



**STATE OF CALIFORNIA
EMPLOYMENT TRAINING PANEL**

Friday, July 21, 2023

Panel Members

Rebecca Bettencourt
Chair

Dee Myers
Ex-Officio Member

Rick Smiles
Member

Ernesto Morales
Member

Gretchen Newsom
Member

Douglas Tracy
Member

Madison Hull
Member

Michael Hill
Member

Executive Staff

Erich Shiners
Acting Executive
Director

Peter Cooper
Assistant Director

Jaime Gutierrez
Chief Deputy Director

Tara Armstrong
Deputy Director of Technical Branch

**STATE OF CALIFORNIA
EMPLOYMENT TRAINING PANEL
California Environmental Protection Agency
1001 I Street, Sierra Room, Second Floor
Sacramento, California 95814
Friday, July 21, 2023**

I. PUBLIC PANEL MEETING CALL TO ORDER

Chair Bettencourt called the meeting to order at 9:32 a.m.

II. ROLL CALL

Present

Rebecca Bettencourt
Gretchen Newsom
Rick Smiles
Madison Hull
Michael Hill
Chris Dombrowski

Not in attendance

Doug Tracy
Ernesto Morales

Executive Staff

Erich Shiners, Acting Executive Director
Peter Cooper, Assistant Director
Jaime Gutierrez, Chief Deputy Director
Tara Armstrong, Deputy Director of Technical Branch

III. AGENDA

The July Agenda was reviewed.

ACTION: Member Smiles moved and Member Newsom seconded approval of the July Agenda with no changes. All Panel Members present voted in the affirmative for approval of the July Agenda.

Motion carried, 6 to 0.

IV. MINUTES

The June Meeting Minutes were reviewed.

ACTION: Member Newsom moved and Member Smiles seconded the approval of the June Meeting Minutes with no changes. All Panel Members present voted in the affirmative for approval of the June Meeting Minutes.

Motion carried, 6 to 0.

V. REPORT FROM THE ACTING EXECUTIVE DIRECTOR

Today's meeting presents 42 proposals totaling approximately \$8.1 million. That number includes 6 approved Delegation Orders totaling \$303,365. If all proposals presented today are approved, the remaining contracting capacity for Fiscal Year 23-24 will be \$82.9 million.

VI. REPORT FROM THE ASSISTANT DIRECTOR

Today you will see 12 Healthcare Workforce Advancement Fund projects worth \$6,928,390 to train 3,720 workers, leaving \$10 million in this fund. There are 14 Workforce Literacy projects worth \$4,068,740 to support 2,907 trainees. For August Panel, we will have around \$3,489,707 in remaining funds for the last 11 Workforce Literacy projects. That specific amount will likely change slightly. The remainder of the proposals will be coming to the Panel in August at which time we will provide the Panel with an analysis of the projects we are funding so you will have a better overview as we head into the implementation of these contracts.

VII. UPDATE ON CAL-E-FORCE

Thanks to all the Stakeholders for their feedback regarding application enhancements and trainee record updates in the Cal-E-Force program. We have added workplace name and job number to the reports and added a filter for them. Also added the employee name as a hyperlink so navigating to a trainee can be done quickly. We are working on an internal panel proposal automation inside of ETP to remove some duplication and be more efficient. Under our Cal-E-Grants we are still working with the California Workforce Development Board to enhance the system. Lastly to increase our security posture, we are having a dedicated network security engineer join our team.

VIII. LEGISLATIVE AND LEGAL UPDATE

Update on Assembly Bill 1766, which passed the Senate unanimously before summer recess and is now waiting for the Governor's signature. Senate Bill 544 the bill to amend Bagley-Keene to allow remote meeting participation without noticing remote location and making open to the public is still alive. The Administration and the author's office are having discussions about further amendments to this bill. It is still alive in the Legislature.

Legal requests that if a proposal is modified orally, that the Panel please state the modification in the motion to approve the proposal.

IX. REPORT OF THE CHIEF DEPUTY DIRECTOR

Regarding Funding:

Regarding the ETF collections as well as the expansion funds, in previous Panel meetings we discussed recovering some of the expansion funds, and using those available funds. We have not recovered as much of those funds as we initially thought. The reason for that is that most of our contractors have utilized the funds, which means that we will not be redistributing any of them. We have now received the final numbers for the ETF employment training fund tax collections for last year. They came in at \$130.6 million, which is slightly higher than what we had identified and anticipated. However, ETP's delegated spending authority is for \$125 million

for the State fiscal year 23-24, which means that essentially the numbers will stay the same as those identified in the April Panel meeting (approximately \$92 million in contracting capacity).

