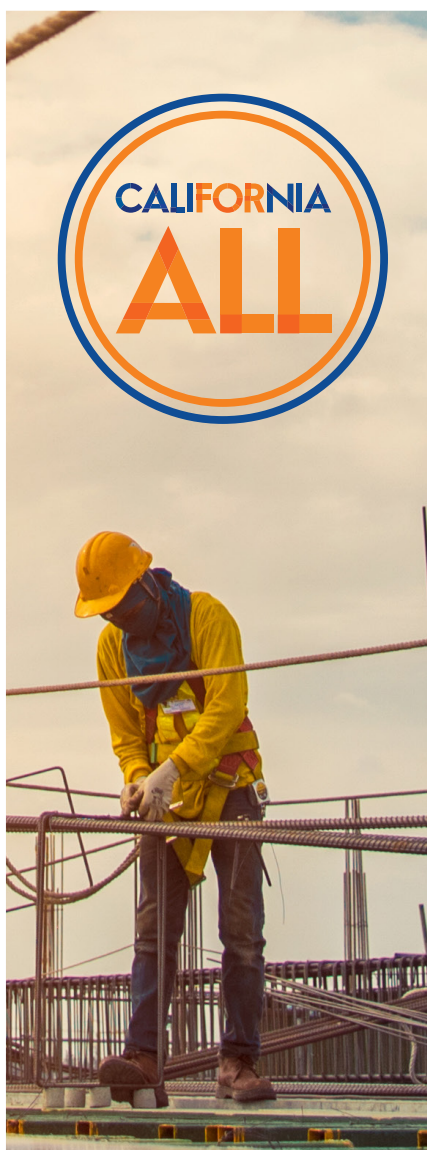
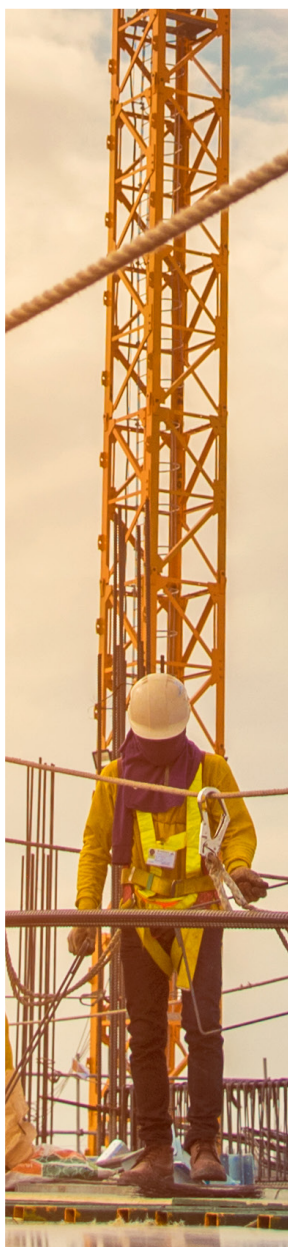


2018-19



ANNUAL REPORT

Securing California's economy through
employee advancement and customized
worker training

Janice Roberts, Acting Chairperson
Gloria Bell, Member
Lenny Mendonca, Member
Gretchen Newsom, Member
Ernesto Morales, Member
Ali Tweini, Member
Rick Smiles, Member
Douglas Tracy, Member

Peter Cooper, Assistant Director
Jill McAloon, Chief Deputy Director
Tara Armstrong, Deputy Director
Kulbir Mayall, Deputy Director
Michael Cable, Legal Counsel



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2	THE EMPLOYMENT TRAINING PANEL A BRIEF HISTORY/ GOALS & OBJECTIVES
4	ETP HIGHLIGHTS & HISTORY
5	PRIORITY INDUSTRIES
6	OUR PARTNERS
7	2018-19 ACCOMPLISHMENTS: STEPS / CASCADE RECOGNITION / SMALL BUSINESS
10	PROGRAM IMPROVEMENTS/ ETP FUNDING / CONTRACT ACTIVITY/ HUA
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19	FOCUS ON THE FUTURE

APPENDICES

A pdf version of this report and its accompanying appendices are available online at <https://etp.ca.gov/>



VISION & MISSION STATEMENTS

VISION:

The Employment Training Panel will support economic development in California through strategic partnerships with business, labor, and government.

MISSION:

The Employment Training Panel provides financial assistance to California businesses to support customized worker training to:

- Attract and retain businesses contributing to a healthy California economy.
- Provide workers secure jobs paying good wages and having opportunities for advancement.
- Assist employers to successfully compete in the global economy.
- Promote benefits and ongoing investment of employee training among employers.



A BRIEF HISTORY

The Employment Training Panel is a statewide business-labor training and economic development program. The program supports the California economy by funding training to ensure employers have the skilled workers they need to compete globally. ETP funded training supports the creation and retention of high-wage, high-skilled, secure jobs in industries that have the greatest positive impact on California's economy.

ETP is governed by an eight-member panel: three governor appointees, two Speaker of the Assembly appointees, two Senate pro Tempore appointees, and an ex-officio member representing the Governor's Office of Business and Economic Development (GO-Biz). Panel members represent the interests of labor, employers, and the public. The Panel meets regularly to review and approve training contracts in accordance with statutory standards for eligibility and performance.

ETP was created in 1982 with the mandate of addressing the large displacement of workers resulting from a series of plant closures – by moving the unemployed quickly into jobs, and saving jobs of workers threatened with displacement. Though the program has expanded to benefit the overall California economy, the Panel continues to operate under its initial legislative mandate to promote a healthy labor market, with an emphasis on helping businesses overcome the challenge of out-of-state and international competition. The Panel is successful because its program responds to changes in economic conditions and workforce needs. For over three decades, the Panel has supported California's workers and employers, providing approximately \$1.69 billion for the successful training and employment retention of 1.3 million workers employed by over 87,628 California businesses.

Throughout this report, the terms ETP and Panel are used interchangeably.

GOALS & OBJECTIVES



Enhance Economic Development Coordination

- Partner with public and private, State and local economic and workforce development organizations, including GO-Biz, that target projects demonstrating a direct economic impact to the State.
- Partner with public and private stakeholders to increase outreach and raise awareness about the ETP program.
- Inform legislative members on the availability of training funds for their constituencies.
- Work with the Labor and Workforce Development Agency on labor workforce objectives in alignment with the Governor's office.



Increase efficiency and effectiveness

- Deploy a new data management information system to improve program efficiencies and to ensure comprehensive, seamless data collection and reporting.
- Continue to maximize data security and risk management.
- Conduct internal evaluation and assessment of program/contracting process.
- Partner with the Labor and Workforce Development Agency coordinating workforce services.
- Maximize funding through funding priority caps and allocations.



Target Industries that are vital to California's growth

- Target program funds to [priority industries](#).
- Target program funds to industries contributing to California's growth.
- Provide training to California's leading technology sectors.



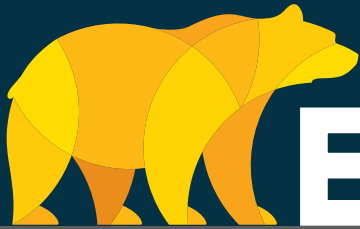
Support for small businesses

- Improve outreach to small businesses through partnerships.
- Build strategies to guide small businesses towards Multiple Employer Contracts (MECs) to improve efficiencies.



Support Governor's initiatives

- Expand training for all Californians.
- Target training projects in rural California, including the Central and Imperial Valleys, and within urban High Unemployment Areas (HUAs).
- Support pre-apprenticeship and apprenticeship programs, including expansion to non-traditional sectors.
- Support workers returning to/remaining in the labor market.
- Expand the Veterans Program.
- Support training and job creation to address Climate Change impacts, including supporting green technology and training related to forest fires and drought.
- Support integrating formerly incarcerated individuals into the labor market.
- Promote industry-recognized certifications and training for career pathways and worker mobility.
- Expand services to injured, disabled workers, and workers with barriers to employment.



