



Employment Training Panel

STATE OF CALIFORNIA EMPLOYMENT TRAINING PANEL

Friday, August 25, 2023

Panel Members

Rebecca Bettencourt
Chair

Dee Dee Myers
Ex-Officio Member

Rick Smiles
Member

Ernesto Morales
Member

Gretchen Newsom
Member

Douglas Tracy
Member

Madison Hull
Member

Michael Hill
Member

Executive Staff

Erich Shiners
Acting Executive
Director

Peter Cooper
Assistant Director

Jaime Gutierrez
Chief Deputy Director

Tara Armstrong
Deputy Director of Technical Branch

**STATE OF CALIFORNIA
EMPLOYMENT TRAINING PANEL
California Environmental Protection Agency
1001 I Street, Byron Sher Auditorium, Second Floor
Sacramento, California 95814
Friday, August 25, 2023**

I. PUBLIC PANEL MEETING CALL TO ORDER

Chair Bettencourt called the meeting to order at 9:32 a.m.

II. ROLL CALL

Present

Rebecca Bettencourt
Gretchen Newsom
Rick Smiles
Doug Tracy
Michael Hill
Chris Dombrowski

Not in attendance

Madison Hull
Ernesto Morales

Executive Staff

Erich Shiners, Acting Executive Director
Peter Cooper, Assistant Director
Jaime Gutierrez, Chief Deputy Director
Tara Armstrong, Deputy Director of Technical Branch

III. AGENDA

The August Agenda was reviewed.

ACTION: Member Newsom moved and Member Smiles seconded approval of the August Agenda with no changes. All Panel Members present voted in the affirmative for approval of the August Agenda.

Motion carried, 6 to 0.

IV. MINUTES

The July Meeting Minutes were reviewed.

ACTION: Member Newsom moved and Member Smiles seconded the approval of the July Meeting Minutes with no changes. All Panel Members present voted in the affirmative for approval of the July Meeting Minutes.

Motion carried, 6 to 0.

V. REPORT FROM THE ACTING EXECUTIVE DIRECTOR

Today's meeting presents 62 proposals totaling approximately \$21.1 million. That number includes 8 approved Delegation Orders totaling \$326,485. If all proposals presented today are approved, the remaining contracting capacity for Fiscal Year 23-24 will be \$73 million.

VI. REPORT FROM THE ASSISTANT DIRECTOR

Today you will see 13 projects worth \$7,543,351 to support 2,458 trainees. The last of the Healthcare Workforce Advancement Fund proposals will be heard in September (SOMA, St. Mary's and Kaweah Delta Health Care District). Today there are 10 Workforce Literacy Fund projects worth \$2,977,278 to support 1,998 trainees. After this Panel, we will have approved \$8,400,804 with another possible \$498,000 for the last remaining project. Leaving \$1.1 million for administration costs or potential amendments to increase contract amounts for high performing literacy projects.

VII. UPDATE ON CAL-E-FORCE

Three main changes to Cal-E-Force for ETP. The first we have added a message for the subcontractors when they are applying for an entity to make sure they are going in the right path and not applying directly for themselves. The second is we have started the collection of occupations at enrollment to comply with our regulations and allow us to measure the individuals that are enrolled and trained. As well as to provide panel with data when we have repeat contractors. Lastly is the collection of occupations at final invoice, which will start at the end of this month.

VIII. LEGISLATIVE AND LEGAL UPDATE

Governor signed AB 1766, which amends several Unemployment Insurance Code sections pertaining to ETP. The changes will take effect January 1, 2024.

SB 544 Bagley Keene was amended to require a majority of governing body members to be physically present for at least ½ of the body's meeting per year. Effective 01/01/26 that requirement would sunset and only one member need be physically present.

Updated to ETP's OSC regulation (approved at the April Panel meeting) has been approved by Labor Agency and will be filed with OAL next week. OAL has 30 days to review. Following the review is a 45-day public comment period.

Modifications in Motion, a reminder that if a proposal is modified orally, please state the modification in the motion to approve the proposal.

IX. REPORT OF THE CHIEF DEPUTY DIRECTOR

Regarding Funding:

Expansion and CCC Funds will expire at the end of this State Fiscal Year 23/24, in June 2024. At the January 2023 Panel meeting, ETP announced that; "Expansion contracts could extend their contract term beyond 24 months, but not to exceed March 30, 2024." In order to assist in managing ETP staff's workload and meet the requirement of dispensing the funds by June 2024, we are requesting that any extension requests be made as soon as possible, and again, not to exceed March 30, 2024.