Today's Panel which includes Health Care and Literacy projects for approximately \$18.1 million, includes six Delegation Orders with a total of \$303,365. Delegation Orders are Proposals capped at \$75K and approved under delegated authority by the Executive Director on a continuous flow basis. If all proposals scheduled for this Panel Meeting are funded today, the Panel will be approving 48 projects including one Critical Proposal. These projects also include 11 Healthcare Workforce Advancement Fund projects for \$6.4 million and 14 Workforce Literacy projects for \$4.1 million.

Regarding Demand and Allocations:

There are 201 applications currently in demand and 171 applications are with the Regional Offices in development, with 26 applications under review with the Applications and Assessment Unit and 4 submitted applications pending review. The estimated value of the 201 applications is \$49 million (\$22.7 million for single employers, \$1.6 million for multiple employer contracts, \$76,225 for small business, \$24.4 for apprenticeship proposals, and zero in demand after today for Critical Proposals.) We are currently within our total allocations for this fiscal year 2023-24.

X. CONSENT CALENDAR

Tab 1 (20/20 Plumbing and Heating, Inc.), Tab 3 (BNBuilders, Inc.), Tab 4 (Butte Glenn Community College District), Tab 6 (Green Day Power), Tab 7 (Jewish Vocational and Career Counseling Service dba JVS), Tab 8 (Kern Community College District), and Tab 9 (SOMA AEC, Inc. dba Oxman College) were pulled from the consent calendar.

ACTION: Member Newsom moved and Member Smiles seconded approval of the Consent Calendar without Tab 1 (20/20 Plumbing and Heating, Inc.), Tab 3 (BNBuilders, Inc.), Tab 4 (Butte Glenn Community College District), Tab 6 (Green Day Power), Tab 7 (Jewish Vocational and Career Counseling Service dba JVS), Tab 8 (Kern Community College District), and Tab 9 (SOMA AEC, Inc. dba Oxman College). All Panel Members present voted in the affirmative to approve as moved.

Motion carried, 6 to 0.

XI. PRESENTATION

Presentation given by Dr. Indria Gillespie regarding Evaluation of the SEED 1 initiative.

XII. ACTION ON PROPOSALS

HEALTHCARE WORKFORCE ADVANCEMENT CONTRACTS

Tab No. 10: Kern Community College District

First time contractor. 6th ETP contract, 6th within the last five years. Funding requested \$749,000 to train 395 retrainees and 36 job creation trainees. Participating employers are primarily located in an area of high unemployment. They are not asking for a wage modification.

Clarification was requested regarding how the wages being listed to be Bay Area wages vs Tulare County wages.

Mr. Teasdale replied that the application shows all wages because the community colleges are statewide and partner together, if one is unable to use the funding another can.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Kern Community College District in the amount of \$749,000. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 11: Porterville Adult School

First time contractor. Funding requested \$749,885 to train 260 retrainees and 115 new hires. Located in areas of high unemployment. Students enrolled in the ETP funding program will not be charged tuition fees or any other cost associated with training, this will be included as a condition of the contract. Porterville Adult School is requesting a wage modification from \$22.66 to \$19 per hour for Job 1, and from \$18.54 to \$18 per hour for Job 2 located in areas of high unemployment.

Clarification was requested regarding the justification for the wage modification request.

Ms. Meeuwsen replied they are allied healthcare workers in the Central Valley and \$19 per hour is the minimum wage.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Porterville Adult School in the amount of \$749,885 with the amendment that the new minimum Job 2 wage is \$19 per hour. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 12: SOMA AEC, Inc. dba Oxman College

17th ETP contract, 6th in the last five years. Funding requested \$749,340 to train 45 retrainees and 104 job creation trainees, 21 in Job 3 high unemployment job creation trainees. Oxman is requesting a wage modification.

Comment was raised regarding how training statewide was being provided in person when all that is listed is San Francisco area. Clarification is needed regarding the model being employing and how it is being delivered when there is only one campus. I

Mr. Dvorkin responded they have 15 instructors. They may be adjunct, not necessarily full time.