ETP

HIGHLIGHTS & HISTORY

37 **Years**
of upskilling Californians

87K
businesses funded

1.3M
workers trained & retained
for employment

\$1.69B
training funded

1982

ETP CREATED

ETP created to assist displaced workers

1988

1% ENROLLED

Enrolled 1% of California's Workforce

1994

OSC CREATED

Out-of-State Competition Created

2001

PERMANENT PROGRAM

ETP becomes a permanent program

2005

\$1 BILLION

ETP approved more than \$1 Billion in training funding since 1982

2011

JOB CREATION

Retrainee Contracts totalling \$3M

2019

TODAY

Focus on process efficiency 2018-19

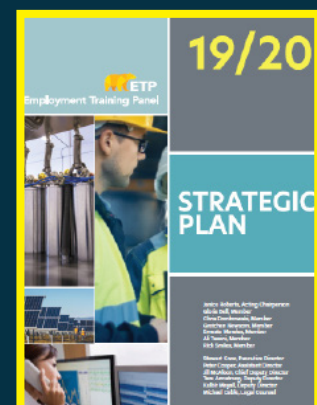
2012

APPRENTICESHIP

Pilot Program Begins

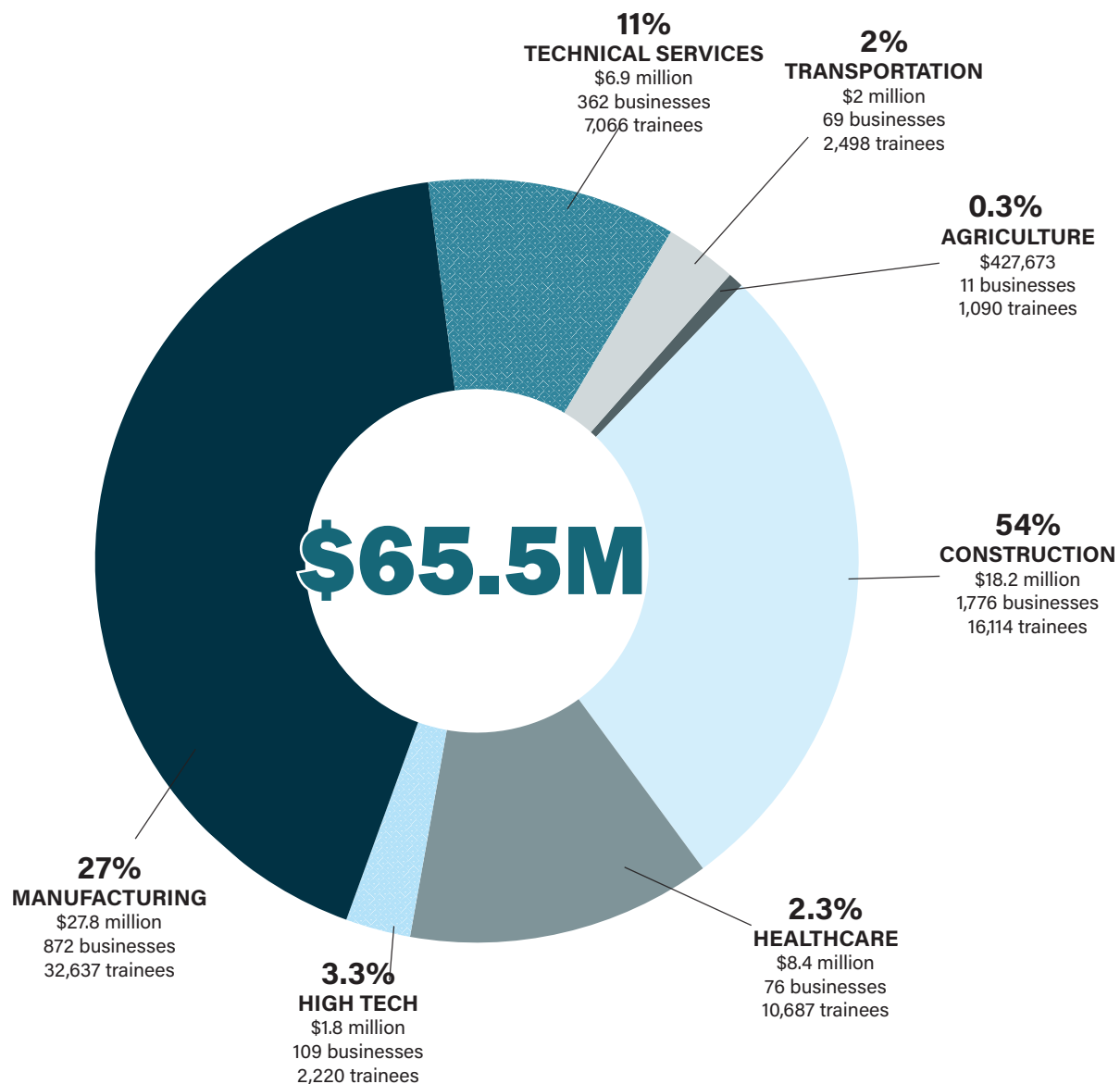
2019-20 STRATEGIC PLAN

ETP's Strategic Plan is updated annually based on assessments of California's economy and outlines corresponding goals and objectives for the year.



PRIORITY INDUSTRIES

COMPLETED CORE FUNDED CONTRACTS



ALTERNATIVE FUNDED CONTRACTS: One contract in manufacturing

OUR PARTNERS

Utilizing vital state partnerships for alternative sources of funding enables ETP to respond to continued demand for workforce training and to respond to developing workforce needs.

LABOR & WORKFORCE DEVELOPMENT AGENCY

- EMPLOYMENT DEVELOPMENT DEPARTMENT
- CALIFORNIA WORKFORCE DEVELOPMENT BOARD
- CALIFORNIA DEPARTMENT OF INDUSTRIAL RELATIONS
 - DIVISION OF APPRENTICESHIP STANDARDS

OTHER KEY CALIFORNIA PARTNERS:

- GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT (GO-Biz)
- CALIFORNIA COMMUNITY COLLEGES AND CHANCELLOR'S OFFICE
- CALIFORNIA DEPARTMENT OF REHABILITATION
- CALIFORNIA ENERGY COMMISSION
- CALIFORNIA LABOR FEDERATION
- CALIFORNIA MANUFACTURERS AND TECHNOLOGY ASSOCIATION



2018-19 ACCOMPLISHMENTS

PARTNERING WITH DOR



STEPS Grant Awardees at Employment Training Panel, December 13, 2019

The California Department of Rehabilitation (DOR) partnered with the Employment Training Panel in 2018 to provide paid work experience and pre-vocational opportunities to students with disabilities through the Summer Training and Employment Program for Students (STEPS). In its first year, six grants totaling \$1.5 million were awarded to provide 332 students with job readiness skills.

Eligible disabled students aged sixteen to twenty-one, who are enrolled in school, receive 40 pre-vocational and workforce training such as interview and communication skills, personal and career goal setting, and paid work readiness. Workforce agencies such as gyms, restaurants, non-profit organizations,

school districts, childcare facilities, and others then offer up to 230 hours of paid work experience.

With an overwhelming success in participation, the California Community College Chancellor's Office became an additional partner, and in its second year the STEPS grant increased from \$1.5 million to \$3.15 million in 2019. With added resources, the program was able to solicit additional proposals and provide funds to three additional awardees within its grant. This allowed the program to connect with 275 more students than the previous year, deliver over 11,000 hours of additional training, and over 63,000 more hours of work experience.

CASCADE

SUPPLY CHAIN CYBERSECURITY



The California Advanced Supply Chain Analysis and Diversification Effort (CASCADE) is a grant program funded by the U.S. Department of Defense, Office of Economic Adjustment through the California Governor's Office of Planning and Research (OPR). Launched in the fall of 2017, the program aims to bolster California's defense supply chain cybersecurity resilience, innovation capacity and diversification strategies and to support the growth and sustainment of California's cybersecurity workforce through cybersecurity-related education curricula, training, and apprenticeship programs. It includes several funded projects featuring a variety of cybersecurity resilience work, in partnership with a coalition of government agencies and community, industry, and educational institutions. Activities include: cybersecurity workshops, cybersecurity compliance assistance, cybersecurity labor market and skills

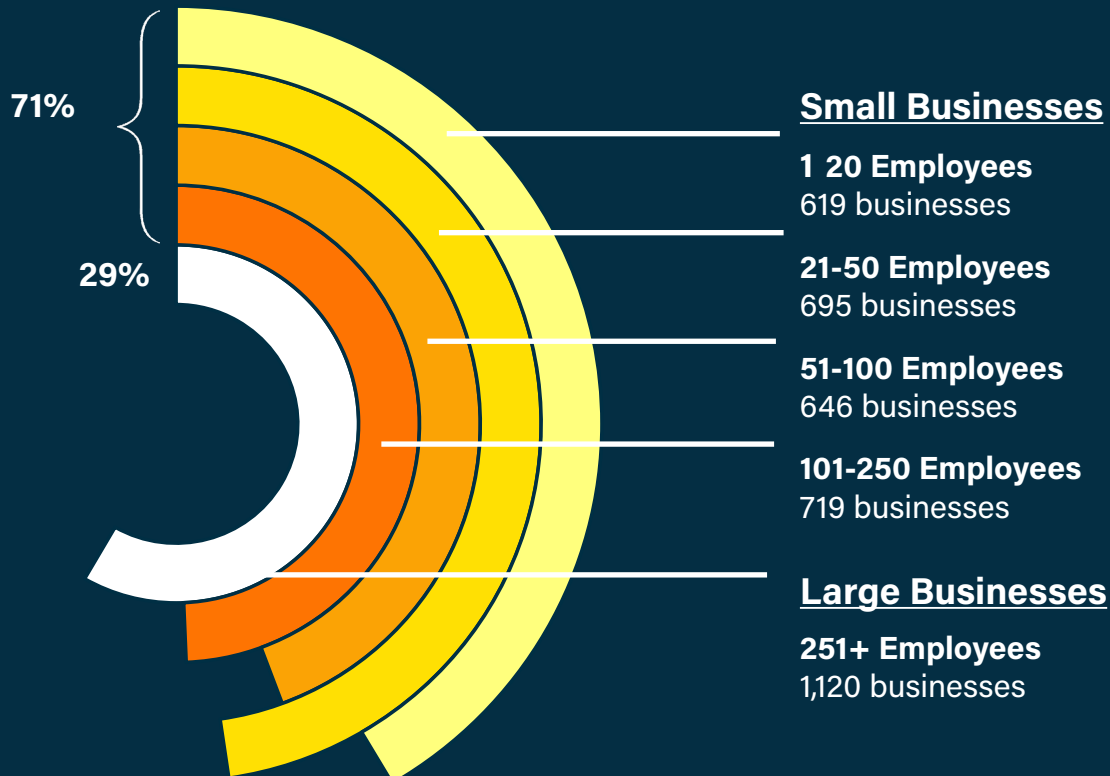
gap analysis, cybersecurity provider mapping and guidance, cybersecurity for space systems, and cybersecurity-related education curricula, training, and apprenticeship programs.

ETP was recognized for its successful engagement and partnership efforts under CASCADE at the Fourth Annual All California Defense Summit in Sacramento. Through CASCADE, the Panel has increased the number of ETP training contracts that addressed cybersecurity workforce needs for manufacturing and aerospace contractors within the defense supply chain. ETP also served on the CASCADE Technical Advisory Committee to promote strategic alignment and facilitate additional partnership and contracting opportunities for ETP stakeholders.

SMALL BUSINESS

DIRECT CONTRACTS PARTICIPATING IN A MEC

ETP also provided essential resources for small businesses who may not have the ability to provide training to their workers. During the 2018-19 fiscal year, small businesses made up 71 percent of the core funded contracts. ETP's Small Business Program provides higher training reimbursement rates for businesses with 100 or fewer employees in California. Small Businesses can contract directly with ETP or participate in a Multiple Employer Contract (MEC), reducing the employers' cost of administration.



23.9K TOTAL
TRAINEES

2.7K TOTAL
BUSINESSES

Figures above are based on completed data for core funded contracts

PROGRAM IMPROVEMENTS



Policy Changes

A panel committee formed to aid in policy-making has adapted new policies regarding the application of health benefits to meet the ETP required minimum wage; raised fixed-fee reimbursement rates; simplified the Out-of-State Vendor and Out-of-State Training forms; refined policies surrounding repeat contractors; and relaxed restrictions on OSHA 10/30 training.

Web Accessibility

ETP has successfully achieved compliance with AB 434, Web accessibility for its public facing website and documents. ETP's public facing website & its contents have been designed, developed and maintained to meet the California Government Code Sections 7405 and 11135, and the Web Content Accessibility Guidelines 2.0, or a subsequent version, published by the Web Accessibility Initiative of the World Wide Web Consortium at a minimum Level AA success criteria. In 2020, ETP is working on legacy system replacements with new the Contract management system, Cal-E-Force.