Today's Panel meeting for approximately \$21.2 million, includes eight Delegation Orders with a total of \$326,485. Delegation Orders are Proposals capped at \$75K and approved under delegated authority by the Executive Director on a continuous flow basis. If all proposals scheduled for this Panel Meeting are funded today, the Panel will be approving 64 projects including one Critical Proposal (\$749,800). These projects also include 13 Healthcare Workforce Advancement Fund projects for \$7 million and 10 Workforce Literacy projects for \$2.9 million.

Regarding Demand and Allocations:

There are 143 applications currently in demand and 117 applications are with the Regional Offices in development. With 24 applications under review with the applications and assessment unit and 2 submitted applications pending review. The estimated value of the 143 applications is \$28.3 million (\$22.8 million for single employers, \$1.8 million for multiple employer contracts, \$147,245 for small business, \$3.4 for apprenticeship proposals, and zero in demand for Critical Proposals (5 potential proposals supporting CHIPS Act and biotechnology). We are currently within our total allocations for this fiscal year 2023-24.

Update to consent calendar proposal Tab 13, ET23-0347 Rivian LLC this project was approved at the June Panel. It is back on the calendar due to a name change from Rivian Automotive LLC to Rivian LLC. Since this is not an executed contract we could not do an amendment to change the name. Also, the contracting entity changed the NAIC code and removed this proposal from being a priority industry. It is still considered a critical proposal.

X. CONSENT CALENDAR

Tab 1 (Brothers International Desserts dba Brothers Desserts), Tab 2 (Central California Builders Exchange), Tab 3 (East County Economic Development Council), Tab 5 (Herman Weissker, Inc.), Tab 6 (Kern County Builders' Exchange Incorporated), Tab 9 (Ly Brothers Corporation dba Sugar Bowl Bakery), Tab 11 (North Point Healthcare & Wellness Center, LP dba Northpoint Healthcare Center), were pulled from the consent calendar.

ACTION: Member Newsom moved and Member Smiles seconded approval of the Consent Calendar without Tabs 1 (Brothers International Desserts dba Brothers Desserts), Tab 2 (Central California Builders Exchange), Tab 3 (East County Economic Development Council), Tab 5 (Herman Weissker, Inc.), Tab 6 (Kern County Builders' Exchange Incorporated), Tab 9 (Ly Brothers Corporation dba Sugar Bowl Bakery), Tab 11 (North Point Healthcare & Wellness Center, LP dba Northpoint Healthcare Center). All Panel Members present voted in the affirmative to approve as moved.

Motion carried, 6 to 0.

XI. POLICY COMMITTEE MEETING UPDATES

Meeting was held on August 8th, our first hybrid meeting with people attending both in person and via zoom. There were two items on the agenda, a discussion item on out of state vendors (specifically training vendors). ETP regulations allow for the use of out of state vendors only in certain circumstances, with justification and Panel approval. ETP has been more relaxed in recent years in this requirement and as a result of this discussion as of January 1, 2024, ETP will be closely following the regulatory requirements. The Cal-E-Force system and staff are currently being updated to accommodate this. This would be applicable to new contracts only.

The second topic was a discussion on recordkeeping rosters and learning management systems. This discussion helped to clear up some questions regarding these items and not further discussions or updated were deemed necessary.

XII. ACTION ON PROPOSALS

HEALTHCARE WORKFORCE ADVANCEMENT PROPOSALS

Tab No. 16: Butte Glen Community College District

Repeat contractor. Funding requested \$749,000 to train 395 retrainees and 175 job creation trainees statewide. Participating employers have provided Union support letters.

Question regarding certified nurse assistants and their wages. How soon can those starting at \$17 per hour expect to move up?

Annie Rafferty stated that they are starting at \$19.32. With wage progression up to \$26 per hour with healthcare.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Butte Glen Community College District in the amount of \$749,000. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 17: Greater San Fernando Valley Chamber of Commerce

Repeat MEC contractor. Funding requested \$749,808 to train 381 retrainees statewide. Participating employers have provided Union support letters.

Question was raised regarding the specialized license training, who are you using as your training vendors? There is nothing listed currently or the model you're using.

Nancy Hoffman stated there are 4 medical schools that they are in partnerships with and some have their own in house training. They will be customizing it based on need.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Greater San Fernando Valley Chamber of Commerce in the amount of \$749,808. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 18: Murrieta Chamber of Commerce

Repeat MEC contractor. Funding requested \$749,808 to train 381 retrainees statewide.