Comment was made that enrollment and success rates are very low. Question was asked about examples of success in the healthcare field. Panel would like to see the benefit and value to the trainee (the student) with the education so that they can progress in their wages and career. This seems to be more like a middleman concept.

Ms. Pugach stated that they work with all these MEC's and this is the same model they use on their other contracts.

Comment was made that the other contracts were for computer based projects and this is medical training, and Oxman is not a medical training facility. The trainees are not coming to Oxman. Where are they going for this training?

Ms. Pugach replied that they train at the facility so at a nursing home or a skilled nursing facility or a hospital.

ACTION: Chair Bettencourt moved and Member Newsom seconded a motion to table the proposal submitted by SOMA AEC, Inc. dba Oxman College until a future meeting. All Panel Members present voted in the affirmative to table the proposal as moved.

Motion carried, 6 to 0.

Tab No. 13: Visalia Adult School, Visalia Unified School District

First time contractor. Funding requested \$749,885 to train 260 retrainees in high unemployment areas as well as 115 new hires (unemployed individuals). As a condition of the contract students will not be charged tuition fees or any costs. They are requesting a wage modification for Job 1 of \$19 per hour, and Job 2 for \$18 per hour.

Ms. Meeuwsen clarified that Job 2 is \$19 per hour as well.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Visalia Adult School, Visalia Unified School District in the amount of \$749,885. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 14: Dignity Health

First time contractor. Funding requested \$450,000 to train 250 trainees in Job 1. Dignity Health has 3 affiliates and 18 locations across California that will be participating.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted Dignity Health in the amount of \$450,000. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 15: Lodi Memorial Hospital, Inc.

First time contractor. Funding requested \$498,755 to train 65 retrainees over two job numbers.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Lodi Memorial Hospital, Inc. in the amount of \$498,755. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 16: Pasadena Hospital Association, Ltd.

Repeat contractor. Funding requested \$496,938 to train 554 retrainees over two job numbers.

Question asked regarding the wage progression for new nurses that have not received licenses starting off as interns for 2 years of instruction at a lower amount. If they receive their license in the first year, do they jump in wages and then get reclassified?

Per Mr. Chan yes, they start off as student nurse interns. After getting their license, they become student nurse residents and after two years the Residency program opens up they can become an RN.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Pasadena Hospital Association, Ltd. in the amount of \$496,938. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 17: Torrance Memorial Medical Hospital

Withdrawn

Tab No. 18: Cedar-Sinai Medical Center

There is a correction to the contract term length section in the 130 (panel proposal), it should not say Hoag Memorial. Repeat contractor. Funding requested \$499,928 to train 247 workers. Training will take place at Cedar Sinai's locations in Los Angeles.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Cedar-Sinai Medical Center in the amount of \$499,928. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 19: Hoag Memorial Hospital Presbyterian

Repeat contractor. Funding requested \$499,928 to train 247 workers.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Hoag Memorial Hospital Presbyterian in the amount of \$499,928. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 20: Mission Hospital Regional Medical Center dba Providence Mission Hospital

Repeat contractor. Funding requested \$499,928 to train 247 workers. Training will take place at Mission Hospital's locations in Mission Vallejo and Laguna Beach.

Clarification was asked regarding the wage progression.

Ms. Grable replied that they have a clinical ladder and it depends on where they are starting at and progressing to, so generally about a year before wages increase.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Mission Hospital Regional Medical Center dba Providence Mission Hospital in the amount of \$499,928. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 21: Pomona Valley Hospital Medical Center

Repeat contractor. Funding requested \$499,928 to train 247 workers. Training will take place at their main location in Pomona.

Clarification was asked as to why the Union letter numbers do not match those on the application.

Ms. Mendoza replied that when the application was submitted the grant was decreased and the number reflected that. The Union is aware of the change.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Pomona Valley Hospital Medical Center in the amount of \$499,928. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

WORKFORCE LITERACY CONTRACTS

Tab No. 22: Greater San Fernando Valley Chamber of Commerce

Repeat contractor. Funding requested \$377,298 to train 270 retrainees. Training will be provided at participating employer locations. Trainees will attain a certificate of completion.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Greater San Fernando Valley Chamber of Commerce in the amount of \$377,298. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 23: Hospitality Industry Training and Education Fund

Repeat contractor. 4th ETP contract, 3rd in last five years. Funding requested \$141,750 to train 50 retrainees. Union letter attached. Training will be provided at their facility.