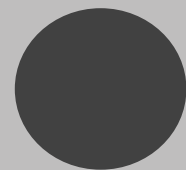
Cal-E-Force System

Cal-E-Force is ETP's application that supports Contract Management and has been in production for supporting migrated ETMS contracts since July 2019. It is based on the Salesforce platform that provides many user-friendly features for both our internal and external users. By summer of 2020 Cal-E-Force will be able to support all new contracts and existing legacy contracts will be migrated to this new platform. This will result in retirement of our outdated system that are no longer supported by the industry and does not meet web accessibility requirements. Work continues with stakeholder and staff to complete the application development and submittal processes that are needed.

FUTURE IMPROVEMENTS

Regulations/Legislation

To bring ETP's business processes into alignment with the demands of the current economy, and to better align ETP with programs offered through the Labor and Workforce Development Agency and other agencies, ETP is in the process of assessing its legislation and regulations with the goal of simplifying and modernizing the program.



ETP FUNDING

CORE PROGRAM FUNDING

ETP's core program is funded by the Employment Training Tax (ETT), paid by California companies participating in the Unemployment Insurance system, to promote the development of California workers. ETT revenues are deposited in the Employment Training Fund (ETF), established to fund ETP and training programs approved by Panel. ETP does not use Federal or State General Funds.



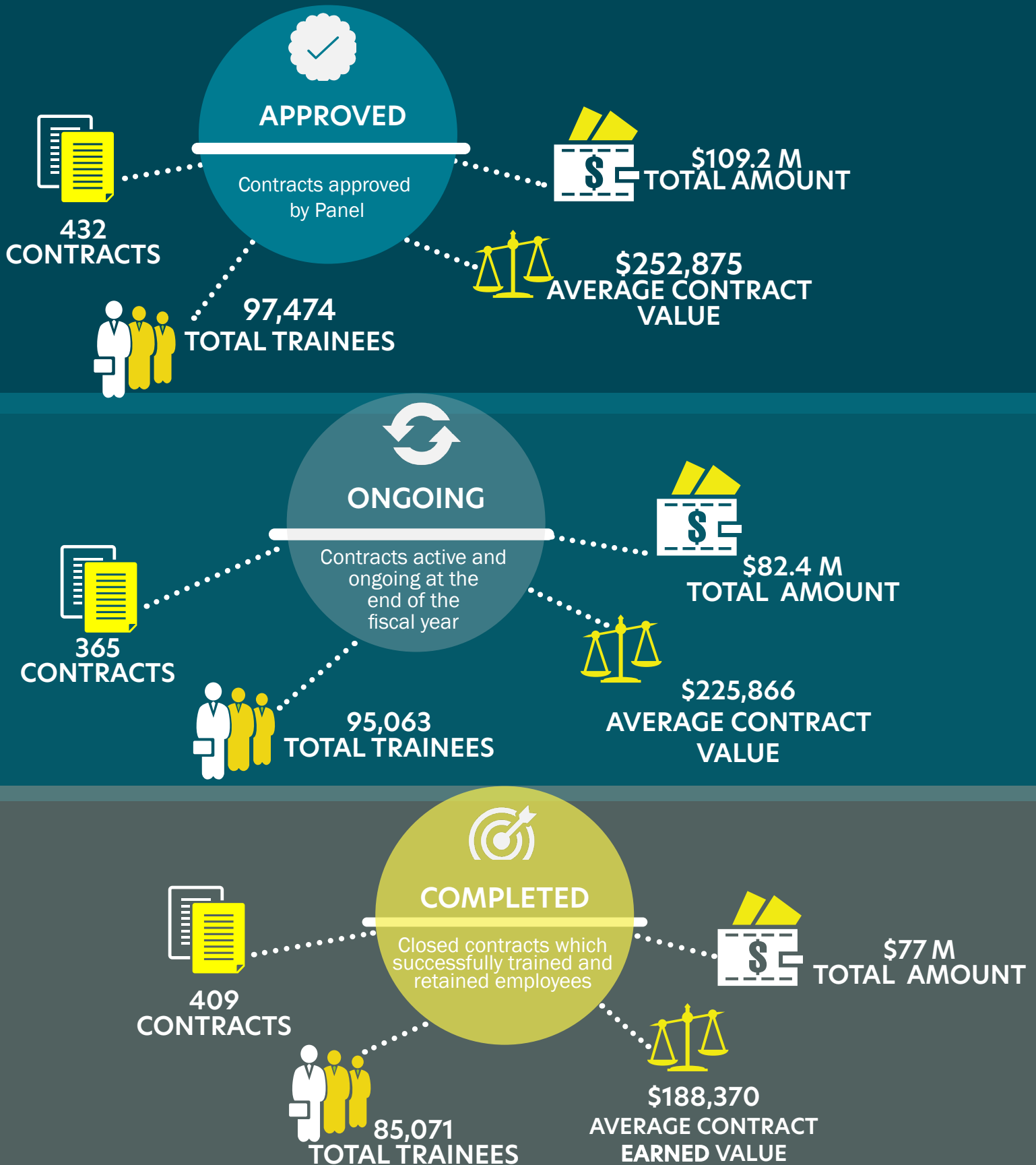
ALTERNATIVE FUNDING

ETP uses alternative funding to support unique policy initiatives and reach public sector employers. ETP receives alternative funding from the California Energy Commission. The Clean Transportation Program, (previously known as the Alternative and Renewable Fuel and Vehicle Technology Program: ARFVTP) was created in FY 2009-10 under AB 118 to provide workforce training in alternative fuels and vehicle technologies.

See previous Annual Reports for other Alternative Funding Sources and Programs. Alternative Funding allows ETP to serve public sector employers who do not pay ETT and are not eligible for core funding.

CONTRACT ACTIVITY

ETP-funded training helps California's economic development through job sustainability and creation. It has also enabled large and small businesses to remain competitive.



ETP

CONTRACTS SERVED IN HIGH UNEMPLOYMENT AREAS



The Panel targets training for workers in regions of the state with lagging economies and unemployment rates higher than the state average. During the 2018-19 fiscal year, over \$14.7 million was approved for training in high unemployment areas, providing training for over 15,000 workers.

See Appendix A-2 – Core Funding Contracts Approved in HUAs for more information

High Unemployment Areas (HUA) are defined as counties or sub-county areas with unemployment rates at least twenty-five percent higher than the State average, based on data from EDD's Labor Market Information Division.



LEVERAGING ETP FOR A CALIFORNIA FOR ALL

*Give me a lever long enough and a fulcrum on which to place it, and I shall move the world – **Archimedes***

ETP's program and funds are used to further initiatives important to the Governor and the Panel:

- California Forest Management Task Force
- CEC Clean Transportation Program
- Interagency Advisory Committee on Apprenticeship
- California Apprenticeship Council
- California Sustainable Freight Action Plan
- Global Climate Action Summit



INCENTIVES & SPECIAL TRAINING PROGRAMS

In response to administrative and legislative priorities, the Panel implements Incentive Programs to test training models that support California's changing workforce needs; including the Clean Transportation Program, Job Creation, Apprenticeship Training Program, and Veterans Training.

CLEAN TRANSPORTATION PROGRAM

"ETP partnerships foster a high level of innovation..."



The California Energy Commission's Clean Transportation Program supports the development and deployment of advanced transportation and fuel technologies. The program also supports the state's workforce training and development in the sector.

\$894.9K*
**ADVANCED
TECHNOLOGY**

"At Applied Materials, our innovations make the technology shaping possible for the future. Every employee, every process, every technology we employ reinforces our belief in innovation."

"With ETP support, we will train its employees in advanced technology skills for cutting edge clean energy, semiconductor, and flat panel display technologies. Our senior management team is pleased with the results of our ETP partnerships and feel privileged to partner with the State of California to foster high level of innovation and to further Silicon Valley's role in the evolution of the electronics industry."

Ajeey Joshi, Engineering Director
Applied Materials

*Through CORE funding, the Panel approved a critical proposal for \$894,920 for 710 trainees, training on new advanced technology to develop quality, cost efficient batteries for the electric vehicle markets.

JOB CREATION



"maintaining a competitive edge in California"

\$8.4 Million funded for the creation of over
5000 jobs

In the 2018-19 fiscal year, ETP supported job creation, funding projects with demonstrated investment in California's economy, including critical proposals developed in conjunction with GO-Biz. The Panel also prioritized projects developed under the "Retrainee – Job Creation" guidelines, which demonstrated a strong link to job creation and business expansion, including employer's investment in new workers, expanded or new facilities, new equipment, or other measurable investments in hiring of workers and expansion of California's workforce.

"ETP funded training will help DreamWorks Animation further develop a high performance work environment and maintain a competitive edge in the animation marketplace."

The funds will enable us to create successful films, TV shows, and other related entertainment products. Achieving these goals allows DreamWorks Animations to attract new talent and create 'jobs of the future' right here in California."

Ryan Kuo-Atkinson, Training Production Supervisor
DreamWorks Animation

APPRENTICESHIP



\$27.1 million approved to train
11,635 trainees in apprenticeships

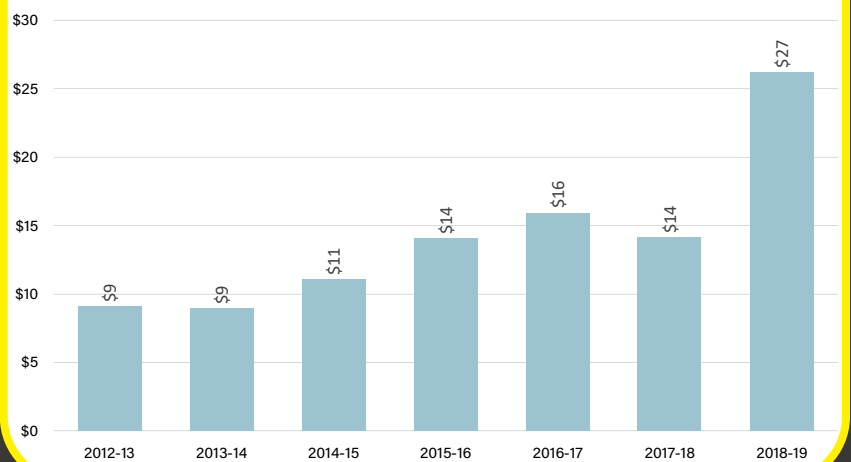
Developed with input from key stakeholders, including the labor and apprenticeship communities, the Apprenticeship Training Program was designed to help alleviate the steady decline in state funds dedicated to the related and supplemental instruction (RSI) portion of an apprenticeship curriculum.