Questions regarding wages. The wages seem the same across every single occupation almost. Was this a copy paste error on staff or in the application? This will need to be updated by staff. It looks as though the contract post retention wage is established at \$22.66 an hour, then you are using up to \$2.50 per hour being used to meet the post retention way, which lowers the initial wage to \$20.26 per hour. So is there an effort to increase those wages further?

Patrick Ellis stated it may be a copy paste error on their part. Nurses should be \$30 per hour. The EMT's progress quickly, after the first certification they jump to \$25 per hour.

Request was made for the wages to be updated in the panel packet.

Staff clarified that the wage will remain at \$22.66 for the ETP minimum wage.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Murrieta Chamber of Commerce in the amount of \$749,808. All Panel Members present voted in the affirmative to table the proposal as moved.

Motion carried, 6 to 0.

Tab No. 19: JVS SoCal

Repeat contractor, priority industry. 9th ETP contract, 6th in last five years. Funding requested \$622,630 to train 95 CNA's under one job number. There is a correction Vladimir Bertat of Bertat Associate Advisors will be assisting with the project development for a \$5,000 flat fee.

Question regarding proposal which states that the proposed training will support 95 candidates earning certified nursing assistant certification and placement into full time jobs. Are you providing these certifications or do they have to seek those outside of training? The first wage range listed is \$17 - \$20 per hour. How soon can they expect wage progression?

Jody Doan replied that after completion of training they sit for their CNA exams. We expect an average of 7%-10% wage progression by the time they hit their 91st day of retention.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by JVS SoCal in the amount of \$622,630. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 20: Loa Family Community Development, Inc.

First time contractor and priority industry. Funding requested \$747,792 to train 144 CNS's under job one. Correction they are requesting one to one ration for training.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Loa Family Community Development, Inc. in the amount of \$747,792. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 21: Edwards Medical Training Center, Inc.

First time contractor. Funding requested \$237,134 to train 54 workers. Training will take place at their San Jose location.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Edwards Medical Training Center, Inc. in the amount of \$237,134. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 22: Shirley Ware Education Center

Repeat contractor. Funding requested \$749,708 to train 92 workers. Training will take place at employer's worksites throughout California.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Shirley Ware Education Center in the amount of \$749,708. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 23: Workforce Development Board of Contra Costa County dba WDBCCC

Repeat contractor. Funding requested \$741,040 to train 120 trainees. Training will take place in the Richmond, Alameda and Contra Costa county worksites.

Question for job number one the wage range for EMT's is \$23 - \$25 per hour. In job number two new hire, there are ten individuals and the range is \$19- \$22. Could those ten be moved into job number one?

Response by Jed Silver was that the application was written in February and due to a new collective bargaining agreement it pops it over that wage range.

Clarification from staff on the post retention wage for job number 2.

Request to reflect the new CBA and would we be able to use the same post retention wage as listed in job number one of \$23.59 per hour, still allowing for the healthcare benefit to meet that?

Jed Silver state he does not problem with that as long as the understanding is that the CBA presides.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Workforce Development Board of Contra Costa County dba WDBCCC in the amount of \$741,040 with the new wages intact. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 24: A Place Called Home

First time contractor. Funding requested \$96,600 to train 21 retrainees.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by A Place Called Home in the amount of \$96,600. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 25: Henry Mayo Newhall Memorial Hospital

First time contractor. Funding requested \$499,100 to train 301 trainees over two job numbers.

Request was made to move the wages listed under job number two job creation for the Patient Care Associate at CNA with a current range of \$18 per hour up to \$25.00 per hour.

Joe Green stated that the proposal was prepared before the CBA with the union. I would be happy to adjust it to the higher wages in job number two

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Henry Mayo Newhall Memorial Hospital in the amount of \$499,100. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 26: St. Joseph Health Northern California, LLC

Withdrawn

Tab No. 27: Chinese Hospital Association

First time contractor. Funding requested \$101,384 to train 116 workers. Training will take place at Chinese Hospital's location in San Francisco.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Chinese Hospital Association in the amount of \$101,384 All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 28: Dameron Hospital Association

First time contractor. Funding requested \$499,560 to train 120 workers. Training will take place at their location in Stockton.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Dameron Hospital Association in the amount of \$499,560. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 29: Kaweah Delta Health Care District Guild dba Kaweah Health

Pulled

WORKFORCE LITERACY CONTRACTS

Tab No. 30: El Camino Community College District

Tab No. 31: LA Downtown Medical Center, LLC

Tab No. 32: National Immigration Forum, Inc.