Comment was made regarding other contracts and their performance.

Ms. Forman explained that culinary skills must be taught in person and this was not doable during COVID.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Hospitality Industry Training and Education Fund in the amount of \$141,750. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 24: International Rescue Committee, Inc.

First time contractor. Funding requested \$497,475 to train 335 retrainees. Training will be provided at their facilities throughout the State.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by International Rescue Committee, Inc. in the amount of \$497,475. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 25: Kern Community College District

Repeat contractor. Funding requested \$190,836 to serve 228 retrainees. Training will take place primarily at employer facilities.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Kern Community College District in the amount of \$190,836. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 26: Laborers Training and Retraining Trust Fund for Southern California

Member Rick Smiles recused himself.

Repeat contractor. 8th ETP contract. 8th in the last five years. Funding requested \$458,136 to train 446 trainees. Training will take place at their training sites throughout Southern California (main campus in Azusa).

ACTION: Member Newsom moved and Member Hill seconded approval of the proposal submitted by Laborers Training and Retraining Trust Fund for Southern California in the amount of \$458,136. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 5 to 0.

Tab No. 27: The San Francisco Food Bank

First time contractor. Funding requested \$93,105 to train 45 retrainees. Workers are represented by Office and Professional Employees International Union Local 29. Training will be provided at San Francisco Food Bank facilities.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by The San Francisco Food Bank in the amount of \$93,105. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 28: Economic Development Collaborative-Ventura County

Repeat contractor. Funding requested \$226,800 to train 200 trainees for Job 1, retraining seasonal workers. 5th ETP contract, 3rd in last five years.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Economic Development Collaborative-Ventura County in the amount of \$226,800. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 29: Penumbra, Inc.

Repeat contractor. 4th ETP contract, 2nd in last five years. Funding requested \$159,360 to train 96 retrainees. Training will take place at their Alameda and Roseville facilities.

Question regarding the use of the higher select assessment process and if those assessed above the 8th grade were excluded.

Response by Mr. Garci was that they are not, the assessment is just a tool to collect data.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Penumbra, Inc. in the amount of \$159,360. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 30: Seersoft, Inc. dba California Rehabilitation Specialists

Repeat contractor. 4th ETP contract, 3rd in last five years. Funding requested \$136,620 to train 60 trainees in Job 1 retraining medical skills with small business. Training will take place at its headquarters in Granada Hills.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Seersoft, Inc. dba California Rehabilitation Specialists in the amount of \$136,620. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 31: The Bread Project

First time contractor. Funding requested \$239,540 to train 70 under Job 1, new hire training. Training will be provided at its Berkeley location.

Question regarding if trainees are new hires.

99% new hires stated Mr. Johnson.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by The Bread Project in the amount of \$239,540. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 32: Building Skills Partnership

Repeat contractor. Funding requested \$124,740 to train 77 trainees. Training will take place at work sites throughout California.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Building Skills Partnership in the amount of \$124,740. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 33: California Manufacturers and Technology Association

Update to active project section in the 130 (panel proposal) approved ET23-0291 from March Panel meeting, and ET13-0363 from the June Panel meeting. Repeat contractor. Funding requested \$497,880 to train 461 trainees. Training will take place throughout California

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by California Manufacturers and Technology Association in the amount of \$497,880. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 34: Chaffey Community College District, Chaffey College

Repeat contractor. Funding requested \$467,100 to train 692 trainees. Training will take place at their locations in Rancho Cucamonga, Chino, Fontana, and other work sites throughout California.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Chaffey Community College District, Chaffey College in the amount of \$467,100. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 35:

Withdrawn

Tab No. 36: Rightvarsity Technologies, LLC

Repeat contractor. Funding requested \$458,055 to train 117 trainees. Training will take place at their headquarters in Santa Clara and other work sites throughout California.

ACTION: Member Newsom moved and Member Hill seconded approval of the proposal submitted by Rightvarsity Technologies, LLC in the amount of \$458,055. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

ITEMS PULLED FROM CONSENT CALENDAR

Tab No. 1: 20/20 Plumbing and Heating, Inc.

First time contractor. Funding requested \$193,200 to train 350 retrainees in one job number. Training will take place at headquarters in Riverside and in additional facilities in Orange and San Diego counties. On page 2 of the proposal in the wage range by occupation table, the wage range is not broken down for service technician installers. 20 make between \$22 and \$25 per hour, 238 trainees make between \$25 .01 and \$75 per hour.