ETP continues to support construction apprenticeship programs while working with new industries, such as manufacturing, to establish new ones

“For almost a quarter of a century CTMAA has helped California manufacturers train new workers with the CNC and advanced manufacturing skills they need to be competitive. Our partnership with ETP has directly enabled CTMAA to expand our mission and to serve more California manufacturers who are the critical backbone of our supply chain maintaining our State’s leadership position in the global, innovation economy.”

Dick Herman, Secretary of the Board
California Tooling and Machining
Apprenticeship Association (CTMAA)

ETP FUNDED CONTRACTS by Fiscal Year (millions)



"...training veterans for high wage jobs"

FY 18-19, the Panel approved 68 companies to train **1,855 veterans** under the ETP Veterans program



VETERANS

ETP's Veteran Training Program helps unemployed veterans and members of the National Guard obtain high-skilled, high-wage jobs in secure industries. Through participation in the Governor's Interagency Council on Veterans, ETP participates in statewide efforts to identify and prioritize the needs of veterans.

"We recognize that veterans have already acquired significant skills while in service."

Veterans who apply for the apprenticeship program skip the first stage of approval, a written assessment, and qualify immediately for an oral interview."

Dave Lawhorn, Training Director
Orange County Electrical Joint Apprenticeship and
Training Trust Fund



FOCUS ON THE FUTURE

FOCUS IN THE COMING YEAR:

- Program improvements
- Support for small businesses
- Resources for California businesses
- Assessment of future workforce needs
- Support Governor Newsom's California for All Vision

ANNUAL REPORT APPENDICES

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APPROPRIATIONS AND EXPENDITURES

In FY 2018-19, the ETF received a Budget Act appropriation of \$92.0 million. The FY 2018-19 ETF collection was conservatively forecast at \$95.0 million. The most recent estimated ETF revenue collection of \$101.3 million was higher than the prior ETF revenue projection. After deducting administrative costs, and prior year liabilities, ETP had over \$37.6 million to fund new core training contracts in FY 2018-19. The Panel expended all of these training funds by May 2019.

CORE FUNDING - Appropriation and Expenditure Report FY 2018-19

Employment Training Fund (ETF)	\$92,026,000
EDD Tax Branch (ETT Collection)	-\$6,356,000
Total Appropriation to ETP:	<u>\$85,667,000</u>

ETP Budget Authority:

Appropriation to ETP	\$85,670,000
Reinvested Funds (Provision 1)	\$3,093,058
Roll Over Funds from Active Contracts	\$2,781,431
Allocation for employee compensation, staff benefits, pension contribution adjustment	<u>\$710,000</u>
Total Budget Authority for Fiscal Year 2018-19:	<u>\$92,254,489</u>

ETP Expenditures:

Program Administration	\$13,336,977
EDD Support	\$531,558
Marketing and Research	\$528,993
Program Funds (new training contracts & prior year liabilities)	<u>\$77,856,961</u>
Total Expenditures for Fiscal Year 2018-19:	<u>\$92,254,489</u>

The available \$92.3 million in core funding for Fiscal Year 2018-19 was allocated by the Panel as follows:

- **Program Funds:** The Panel encumbered all available program funds (\$77.9 million) for training. Of this amount, \$ 40.3 million was used for prior-year contract liabilities resulting from incremental funding and \$37.6 million was encumbered into new training contracts.

- In order to maximize program funds, ETP incrementally encumbers training funds, initially encumbering about 40 percent of the contract amounts to cover first year costs and mitigate second year liabilities. Funding is disbursed over a two-year term per project.

- **Program Administration:** Approximately \$13.3 million was used for program administration costs, including EDD support.

- **Marketing and Research:** Approximately \$528,993 was used for third-party program evaluation and strategic marketing efforts. These marketing efforts include event sponsorships and memberships that develop and maintain ETP's relationships with industry, labor, and other organizations.

APPENDIX A-2

CORE FUNDING PROJECTS APPROVED IN HIGH UNEMPLOYMENT AREAS

Contractor Name	County(ies) Served	Industry	Trainees Approved in HUA	Approved Amount in HUA
A Teichert & Son Inc.	Multiple Counties	Construction	50	\$42,900
All-Ways Metal, Inc.	Los Angeles	Manufacturing	21	\$11,466
Alta Vista Solutions, Inc.	Multiple Counties	Tech Services	110	\$200,200
Alturas Ranches, LLC	Modoc	Agriculture	46	\$23,920
Anlin Industries	Multiple Counties	Manufacturing	344	\$198,120
Applus Rtd Usa, Inc.	Kern	Tech Services	185	\$144,300
Archer-Daniels-Midland Company	Multiple Counties	Manufacturing	373	\$300,638
Aro Pistachios, Inc	Tulare	Agriculture	29	\$18,096
Art Hild Body and Frame Inc. dba Hild Collision Center	Shasta	Services	58	\$69,160
Aspen Skilled Healthcare	Multiple Counties	Healthcare	105	\$70,980
Balanced Body, Inc.	Sacramento	Manufacturing	14	\$3,640
Baloian Packing Co., Inc.	Fresno	Wholesale/ Distribution	180	\$99,970
Bay Alarm Company	Multiple Counties	Construction	70	\$139,100
Bell-Carter Foods, Inc.	Multiple Counties	Manufacturing	307	\$151,658
Bennett & Bennett, Inc.	Multiple Counties	Construction	30	\$21,450
BGI Worldwide Logistics, Inc.	Multiple Counties	Transportation	13	\$10,140
Blue Diamond Growers	Multiple Counties	Manufacturing	277	\$150,547
BMI Mechanical, Inc.	Multiple Counties	Construction	41	\$26,650
Brand Consulting Group LLC dba Brand College	Multiple Counties	Services	110	\$168,190
Butte-Glenn Community College District	Multiple Counties	Services	478	\$305,197
Cal-Duct, Inc.	San Bernardino	Manufacturing	44	\$45,760
California Family Foods, LLC	Colusa	Manufacturing	85	\$99,450
California Imaging Institute, LLC	Fresno	Healthcare	176	\$198,120
California Manufacturers and Technology Association	Multiple Counties	Services	113	\$128,820
California Natural Products	San Joaquin	Manufacturing	96	\$164,736
California Workforce Association	Multiple Counties	Tech Services	202	\$325,032
Certified Aviation Services, LLC	Multiple Counties	Transportation	10	\$3,640
Chaffey Community College District	Multiple Counties	Manufacturing	10	\$11,670
College of the Sequoias	Multiple Counties	Manufacturing	234	\$109,746

Contractor Name	County(ies) Served	Industry	Trainees Approved in HUA	Approved Amount in HUA
Cosmetic Group USA, Inc.	Los Angeles	Manufacturing	91	\$106,470
Cucamonga Valley Medical Group, Inc.	Multiple Counties	Services	58	\$45,240
D. T. Mattson Enterprises, Inc. dba Pro-Line Racing	Riverside	Manufacturing	48	\$74,880
Diamond Technologies, Inc.	Kern	Tech Services	36	\$28,080
DNC Parks & Resorts At Tenaya, Inc. dba Tenaya Lodge at Yosemite	Multiple Counties	Services	18	\$9,936
El Clasificado	Multiple Counties	Manufacturing	18	\$22,464
Erickson-Hall Construction Company	Multiple Counties	Construction	10	\$10,920
Esperanza Therapy Services, LLC	Fresno	Healthcare	25	\$19,500
Fiore Di Pasta, Inc.	Fresno	Manufacturing	50	\$32,500
Fowler Packing Company, Inc.	Fresno	Agriculture	150	\$198,900
Freedom Home Health And Hospice Care Services Inc.	Yuba	Healthcare	60	\$50,700
Freshpoint Southern California, Inc.	Los Angeles	Wholesale/ Distribution	330	\$429,000
G & C Auto Body, Inc.	Multiple Counties	Services	26	\$35,880
Gallo Cattle Company, A Limited Partnership dba Joseph Gallo Farms	Merced	Manufacturing	316	\$525,824
General Mills Operations, LLC.	Los Angeles	Manufacturing	184	\$388,830
George Chiala Farms	Multiple Counties	Agriculture	177	\$253,110
Georgia-Pacific Corrugated LLC	Madera	Manufacturing	156	\$129,480
Graham Packaging Pet Technologies Inc.	Stanislaus	Manufacturing	50	\$81,120
HWS Baseball IV, LLC dba Modesto Nuts Professional Baseball Club	Stanislaus	Services	12	\$9,360
Inland Empire 66ers Baseball Club of San Bernardino	San Bernardino	Services	15	\$16,120
iWorks, LLC	Los Angeles	Manufacturing	71	\$55,640
K.W.P.H. Enterprises dba American Ambulance	Multiple Counties	Healthcare	536	\$599,248
Keithly-Williams Seeds, Inc.	Multiple Counties	Wholesale/ Distribution	19	\$4,940
Kern Steel Fabrication Inc.	Kern	Manufacturing	79	\$49,920
Klean Kanteen, Inc.	Butte	Manufacturing	87	\$1,378
Lidestri Foods, Inc.	Fresno	Manufacturing	207	\$468,910
LSA Associates, Inc.	Orange	Tech Services	3	\$1,638
Lusive Decor	Los Angeles	Manufacturing	50	\$71,500

Contractor Name	County(ies) Served	Industry	Trainees Approved in HUA	Approved Amount in HUA
Mary Ann's Baking Co., Inc.	Sacramento	Manufacturing	297	\$400,920
Michael Martines Physical Therapist, Inc.	Fresno	Healthcare	13	\$16,120
Murrieta Chamber Of Commerce	Multiple Counties	Services	292	\$379,892
NFCC, Inc.	Fresno	Services	52	\$38,064
O'Brien Steel Erectors, Inc.	Multiple Counties	Construction	68	\$106,080
O'Neill Beverages Co. LLC	Multiple Counties	Manufacturing	22	\$20,020
OWB Packers, LLC	Imperial	Manufacturing	480	\$624,000
Perez Farms, LP	Stanislaus	Agriculture	66	\$36,400
PGP International, Inc.	Yolo	Manufacturing	134	\$69,680
POM Wonderful Holdings LLC	Multiple Counties	Manufacturing	190	\$192,660
Premier Medical Transport, Inc.	Multiple Counties	Healthcare	165	\$429,000
Professionals In Human Resources Association	Multiple Counties	Services	128	\$125,952
Providence West Valley Healthcare Center LLC, dba Providence West Valley	Multiple Counties	Healthcare	286	\$148,720
PSM Industries, Inc.	Los Angeles	Manufacturing	75	\$48,750
R.S.S.E., Inc.	Shasta	Construction	14	\$5,148
Radford Cabinets, Inc.	Los Angeles	Manufacturing	29	\$56,550
Ready Roast Nut Company, L.L.C.	Multiple Counties	Manufacturing	250	\$226,200
Reliant Management Group, LLC	Multiple Counties	Healthcare	330	\$154,440
Remedial Transportation Services Inc.	Kern	Transportation	84	\$65,520
Ricoh USA, Inc.	Multiple Counties	Wholesale/ Distribution	50	\$55,200
Riverside Community College District, Office of Economic Development	Multiple Counties	Manufacturing	30	\$20,183
RPlanet Earth Los Angeles, LLC	Los Angeles	Manufacturing	71	\$129,220
San Bernardino Community College District	Multiple Counties	Services	57	\$33,630
San Joaquin County Economic Development Association	San Joaquin	Services	317	\$195,247
San Joaquin Regional Transit District	San Joaquin	Transportation	20	\$20,800
Scientific Drilling International	Kern	Manufacturing	39	\$55,770
Scorpio Enterprises	Los Angeles	Manufacturing	62	\$42,250
Siskiyou County Economic Development Council	Siskiyou	Services	66	\$64,218