Tab No. 33: Taylor Farms Pacific, Inc.

Tab No. 34: UDW Resource Center

Tab No. 35: LY Brothers Corporation dba Sugar Bowl Bakery

Tab No. 36: True Organic Products, Inc.

Tab No. 37: Center for Employment Training

Tab No. 38: La Mejor, Inc.

Tab No. 39: Vision Y Compromiso

Motion made to approve Tabs 30-39.

ACTION: Member Newsom moved and Member Smiles seconded approval of the motion to approve Tabs 30-39. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

PULLED CONSENT CALENDAR

Tab No. 1: Brothers International Desserts dba Brothers Desserts

Withdrawn

Tab No. 2: Central California Builders Exchange

Repeat contractor. Funding requested \$197,074 to train 214 retrainees located in Central California.

Comment was made that the presented proposal is requesting 3 different wage degressions not progressions. There are two wage modifications for priority industry and HUA being requested. Taking the wage from \$41.20 down to \$17.00 per hour. Request was made to set wage at \$22.66 per hour with up to \$2.50 used for benefits, even if they are being paid prevailing wages after certification.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Central California Builders Exchange in the amount of \$197,074 with a post retention wage of \$22.66 per hour. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 3: East County Economic Development Council

Repeat contractor. Funding requested \$118,080 to train 100 retrainees in job one. Headquartered in El Cajon, CA.

Comment was made that the curriculum list is sparse compared.

Request to update curriculum list with more of the actual curriculum not just the high level. Regarding computer based training will that just be the OSHA 10

James Sly replied yes, OSH 10 and possibly some cybersecurity training. We have people on staff for that.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by East County Economic Development Council in the amount of \$118,080. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 5: Herman Weissker, Inc.

Member Smiles recused himself

Repeat contractor. Funding requested \$322,000 to train job creation trainees located throughout California.

ACTION: Member Newsom moved and Member Tracy seconded approval of the proposal submitted by Herman Weissker, Inc. in the amount of \$322,000. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 5 to 0.

Tab No. 6: Kern County Builders' Exchange Incorporated

Repeat contractor. Funding requested \$197,074 to train 211 retrainees, located in Central California.

Request was made to increase the post retention wage to \$22.66 per hour.

Mikin Plumber agreed to the wage increase. She did clarify that some of the employees from the high schools and junior colleges and will probably not have access to prevailing wage as well as private sector companies they work with.

Staff confirmed that since they are not showing health benefits we were going to add the \$2.50 of health benefits.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Kern County Builders' Exchange Incorporated in the amount of \$197,074 with the post retention wage minimum of \$22.66 per hour. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 9: Ly Brothers Corporation dba Sugar Bowl Bakery

Repeat contractor. Funding requested \$300,840 to train 269 workers including 39 new employees. Training will take place at Ly Brothers Hayward location.

Comment was made that ETP is about employing people to ensure they have higher wages and retraining of employees it is not supposed to replace current annual training budgets. The contract states the current annual training budget is \$40,000. Several contracts over the past few years have come back and forth. Do not rely on ETP funds. Your turnover rate sits at 13%, what are you doing to reduce that?

Michael Carter replied that they are implementing new incentive programs.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by Ly Brothers Corporation dba Sugar Bowl Bakery in the amount of

\$300,840. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 11: North Point Healthcare & Wellness Center, LP dba Northpointe Healthcare Center

First time contractor. Funding requested \$159,620 to train 105 retrainees and 40 job creation trainees located in Fresno County. Contractor is requesting an HUA wage modification for job numbers two and three.

Question would you be willing to move the CNA wages up for jobs two and three?

Jill Meeuwsen replied that they agree to move jobs two to \$21 per hour and job three to \$20 this was after the 130 was printed.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by North Point Healthcare & Wellness Center, LP dba Northpointe Healthcare Center in the amount of \$159,620. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

SINGLE EMPLOYER CONTRACTS

Tab No. 40: Alta Hospitals System, LLC

Repeat contractor. Funding requested \$437,000 to train 295 retrainees and 120 job creation trainees located in LA County.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Alta Hospitals System, LLC in the amount of \$437,000 with the wage modification of \$24 for the LVN's. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 41: Appfolio, Inc.