Assurance was given that a living wage was given with little fluctuation by Mr. Dainko.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by 20/20 Plumbing and Heating, Inc. in the amount of \$193,200. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 3: BNB Builders, Inc.

Member Smiles recused himself.

Repeat contractor, 2nd ETP contract. Funding requested \$97,750 to train 70 trainees over 2 job numbers. BNB is headquartered in Seattle, WA, with three locations in California: San Diego, Orange, and San Mateo counties.

ACTION: Member Newsom moved and Member Hill seconded approval of the proposal submitted by BNB Builders, Inc. in the amount of \$97,750. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 5 to 0.

Tab No. 4: Butte Glenn Community College District

Repeat contractor. Funding requested \$749,937 to train 535 trainees, including 153 newly employed CNA's. Training will take place at Butte College's training center and participating employers' work sites throughout California.

Question regarding request for hours modification for the CNA's from 200 hours to 260.

Mr. Roughton stated that during COVID this was a common request due to classroom disruption and what we found was that it was successful for passing and retention.

Request was made to keep the 200 hours for consistency within the Health Care contracts that we have. Asked if this reduction is made, do you have other people to train for the dollars or do we need to decrease the amount?

Mr. Roughton replied that the program is oversubscribed.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Butte Glenn Community College District in the amount of \$749,937 with the contract amendment to change the CNA training from 260 hours to 200 hours. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 6: Green Day Power

First time contractor. Funding requested \$157,155 to train 130 workers, including 45 new employees. Training will take place at Green Power's locations in Sacramento, Fresno, and Riverside counties.

Question was asked as to what the opportunity is to provide or connect the employees with an apprenticeship program to get an electrical license (ET card) and advance themselves so their hours will not be lost.

Ms. Hernandez responded that they do not currently have anything but are developing a model to provide them with opportunities. Ms. Meeuwsen stated she would help with that.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Green Day Power in the amount of \$157,155. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 7: Jewish Vocational and Career Counseling Service dba JVS

Priority industry and repeat contractor. 9th ETP contract, 5th in the last five years. Funding requested \$748,638 to train 198 trainees in Job 1 new hire with multiple barriers. Training will take place at their San Francisco headquarters and partnerships with vendors such as San Francisco State University and University of the Pacific.

Question regarding the trainer-to-trainee ratio waiver from 1:15 to 1:20.

Mr. Ruggles stated that the actual ratio tends to be more like 1:13; within every classroom there are 2 instructors to 20-26 participants.

Panel would like to go back to the ratio of 1:15.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Jewish Vocational and Career Counseling Service dba JVS in the amount of \$748,638 with the trainee-to-trainer ratio at 1:15. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 8: Kern Community College District

Repeat contractor. 9th ETP contract, 9th in the last five years. Funding requested \$593,543 to train 718 retrainees over five job numbers.

Question regarding how they are training the group in Monterey.

Mr. Teasdale explained that the headquarters is in Monterey but there is also virtual training.

ACTION: Member Smiles moved and Member Hill seconded approval of the proposal submitted by Kern Community College District in the amount of \$593,543. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 9: SOMA AEC, Inc. dba Oxman College

Priority industry and repeat contractor. 18th ETP contract, 17th in last five years. Funding requested \$749,808 to train 198 trainees over 4 job numbers. Training will be delivered at its approved bureau of private post-secondary education with offices statewide.

Comment about the medical side after reviewing their website and its components. Where are they based in San Francisco area or are they coming into the campus or are they deploying out?

Ms. Pugach responded that they are deploying out.

Comment was made that this is the same model as was given for the other medical contract. Further clarification was requested. Panel is uncomfortable with the model for health care.

Recommendation to table this contract for future.

ACTION: Chair Bettencourt moved and Member Newsom seconded a motion to table the proposal submitted by SOMA AEC, Inc. dba Oxman College in the amount of \$749,340 until a future meeting. All Panel Members present voted in the affirmative to table the proposal as moved.

Motion carried, 6 to 0.

SINGLE EMPLOYER CONTRACTS

Tab No. 37: American Medical Response of Southern California

Repeat contractor. 4th ETP contract, 3rd in last five years. Funding requested \$499,905 to train 483 retrainees over 2 job numbers. Training will take place at their Riverside headquarters and additional locations statewide.