Contractor Name	County(ies) Served	Industry	Trainees Approved in HUA	Approved Amount in HUA
Society of Manufacturing Engineers	Multiple Counties	Services	40	\$48,920
Solarponics, Inc.	San Luis Obispo	Construction	28	\$26,780
Stanislaus Business Alliance, Inc.	Multiple Counties	Services	58	\$129,838
State Center Community College District	Multiple Counties	Services	57	\$110,088
Sturgeon Services International, Inc.	Multiple Counties	Transportation	190	\$163,020
Sygma Network Inc.	San Joaquin	Transportation	120	\$64,220
Sysco Central California Inc.	Stanislaus	Wholesale/ Distribution	305	\$377,235
T & P Farms	Colusa	Agriculture	291	\$115,700
Tarlton and Son Inc.	Multiple Counties	Construction	168	\$156,000
The Mochi Ice Cream Company	Los Angeles	Manufacturing	112	\$116,480
The Wine Group, Inc.	Multiple Counties	Manufacturing	437	\$727,168
Unical Aviation Inc.	Multiple Counties	Wholesale/ Distribution	150	\$136,500
United Parcel Service, Inc.	Multiple Counties	Transportation	201	\$308,334
Vellutini Corporation dba Royal Electric	Sacramento	Construction	283	\$198,978
Vinotheque Wine Cellars dba Whisperkool Corp	San Joaquin	Manufacturing	60	\$54,600
Virgin Galactic, LLC	Multiple Counties	Tech Services	135	\$164,970
Virgin Orbit, LLC	Multiple Counties	Manufacturing	50	\$55,645
Vision Care Center, A Medical Group, Inc. dba Eye-Q Vision Care	Fresno	Healthcare	206	\$152,828
Vitas Healthcare Corporation of California	Multiple Counties	Healthcare	96	\$94,848
Waldorf Astoria Management LLC	Riverside	Services	1,010	\$400,938
Wonderful Pistachios & Almonds LLC	Multiple Counties	Manufacturing	680	\$388,960
106 contracts				\$14,717,468

HUAs are defined as counties or sub-county areas with unemployment rates at least 25 percent higher than the State average, based on data from EDD's LMID.

COMPLETED CONTRACT DATA

A. SUMMARY OF COMPLETED CONTRACTS

	Core Funding	Alternative Funding
Number of Core Contracts	408	1
Amount Earned	\$76.2 million	\$749,952
Retained in Employment	84,277	794

B. TRAINEES SERVED BY BUSINESS SIZE

The following tables identify completed contracts by business size. Note that small business is defined as employing 250 or fewer employees worldwide. The graphs and tables provide details on the number of trainees and dollars earned. Under Core Funding, 28 percent of retrainees and 34 percent of new hires were employed by small businesses.

All Business Sizes:

Core Funding: 3,799 businesses

- 70 percent small businesses
- 30 percent large businesses

Alternative Funding: 1 large business

- 0 percent small business
- 100 percent large business

Small Businesses:

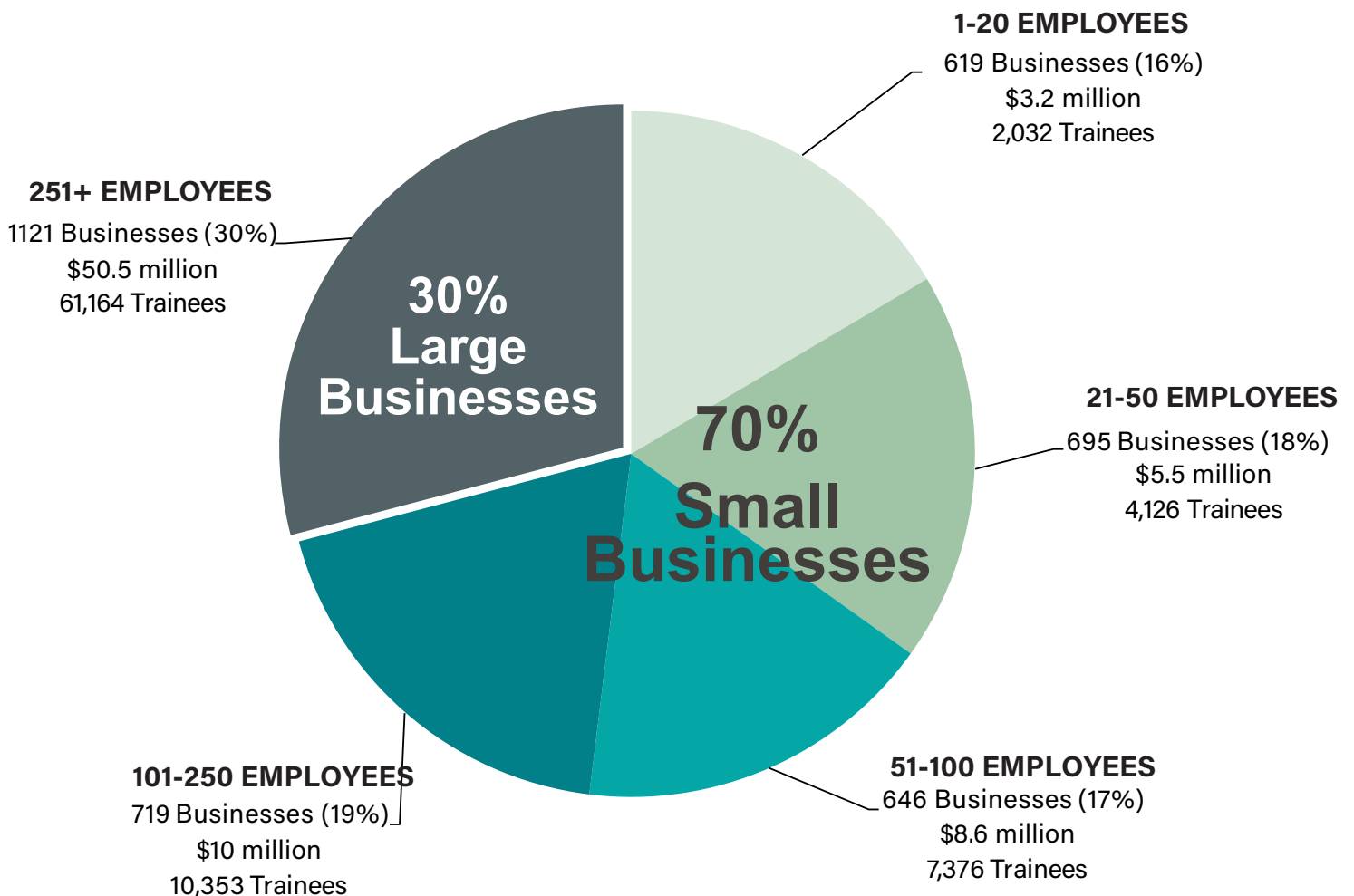
The Panel funds training for small business through both direct contracts with single employers and multiple-employer contracts (MECs), such as employer consortia or training agencies that train workers of multiple employers.

Core Funding: 170 small businesses served through direct contracts to provide training for 8,954 trainees; 2,495 small businesses were served through 67 MECs, providing training for 14,933 trainees.

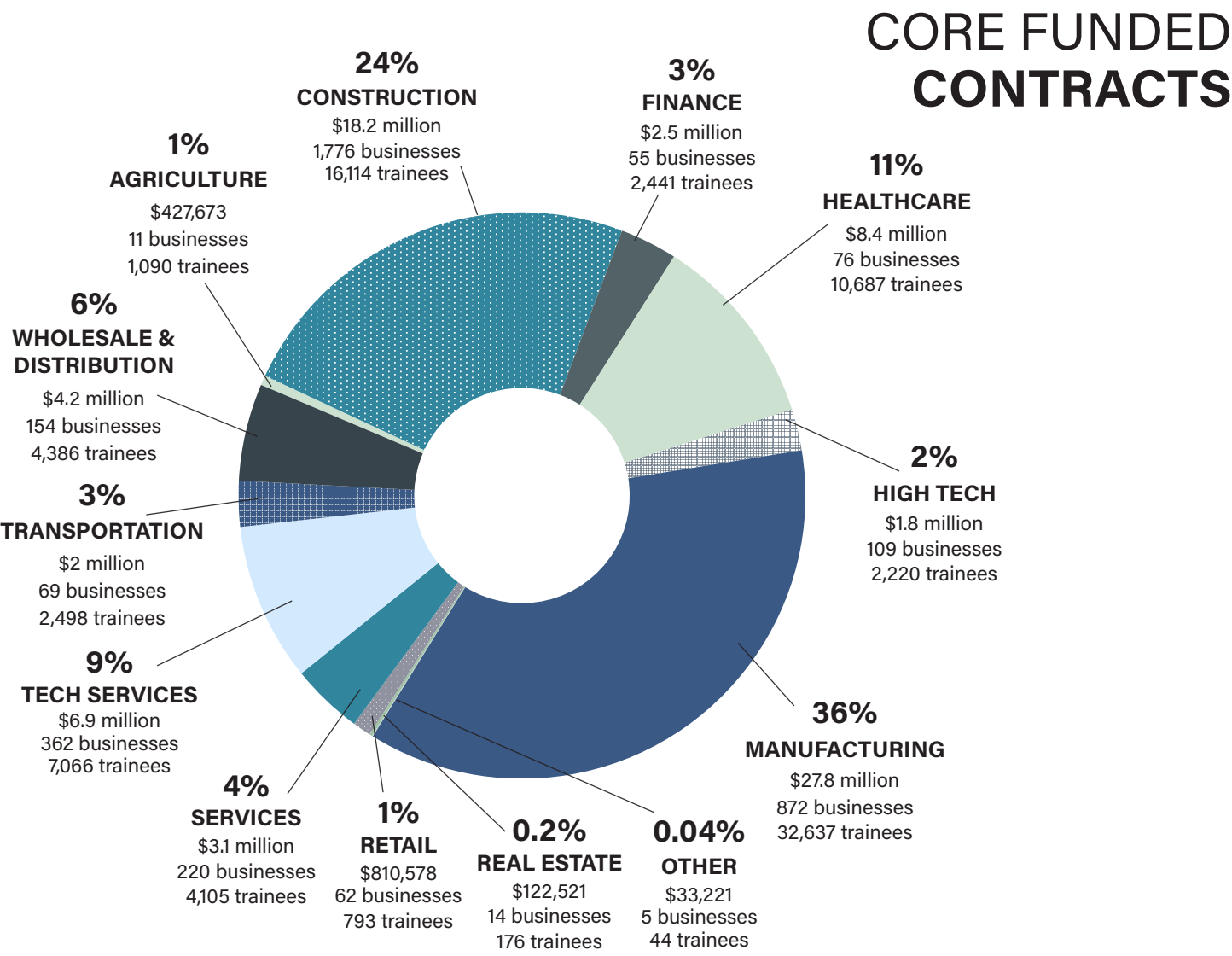
Alternative Funding: No small businesses funded through alternative funding

