr. Smiles moved for and Ms. Hull seconded the approval of the proposal submitted by San Francisco Electrical Industry Apprenticeship and Training Trust in the amount of \$380,932. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 34: Santa Clara County Electrical Joint Apprenticeship and Training Trust**

Ms. Miguel introduced a proposal from Santa Clara County Electrical Joint Apprenticeship and Training Trust. They're a repeat contractor requesting \$378,845 in funding to serve 29 journey workers 188 apprentices and 19 veteran apprentices.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Robert Moreno, Training Director; Nica Tanaka, CLF; Kelly Greer, Strategy Workplace Communications.

Ms. Newsom inquired as part of your curriculum, does it include ETP certification.

Mr. Moreno replied yes, we have that included in our fifth year curriculum.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Bell moved for and Mr. Smiles seconded the approval of the proposal submitted by Santa Clara County Electrical Joint Apprenticeship and Training Trust in the amount of \$378,845. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**Tab No. 35: "Sheet Metal Workers' Local Union No.104 and Bay Area Industry Training Fund – East Bay"**

Ms. Miguel introduced a proposal from "Sheet Metal Workers' Local Union No.104 and Bay Area Industry Training Fund – East Bay". They are requesting \$369,452 in funding to serve 36 journey workers, 175 apprentices and 15 veteran apprentices. Training will be provided in San Jose and Castroville.

Ms. Miguel stated there are representatives here to answer any question that the panel members may have and introduced Ben Rivera, Training Administrator; Nica Tanaka, CLF; Kelly Greer, Strategy Workplace Communications.

Acting Chairperson Roberts asked if the Panel had any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Smiles moved for and Ms. Newsom seconded the approval of the proposal submitted by Sheet Metal Workers' Local Union No.104 and Bay Area Industry Training Fund – East Bay in the amount of \$369,452. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative to approve the proposal.

Motion carried, 8 to 0.

**XI. OPPORTUNITY FOR PANEL MEMBERS TO REQUEST AGENDA ITEMS FOR FUTURE PANEL MEETINGS**

Acting Chairperson Roberts would like to have an update on where we are with the success of the COVID pilot. Acting Chairperson Roberts heard about a successful project, so she was just curious as to how some of the other ones were doing.

**XII. PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA**



Acting Chairperson Roberts asked for public comment on matters not on the Agenda.

Steve Duscha stated earlier this month that he and others announced the creation of the Coalition for ETP and jobs, to lobby for a \$50 million increase in the ETP budget for the year starting July 1, 2021. Since then, more than 60 individuals and groups have signed on to a letter to the budget committees supporting the coalition. Mr. Duscha stated they have had a number of meetings with legislative staff and others to make their case for ETP. Mr. Duscha stated he has been heartened by the understanding and support they've received for ETP. Mr. Duscha reported that they've already encountered many people in Sacramento, who know what they know, which is that ETP is a great program that should be growing and not shrinking. Mr. Duscha stated a key part of their success so far comes from the large, diverse and influential group of them who support the coalition.

John Bauer stated the Federation represents a couple thousand affiliate unions up and down the state. Mr. Brauer stated they have over 2 million members, a big portion of which are the state building trades, but they are involved in every single sector of the California economy. Their role in here is to help bring hybrid partnerships forward to you all. Mr. Brauer stated that they are not just trying to grab funds, if you will, they actually represent the labor movement up and down California and work with their affiliates.

Robert Sanger noted that on the manufacturing side, this ETP program has been very valuable for his manufacturers for a long time. The ETP program was established in 1982, to help keep companies in California that could easily move out elsewhere. So while Mr. Sanger supports the highroad, training, partnerships, Mr. Sanger also thinks ETP needs to make sure manufacturers and other companies, which can move and go to other locations, can come to the panel for funding. Mr. Sanger reported that he's seen a lot less single employer companies come through, and there's more on the multiple employer contract side.

Robert Meyer also noted they are working with a couple of federal grants in partnership to bring not only work of single employer manufacturers within the defense supply chain, to the panel, but also the multiple employer contractors that serve them. Mr. Meyer stated they're really looking at the next generation of jobs and skills needed to be competitive both in California and for security issues in the country, in fact, so we do have some exciting projects coming.

Acting Chairperson Roberts inquired about a cannabis project that was previously in the works, which was a manufacturing company. Acting Chairperson Roberts stated that she has not seen to come through yet.

Robert Meyer replied there was a project called M Plant, which may have been funded early on or last year by way of consent. Additionally, Mr. Meyer stated that there have been some fluctuations in terms of workforce for the companies that have applied, where we've not been able to get details on the employment information they've reported. So it's been a little hit or miss in terms of bringing those types of employers. Lastly, Mr. Meyer stated that it also seems to be that with prioritization, currently for COVID related projects, other efforts such as cannabis have been relatively stalled.

Legal Counsel Michael Cable stated there was another one or two that were contemplated around that time, one may have been River City, but those were withdrawn. M Plant was the only one that may went through, and Mr. Cable stated he believes it was under delegation or consent as well

Steve Duscha added ETP is a high road partnership program, as the statute states what ETP was supposed to fund, which we're all supposed to be high wage, high skilled jobs. Mr. Duscha also stated that he thinks ETP is a perfect example of high road partnerships, and ETP has been for 38 years.

### **XIII. MEETING ADJOURNMENT**

Acting Chairperson Roberts adjourned the meeting at 11:53 a.m.