Mr. Frenchman made a correction to the wage tables. Job number 1 and Job number 2 should be the same, \$18 per hour. Paramedics should be a different range as well starting at \$20 per hour.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by American Medical Response of Southern California in the amount of \$499,905 with the amendment and corrections to the wage tables so paramedics start at \$20 per hour and Job number 2 matches wages stated in Job number 1. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 38: Orange Coast Title Company

Repeat contractor. 2nd ETP contract, 1st in last five years. Funding requested \$176,115 to train 290 retrainees over 3 job numbers. Training will take place at their headquarters in Santa Ana and an additional 11 locations across Imperial, Los Angeles, Orange, Riverside, and San Bernardino counties. Research conducted by staff as requested in prior Panel meeting is included.

Questions asked about customer base and method of staff compensation.

Ms. Koorey stated that their largest lender is now Wells Fargo and a number of credit unions, as well as a national mortgage banker Amera Home Mortgage. The entire staff is on an hourly rate or salary.

ACTION: Member Smiles moved and Member Hull seconded approval of the proposal submitted by Orange Coast Title Company in the amount of \$176,115. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 39: Anheuser-Busch, LLC

Priority industry and repeat contractor. 2nd ETP contract, 1st in last five years. Funding requested \$454,480 to train 304 workers under Job 1 priority rate retrainees. Training will take place at their locations in Van Nuys and Fairfield. Local 896 Teamsters Union are involved.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Anheuser Busch, LLC in the amount of \$454,480. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 40: Applied Materials, Inc. (Critical Proposal)

Member Hill recused himself.

Priority industry and repeat contractor. 8th ETP contract, 4th in last five years. Funding requested \$749,455 to train 515 trainees under Job 1, priority rate retrainees and 150 under Job 2, job creation retraining. Designated as Critical Proposal by the GoBiz office. Training will take place at its facilities in Santa Clara and Sunnyvale. The company is applying for creating helpful incentives to produce semiconductors, CHIPS act funding to accelerate innovation and accelerate advancement and create good high paying jobs in California.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Applied Materials, Inc. in the amount of \$749,455. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 5 to 0.

Tab No. 41:

Withdrawn

Tab No. 42: Certified Stainless Service, Inc. dba West-Mark

Repeat contractor. Funding requested \$372,600 to train 250 workers, including 50 new employees and 10 veterans. Training will take place at their locations in Atwater, Bakersfield, and Ceres.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Certified Stainless Service, Inc. dba West-Mark in the amount of \$372,600. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 43: Chrisp Company

Member Hull recused herself.

Repeat contractor. Funding requested \$460,575 to train 315 workers, including 45 new employees. Training will take place at the Chrisp locations in Alameda, Fresno, Monterey, San Bernardino, San Joaquin, Sonoma, Ventura, and Yolo counties.

Question regarding how this training is different or changing from the previous contract. Comment to be aware that they need sustainability in training practices going forward. Allowing people being trained to be where they should be without having to rely on ETP funding. It's supposed to go to projects of expansion not to replace current training budgets.

Mr. Chrisp replied that it is a continuation of what they are doing and will help to expand their ability.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Chrisp Company in the amount of \$460,575. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 5 to 0.

MULTIPLE EMPLOYER CONTRACTS (MEC)

Tab No. 44: Long Beach Community College District

First time contractor. Funding requested \$428,455 to train 255 retrainees and 35 job creation retrainees. Located in the City of Long Beach, serving Signal Hill, Lakewood, and Catalina Island with extensive partnerships throughout Southern California.

ACTION: Member Smiles moved and Member Hull seconded approval of the proposal submitted by Long Beach Community College District in the amount of \$428,455. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

XIII. OPPORTUNITY FOR PANEL MEMBERS TO REQUEST AGENDA ITEMS FOR FUTURE PANEL MEETINGS

No comments were made.

XIV. PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA

No comments were made.

XV. MEETING ADJOURNMENT

Chair Bettencourt asked for motion to adjourn the panel meeting.

ACTION: Member Smiles moved and Member Hull seconded to adjourn the panel meeting. All Panel Members present voted in the affirmative to adjourn the panel meeting as moved.

Motion carried, 6 to 0.

Chair Bettencourt Adjourned the meeting at 1:23 p.m.