CORE & ALTERNATIVE FUNDED CONTRACTS

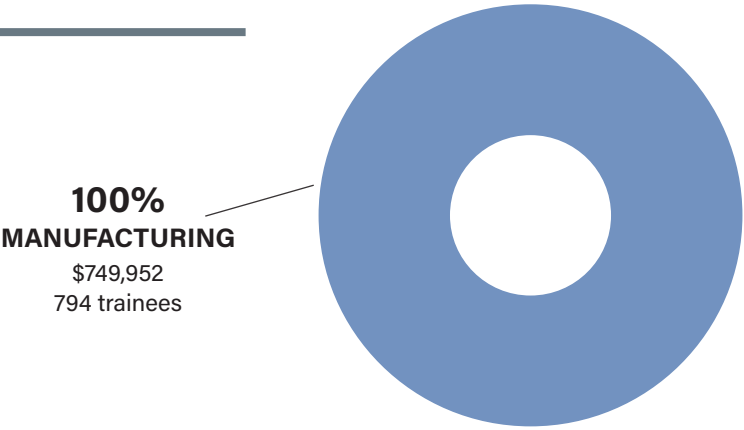
Bus. Size	Retrainees	Retrainee \$ Earned	New Hires	New Hire \$ Earned	Total \$ Earned
1-20	1,986	\$3,063,833	46	\$104,105	\$3,167,938
21-50	4,097	\$5,353,492	29	\$127,180	\$5,480,672
51-100	7,328	\$8,454,654	48	\$176,839	\$8,631,493
101-250	10,324	\$9,836,401	29	\$150,661	\$9,987,062
251+	60,890	\$49,426,042	294	\$1,064,201	\$50,490,243



C. TRAINING BY INDUSTRY



ALTERNATIVE FUNDED CONTRACTS

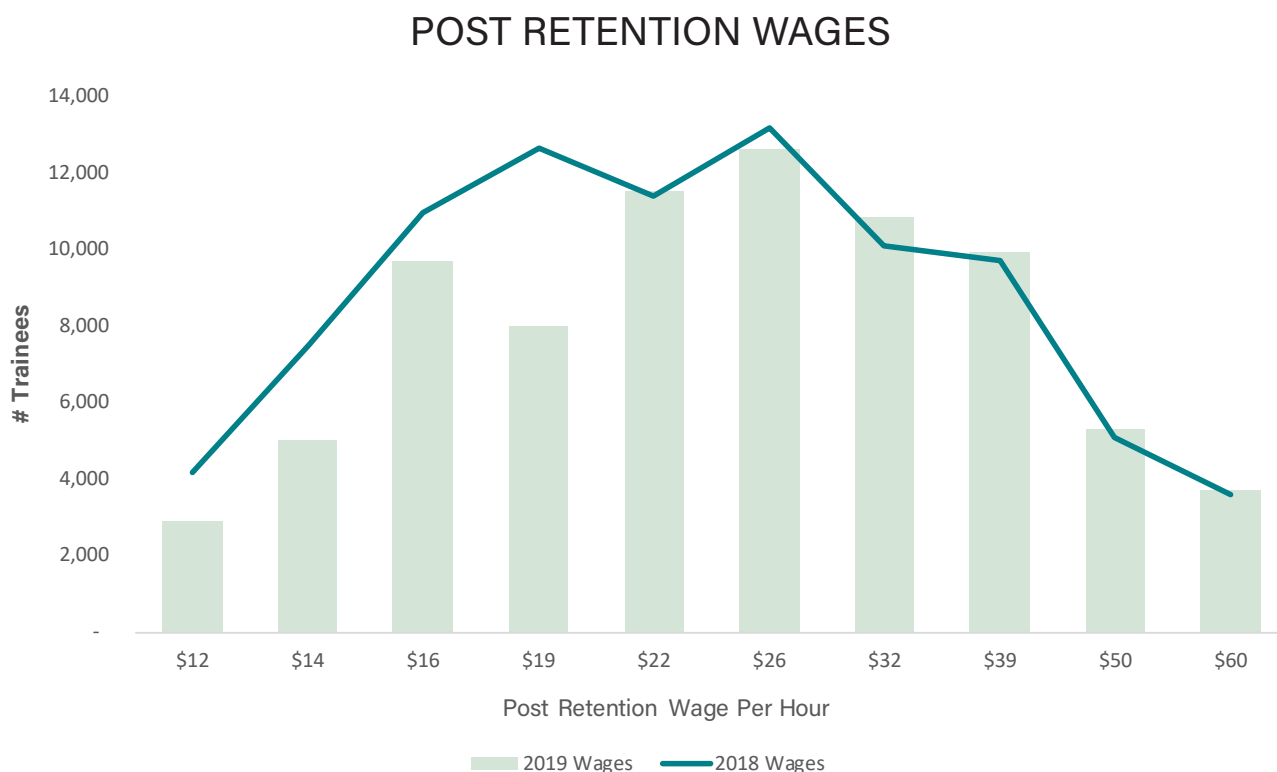


D. TRAINEE WAGES

Among ETP core and alternative funding, the average post retention wage for 446 workers unemployed at the start of training (new hires) was \$15.57 per hour. The average post-retention wage for 84,625 incumbent workers (retrainees) was \$33.45 per hour.

While ETP funds training for high-wage, high-skill jobs, it also funds training for lower wage workers to assist them in advancing to better paying, more secure jobs.

The graph below illustrates the distribution of trainee wages after training and retention in 2018 and 2019.

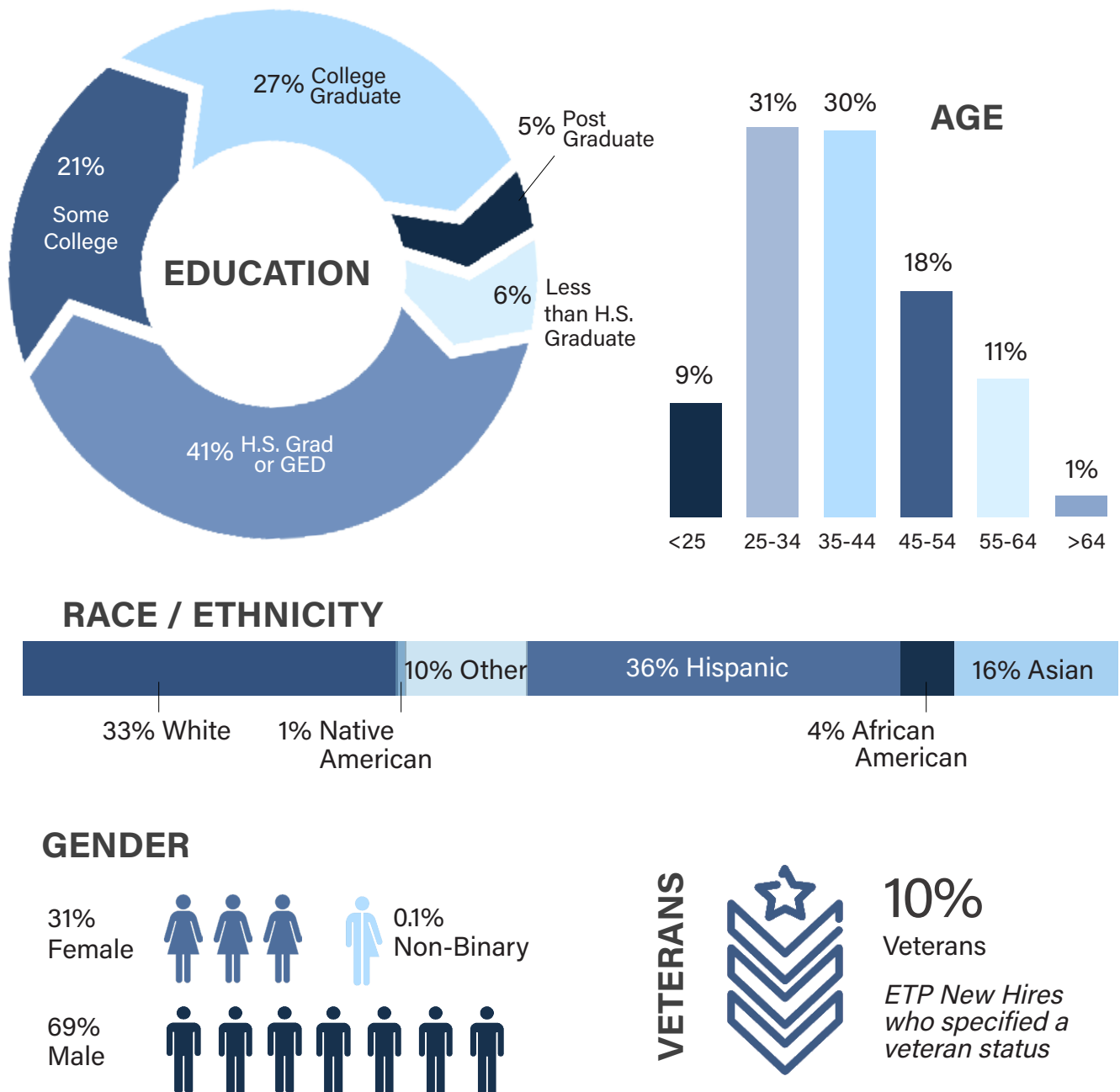


E. LITERACY TRAINING

The Panel supports literacy training (reading, writing, language comprehension, math, and Vocational English as a Second Language) linked to job skills. Most literacy training was for frontline workers in manufacturing. Eleven completed core contracts included literacy training for 348 trainees.