Withdrawn

Tab No. 42: Browning Contractors, Inc.

First time contractor. Funding requested \$244,720 to train 216 retrainees and 40 job creation trainees located in Fresno County. Additionally both job numbers are requesting a HUA wage modification.

Comment was made that the original wage was \$41.20 per hour and you are requesting it down to \$17 per hour with the HUA to be changed to up to \$22.66 per hour minimum and \$2.50 healthcare benefits to meet that wage.

Cynthia Cantu (Operations Manager) agree to the increase.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Browning Contractors, Inc. in the amount of \$244,720 with the new post retention wage of \$22.66 per hour minimum with the healthcare component. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 43: Fresno Skilled Nursing & Wellness Centre, LLV dba Healthcare Centre of Fresno

First time contractor. Funding requested \$336,260 to train 205 retrainees and 80 job creation trainees, all located in Fresno County. Additionally job numbers two and three are requesting HUA wage modifications.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Fresno Skilled Nursing & Wellness Centre, LLV dba Healthcare Centre of Fresno in the amount of \$366,260 with the new stated higher wages. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 44: Peach Home Services dba Goetti Home Service, LLC

Withdrawn

Tab No. 45: Woodward HRT, Inc.

Repeat contractor. 2nd ETP contract, 2nd in last five years. Funding requested \$427,800 to train 310 retrainees located in LA County. A union support letter has been received by the International Association of Machinists and Aerospace Workers.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Woodward HRT, Inc. in the amount of \$427,800. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 46: AM Ortega Construction, Inc.

Member Newsom recused herself.

Repeat contractor. Funding requested \$335,340 to train 243 retrainees over two job numbers. Training locations in Lakeside California and Riverside County.

ACTION: Member Smiles moved and Member Hill seconded approval of the proposal submitted by AM Ortega Construction, Inc. in the amount of \$355,340. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 5 to 0.

Tab No. 47: DPR Construction, Inc.

Member Smiles recused himself.

Repeat contractor. Funding requested \$119,600 to train 260 retrainees in one job number.

Question regarding VGC software, how is this training going to help retain or increase skill levels and ultimately wages?

Cari Williams replied that the last training was a VDC rollout for employees. This will be the second or third upskilling for them from engineers to managers and now executives.

ACTION: Member Newsom moved and Member Hill seconded approval of the proposal submitted by DPR Construction, Inc. in the amount of \$119,600. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 5 to 0.

Tab No. 48: Sempra Energy dba Southern California Gas Company

Repeat contractor, 5th ETP contract, 2nd in the last five years. Funding requested \$400,200 to train 290 retrainees over 2 job numbers. SoCal Gas is headquartered in Los Angeles.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Sempra Energy dba Southern California Gas Company in the amount of \$400,200. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 49: Envoy, Inc. dba Envoy

Priority Industry. Repeat contractor. Funding requested \$499,790 to train 176 retrainees under job one, with a priority rate and 25 under job number 2 for job creation retrainees. Training will be delivered at its headquarters in San Francisco.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Envoy, Inc. dba Envoy in the amount of \$499,790. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 50: Lam Research Corporation (Critical Proposal)

Designated as a critical proposal by GoBiz. Priority industry. Repeat contractor. 10th ETP contract, fourth in the last five years. Funding requested \$749,800 to train 350 under job one retraining at the priority rate and 145 under job number two job creation. Training will be conducted at facilities in Fremont and Livermore.

Question was asked as to what the opportunity is to provide or connect the employees with an apprenticeship program to get an electrical license (ET card) and advance themselves so their hours will not be lost.

Question under job creation, (job number two) the engineers coming in with the wage range of \$35 to \$50 per hour, how soon would they be able to progress to the wages under job one?

Phil Herrera did not have the data but will get back to Panel.

Question regarding the CBT, listed is 0 to 71 hours, what is the real average?

Phil Herrera stated that it is between one and 4 hours.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Lam Research Corporation in the amount of \$499,790. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 51: NVIDIA Corporation

Priority industry and first time contractor. Funding requested \$483,000 to train 1000 under job one retrainees at priority rate. Training throughout California.

Question the wage range is very wide specifically pertaining to the engineering/product development staff with the wage range from \$26.78 up to \$100 per hour, how many are in the lower range vs middle vs higher and how do they progress?

Michelle Brookner stated that about 70% are in the higher end, maybe 100 of the 600 are in the lower range. Once they get through retention they could be looking at the high end.