F. TRAINEE DEMOGRAPHICS

ETP trainee demographic characteristics have been reported for sex, age, education, ethnicity, and veterans.



Note: This data is for Core and Alternative Funding Sources.

APPENDIX B-2

COMPLETED CORE FUNDING CONTRACTS

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
7173 NORTH SHARON AVENUE OPERATING COMPANY, LLC	MULTI COUNTIES	10000	HEALTHCARE	372	0	\$280,187	92%
A TEICHERT & SON INC	MULTI COUNTIES	2033	CONSTRUCTION	898	0	\$355,356	100%
ABC HOME HEALTH CARE LLC DBA BRIDGE HOME HEALTH, LLC	MULTI COUNTIES	338	HEALTHCARE	63	0	\$58,096	17%
ADELAIDA CELLARS, INC.	SAN LUIS OBISPO	46	MANUFACTURING	23	0	\$23,329	77%
ADT LLC	MULTI COUNTIES	16200	SERVICES	0	0	\$0	0%
AEROJET ROCKETDYNE INC	MULTI COUNTIES	4797	MANUFACTURING	734	0	\$267,160	41%
AHMC ANAHEIM REGIONAL MEDICAL CENTER LP	ORANGE	5000	HEALTHCARE	363	0	\$314,080	100%
AHMC GARFIELD MEDICAL CENTER LP DBA GARFIELD MEDICAL CENTER	LOS ANGELES	979	HEALTHCARE	377	0	\$248,128	44%
AHMC MONTEREY PARK HOSPITAL LP	LOS ANGELES	369	HEALTHCARE	281	0	\$186,680	100%
AHMC SAN GABRIEL VALLEY MEDICAL CENTER LP	LOS ANGELES	700	HEALTHCARE	368	0	\$188,284	100%
AHMC WHITTIER HOSPITAL MEDICAL CENTER LP	LOS ANGELES	567	HEALTHCARE	359	0	\$353,782	84%
ALAMEDA COUNTY ELECTRICAL INDUSTRY APPRENTICESHIP AND TRAINING TRUST	ALAMEDA	MEC	SERVICES	288	0	\$486,486	97%
ALBD ELECTRIC AND CABLE	ORANGE	160	CONSTRUCTION	89	0	\$79,173	80%
ALIOTO'S GARAGE, INC.	SAN FRANCISCO	85	SERVICES	52	0	\$68,644	92%
ALPHA MECHANICAL INC	SAN DIEGO	169	CONSTRUCTION	126	0	\$93,312	100%
ALPHA RESEARCH & TECHNOLOGY INC	EL DORADO	66	TECHNICAL SERVICES	26	0	\$14,409	20%
ALTMAN SPECIALTY PLANTS INC	MULTI COUNTIES	2616	AGRICULTURE	896	0	\$300,754	100%
ALYN INDUSTRIES INC DBA ELECTRONIC SOURCE COMPANY	LOS ANGELES	70	MANUFACTURING	35	0	\$47,448	156%
AMERICAN CUSTOM MEATS LLC	SAN JOAQUIN	86	MANUFACTURING	40	0	\$18,796	19%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
AMERICAN HEAT PROCESSING EQUIPMENT & SERVICE CO. DBA AMERICAN CREMATORY	LOS ANGELES	35	MANUFACTURING	9	0	\$6,779	19%
AMERICAN MEDICAL RESPONSE OF SOUTHERN CALIFORNIA	MULTI COUNTIES	50000	HEALTHCARE	947	0	\$745,800	100%
ANHEUSER BUSCH LLC	MULTI COUNTIES	132000	MANUFACTURING	632	0	\$567,806	90%
APPLUS RTD USA SERVICES INC	MULTI COUNTIES	20000	TECHNICAL SERVICES	154	0	\$139,312	140%
APPRENTICE AND JOURNEYMAN TRAINING TRUST FUND OF THE SOUTHERN CALIFORNIA PLUMBING AND PIPING INDUSTRY	MULTI COUNTIES	MEC	SERVICES	727	0	\$949,088	100%
AQUA METALS INC	ALAMEDA	80	TECHNICAL SERVICES	0	0	\$0	0%
ARB INC	MULTI COUNTIES	7692	CONSTRUCTION	813	0	\$341,517	86%
ARCHITECTURAL GLASS & ALUMINUM CO	MULTI COUNTIES	350	MANUFACTURING	8	0	\$2,205	9%
ARMSTRONG FLOORING INC.	LOS ANGELES	3900	MANUFACTURING	1	0	\$3,060	2%
ARROW SIGN COMPANY	MULTI COUNTIES	82	MANUFACTURING	10	0	\$10,154	47%
ARVINYL LAMINATES, LP	RIVERSIDE	20	MANUFACTURING	27	0	\$23,920	100%
ASCENA RETAIL GROUP INC	RIVERSIDE	13399	TRANSPORTATION	157	0	\$51,936	54%
ASSOCIATED BUILDERS AND CONTRACTORS NORTHERN CA CHAPTER TRAINING TRUST FUND	MULTI COUNTIES	MEC	SERVICES	343	0	\$477,484	95%
ASSOCIATED PENSION CONSULTANTS INC	MULTI COUNTIES	83	FINANCE	28	0	\$19,780	24%
ATTIVO GROUP INC	ORANGE	14	TECHNICAL SERVICES	10	0	\$14,274	78%
AUTOLAND INC	MULTI COUNTIES	92	TECHNICAL SERVICES	48	0	\$49,060	100%
BABCOCK LABORATORIES INC	RIVERSIDE	68	TECHNICAL SERVICES	64	0	\$48,944	77%
BALFOUR BEATTY CONSTRUCTION, LLC	MULTI COUNTIES	30000	CONSTRUCTION	271	0	\$214,053	71%
BASSENIAN LAGONI	ORANGE	96	TECHNICAL SERVICES	54	0	\$82,898	83%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
BAY ALARM COMPANY	MULTI COUNTIES	1537	CONSTRUCTION	452	0	\$689,400	141%
BAY AREA COUNTIES ROOFING & WATERPROOFING INDUSTRY APPRENTICESHIP TRAINING FUND	MULTI COUNTIES	MEC	SERVICES	446	0	\$442,554	99%
BAY AREA LAND SURVEYING, INC.	CONTRA COSTA	14	TECHNICAL SERVICES	0	0	\$0	0%
BAY AREA VIDEO COALITION	SAN FRANCISCO	MEC	HEALTHCARE	231	0	\$186,210	53%
BAYLEY CONSTRUCTION, LP	ORANGE	197	CONSTRUCTION	13	0	\$7,068	28%
BEHAVIORAL & EDUCATIONAL STRATEGIES & TRAINING	STANISLAUS	73	HEALTHCARE	28	0	\$52,197	64%
BELKORP AG LLC	MULTI COUNTIES	195	WHOLESALE/DISTRIBUTION	113	0	\$258,880	100%
BENNETT & BENNETT INC.	KINGS	130	CONSTRUCTION	12	0	\$12,679	17%
BERGELECTRIC CORP	MULTI COUNTIES	2013	CONSTRUCTION	566	0	\$199,800	100%
BERNEL INC DBA VFS FIRE & SECURITY SERVICES	ORANGE	133	SERVICES	30	0	\$17,023	28%
BETTS COMPANY	MULTI COUNTIES	256	MANUFACTURING	200	0	\$291,812	97%
BIRDI & ASSOCIATES INC	LOS ANGELES	49	MANUFACTURING	8	0	\$6,578	15%
BISHAMON INDUSTRIES CORPORATION	SAN BERNARDINO	52	MANUFACTURING	34	0	\$44,200	100%
BLANCHARD TRAINING AND DEVELOPMENT INCORPORATED DBA THE KEN BLANCHARD COMPANIES	SAN DIEGO	285	SERVICES	79	0	\$47,976	100%
BLUE DIAMOND GROWERS	MULTI COUNTIES	1465	MANUFACTURING	307	0	\$174,560	100%
BLUEBEAM INC	MULTI COUNTIES	228	MANUFACTURING	119	0	\$57,846	48%
BOEHRINGER INGELHEIM FREMONT INC	ALAMEDA	45500	MANUFACTURING	403	0	\$343,449	92%
BOLIDE TECHNOLOGY GROUP, INC.	LOS ANGELES	25	MANUFACTURING	20	0	\$38,025	172%
BOND ENTERPRISES INC.	LOS ANGELES	15	TECHNICAL SERVICES	17	0	\$26,073	167%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
BOWMAN & COMPANY, LLP	SAN JOAQUIN	43	TECHNICAL SERVICES	51	0	\$42,594	89%
BPS SUPPLY GROUP	MULTI COUNTIES	200	WHOLESALE/DISTRIBUTION	161	0	\$154,279	93%
BRAND CONSULTING GROUP LLC DBA BRAND COLLEGE	MULTI COUNTIES	MEC	SERVICES	192	0	\$948,324	100%
BREG INC	SAN DIEGO	1200	MANUFACTURING	126	0	\$49,324	52%
BRICKLAYERS & ALLIED CRAFTSMAN LOCAL #4 CALIFORNIA JAC	MULTI COUNTIES	MEC	SERVICES	71	0	\$134,520	89%
BRIDPORT-AIR CARRIER INC DBA AMSAFE BRIDPORT	ORANGE	5830	MANUFACTURING	52	0	\$32,812	52%
BROOKS BROTHERS INTERIORS	KERN	6	TECHNICAL SERVICES	3	0	\$2,904	22%
BUILDING SKILLS PARTNERSHIP	MULTI COUNTIES	MEC	SERVICES	620	0	\$310,570	81%
BURRTEC WASTE INDUSTRIES INC	MULTI COUNTIES	960	SERVICES	64	0	\$125,000	125%
CAL SHEETS LLC	SAN JOAQUIN	74	MANUFACTURING	64	0	\$35,499	49%
CALIFIA FARMS LLC	MULTI COUNTIES	250	MANUFACTURING	201	0	\$230,220	100%
CALIFORNIA ASSOCIATION OF PEST CONTROL ADVISERS	SACRAMENTO	MEC	SERVICES	52	0	\$34,555	34%
CALIFORNIA EXPANDED METAL PRODUCTS COMPANY DBA CEMCO	MULTI COUNTIES	554	MANUFACTURING	60	0	\$75,398	32%
CALIFORNIA LABOR FEDERATION AFL-CIO	MULTI COUNTIES	MEC	SERVICES	469	2	\$874,935	92%
CALIFORNIA MANUFACTURERS AND TECHNOLOGY ASSOCIATION	MULTI COUNTIES	MEC	SERVICES	1592	4	\$949,483	100%
CALIFORNIA MATERIALS, INC.	SAN JOAQUIN	65	TRANSPORTATION	80	0	\$80,364	81%
CALIFORNIA MFG TECHNOLOGY CONSULTING	MULTI COUNTIES	MEC	TECHNICAL SERVICES	680	0	\$949,850	100%