Question was asked regarding the actual average for the CBT? You listed 0 to 60 hours. Are there rolls that actually hit the 60 hours CBT?

Jess Ramos responded that there are some engineers that hit the 60 hours.

ACTION: Member Smiles moved and Member Newsom seconded approval of the proposal submitted by NVIDIA Corporation in the amount of \$483,000. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 52: Norman S. Wright Mechanical Equipment Corporation

Priority industry. First time contractor. Funding requested \$300,150 to train 237 under job one retrainees and 20 under job two job creation. Training will be delivered at their Hayward and Rancho Cordova locations. Correction CBT courses have been withdrawn.

Question regarding the requested wage modification job number two for the technicians wages range from \$18-\$20 per hour for one subset, \$20-\$25 per hour for another and \$25-\$40 for the final set. Can you move the four from the job creation move up to the \$20-\$25 wage range?

Rich Leo agreed.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Norman S. Wright Mechanical Equipment Corporation in the amount of \$300,150 with the technicians under job number two with the minimum wage presiding at \$20.01. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 53: Wellpath Management, Inc.

Priority industry and repeat contractor. 2nd ETP contract, second in last five years. Funding requested \$483,000 to train 1200 trainees under job one, priority rate medical skills training and 300 under job two, job creation. Training will be delivered at its Alpine facility and work sites, county jails and detention centers.

ACTION: Member Newsom moved and Member Smiles seconded to table the proposal submitted by Wellpath Management, Inc. in the amount of \$483,000. All Panel Members present voted in the affirmative to table the proposal as moved.

Motion carried, 6 to 0.

Tab No. 54: Gallo Glass Company

Chair Bettencourt recused herself and Member Newsom presided.

First time contractor. Funding requested \$499,790 to train 530 workers. Training will take place at their Modesto headquarters.

ACTION: Member Smiles moved and Member Hill seconded approval of the proposal submitted by Gallo Glass Company in the amount of \$499,790. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 5 to 0.

Tab No. 55: Hall Ambulance Service, Inc.

Repeat contractor. Funding requested \$441,600 to train 120 workers. Training will take place at their 16 locations in Kern County.

Concern was expressed regarding the low wages for EMT's. What are they starting at? How long does it take to complete the training?

Myron Smith stated that they starting wage is \$21 per hour after they complete their training (this does not include benefits). We pay for their tuition, books and hours they are in classes. During training they start at \$16.24. It takes 16 weeks to complete training.

Question was raised if they are earning, learning and working?

Myron Smith stated that they are not working until they have completed training and pass the exam.

Request was to staff to correct the post retention wage needs to be \$21 per hour and moving the minimum up from \$16.24 per hour to \$18 per hour.

Myron Smith agreed to the changes

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Hall Ambulance Service, Inc. in the amount of \$441,600 with the revised wage range for EMT's starting at a minimum of \$18 per hour to \$20 per hour for 60 of those trainees and a revised post retention wage to \$21 per hour. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

Tab No. 56: Person Centered Services, Inc.

Repeat contractor. Funding requested \$100,045 to train 130 workers including 27 new employees. Training will take place at their 5 locations in Stockton, Lodi and Lockford.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Person Centered Services, Inc. in the amount of \$100,045 with a post retention wage revised to \$18 per hour. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

MULTIPLE EMPLOYER CONTRACTS

Tab No. 57: Shasta Builders Exchange

Repeat contractor. Funding requested \$462,480 to train 458 trainees including 133 new employees. Training will take place at their Redding location and work sites in Shasta, Glenn, Tehama, and Siskiyou.

Request to update the with the training vendors names.

ACTION: Member Newsom moved and Member Smiles seconded approval of the proposal submitted by Shasta Builders Exchange in the amount of \$462,480. All Panel Members present voted in the affirmative to approve the proposal as moved.

Motion carried, 6 to 0.

XIII. OPPORTUNITY FOR PANEL MEMBERS TO REQUEST AGENDA ITEMS FOR FUTURE PANEL MEETINGS

No comments were made.

XIV. PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA

No comments were made.

XV. MEETING ADJOURNMENT

Chair Bettencourt asked for motion to adjourn the panel meeting.

ACTION: Member Newsom moved and Member Smiles seconded to adjourn the panel meeting. All Panel Members present voted in the affirmative to adjourn the panel meeting as moved.

Motion carried, 6 to 0.

Chair Bettencourt Adjourned the meeting at 11:57 a.m.