Contractor Name	County(ies) Served	Business Size	Industry	Retraitees	New Hires	Earned Amount	% Earned
CALIFORNIA PLUMBING & MECHANICAL CONTRACTORS ASSOCIATION	MULTI COUNTIES	MEC	CONSTRUCTION	268	0	\$123,549	62%
CALIFORNIA TOOLING & MACHINING APPRENTICESHIP ASSOCIATION	MULTI COUNTIES	MEC	SERVICES	49	0	\$78,492	91%
CALMONT ENGINEERING & ELECTRONICS CORP	ORANGE	35	MANUFACTURING	26	0	\$20,020	100%
CAL-SIERRA PIPE LLC	SAN JOAQUIN	21	WHOLESALE/ DISTRIBUTION	27	0	\$29,484	100%
CARPENTERS TRAINING COMMITTEE FOR NORTHERN CALIFORNIA	MULTI COUNTIES	MEC	SERVICES	1517	0	\$949,036	100%
CAVALLINO RAMPANTE LTD DBA FIX AUTO	SANTA CLARA	35	SERVICES	13	0	\$15,609	80%
CEMCON INC	CONTRA COSTA	98	CONSTRUCTION	77	0	\$63,808	76%
CENTER FOR SOCIAL DYNAMICS	MULTI COUNTIES	71	HEALTHCARE	59	0	\$17,527	18%
CENTRAL VALLEY MOTHER LODE PLUMBERS PIPE AND REFRIGERATION FITTERS JATC	MULTI COUNTIES	MEC	SERVICES	89	0	\$196,409	94%
CENTRAL VALLEY TRAINING CENTER INC	MULTI COUNTIES	84	HEALTHCARE	105	0	\$76,876	77%
CHA HOLLYWOOD MEDICAL CENTER, L.P. DBA HOLLYWOOD PRESBYTERIAN MEDICAL CENTER	LOS ANGELES	6500	HEALTHCARE	447	0	\$126,360	100%
CHAFFEY COMMUNITY COLLEGE DISTRICT	MULTI COUNTIES	MEC	SERVICES	1104	0	\$922,842	97%
CHARLES MCMURRAY CO	MULTI COUNTIES	98	WHOLESALE/ DISTRIBUTION	94	0	\$99,424	100%
CHARLIE'S ENTERPRISES, INC. DBA OK PRODUCE INC.	FRESNO	413	WHOLESALE/ DISTRIBUTION	233	0	\$248,325	100%
CHICO REHABILITATION HOSPITAL LLC DBA CALIFORNIA PARK REHABILITATION HOSPITAL	MULTI COUNTIES	520	HEALTHCARE	285	0	\$277,600	43%
CIGNA HEALTH AND LIFE INSURANCE COMPANY	TULARE	37000	FINANCE	79	0	\$256,800	84%
CITY AND COUNTY OF SAN FRANCISCO	SAN FRANCISCO	MEC	SERVICES	0	83	\$409,777	80%
CLARK PEST CONTROL OF STOCKTON, INC. DBA CLARK PEST CONTROL	MULTI COUNTIES	990	SERVICES	261	0	\$209,439	80%

Contractor Name	County(ies) Served	Business Size	Industry	Retraitees	New Hires	Earned Amount	% Earned
CLARKWESTERN DIETRICH BUILDING SYSTEMS LLC	RIVERSIDE	1282	MANUFACTURING	141	0	\$183,815	98%
CLAUDE LAVAL CORPORATION	FRESNO	1386	MANUFACTURING	48	0	\$32,239	58%
COBHAM ADVANCED ELECTRONIC SOLUTIONS INC.	SAN DIEGO	11505	MANUFACTURING	356	0	\$149,440	100%
COCA-COLA CO	MULTI COUNTIES	700000	MANUFACTURING	74	0	\$69,930	100%
COLLEGE OF THE SEQUOIAS	MULTI COUNTIES	MEC	SERVICES	191	0	\$80,742	53%
COMPASS HEALTH, INC.	MULTI COUNTIES	1047	HEALTHCARE	61	0	\$21,230	38%
COMPETITOR GROUP INC	SAN DIEGO	192	MANUFACTURING	0	0	\$0	0%
CONIFER REVENUE CYCLE SOLUTIONS, LLC	MULTI COUNTIES	15191	HEALTHCARE	117	0	\$62,717	64%
COOPER LIGHTING LLC	SAN BERNARDINO	97000	MANUFACTURING	100	0	\$20,500	26%
COTTAGE BAKERY INC	SAN JOAQUIN	16000	MANUFACTURING	388	0	\$255,420	100%
COVIDIEN LP	ORANGE	88000	MANUFACTURING	287	0	\$547,390	93%
CR ENGLAND INC	SAN BERNARDINO	8200	TRANSPORTATION	25	0	\$11,262	3%
DAA DRAEXLMAIER AUTOMOTIVE OF AMERICA LLC	ALAMEDA	55000	MANUFACTURING	232	0	\$204,206	54%
DANIELLS, PHILLIPS, VAUGHAN & BOCK	LOS ANGELES	50	TECHNICAL SERVICES	12	0	\$11,476	36%
DB BUILDING FASTENERS INC	MULTI COUNTIES	23	MANUFACTURING	27	0	\$24,742	59%
DEAN HESKETH COMPANY, INC.	ORANGE	18	MANUFACTURING	13	0	\$9,357	59%
DECORE-ATIVE SPECIALTIES INC	MULTI COUNTIES	870	MANUFACTURING	160	0	\$201,275	65%
DIGITAL PATH INC	BUTTE	80	HIGH TECH	62	0	\$60,528	100%
DIVING UNLIMITED INTERNATIONAL, INC.	SAN DIEGO	62	MANUFACTURING	26	0	\$14,673	57%
DMC POWER INC	LOS ANGELES	155	MANUFACTURING	9	0	\$1,624	3%
DNC PARKS & RESORTS AT TENAYA INC DBA TENAYA LODGE AT YOSEMITE	MARIPOSA	60000	SERVICES	414	0	\$279,107	72%

Contractor Name	County(ies) Served		Industry	Retraitees	New Hires	Earned Amount	% Earned
DONALDSON COMPANY INC.	LOS ANGELES	10921	MANUFACTURING	26	0	\$12,258	25%
DOW CHEMICAL CO	CONTRA COSTA	50000	MANUFACTURING	296	0	\$192,131	65%
DUCOMMUN AEROSTRUCTURES INC	MULTI COUNTIES	2800	MANUFACTURING	290	0	\$323,889	73%
DYCOR TRANSITIONAL HEALTH-MANCHESTER LLC	MULTI COUNTIES	30000	HEALTHCARE	451	0	\$354,629	81%
E.A. MACHINING, INC.	SANTA CLARA	9	MANUFACTURING	8	0	\$11,700	100%
EASYTURF INC	MULTI COUNTIES	740	CONSTRUCTION	25	0	\$7,774	8%
EDGAR S MACIAS MD INC DBA MACIAS DERMATOLOGY	FRESNO	19	HEALTHCARE	0	0	\$0	0%
EDMUNDS.COM INC	LOS ANGELES	696	HIGH TECH	148	0	\$53,981	13%
EICHLEAY INC	CONTRA COSTA	250	TECHNICAL SERVICES	249	0	\$127,560	58%
EL CAMINO COMMUNITY COLLEGE DISTRICT CACT	MULTI COUNTIES	MEC	SERVICES	1305	0	\$899,308	95%
EMERALD KINGDOM GREENHOUSE LLC	MULTI COUNTIES	10	MANUFACTURING	15	0	\$17,498	45%
EMINENCE HEALTHCARE, INC.	FRESNO	45	HEALTHCARE	15	0	\$13,173	24%
EMPLOYERS GROUP SERVICE CORP	MULTI COUNTIES	MEC	SERVICES	1048	0	\$580,974	96%
EMSOLUTIONS INC	ALAMEDA	17	MANUFACTURING	16	0	\$19,890	100%
ENGEO INCORPORATED	MULTI COUNTIES	215	TECHNICAL SERVICES	171	0	\$168,298	100%
ENVOY GROUP LLC	ORANGE	61	TECHNICAL SERVICES	50	0	\$30,485	62%
ERICKSON FRAMING CA LLC	PLACER	777	CONSTRUCTION	84	0	\$45,664	26%
ERNIE BALL INC	MULTI COUNTIES	185	MANUFACTURING	24	0	\$9,446	13%
ESL POWER SYSTEMS INC	RIVERSIDE	81	MANUFACTURING	54	0	\$38,591	90%
EVISTA INDUSTRIES INC	ORANGE	25	TECHNICAL SERVICES	0	0	\$0	0%

Contractor Name	County(ies) Served	Business Size	Industry	Retraitees	New Hires	Earned Amount	% Earned
EXPRESS SEWER & DRAIN INC	SACRAMENTO	46	CONSTRUCTION	65	0	\$56,784	100%
FASONE CONSTRUCTION INC	LOS ANGELES	17	CONSTRUCTION	0	0	\$0	0%
FCC GLOBAL LLC DBA FREECONFERENCECALL.COM	LOS ANGELES	95	HIGH TECH	80	0	\$68,639	70%
FINISHING TRADES INSTITUTE OF DISTRICT COUNCIL 36 JOINT APPRENTICESHIP TRAINING TRUST FUND	MULTI COUNTIES	MEC	SERVICES	620	0	\$742,761	97%
FLORAL SUPPLY SYNDICATE	MULTI COUNTIES	134	WHOLESALE/ DISTRIBUTION	16	0	\$12,928	60%
FOX FACTORY INC	MULTI COUNTIES	1217	MANUFACTURING	454	0	\$350,040	100%
FRESNO AREA PLUMBERS PIPE & REFRIGERATION FITTERS JATC	FRESNO	MEC	SERVICES	84	0	\$172,515	73%
FRESNO MADERA KINGS & TULARE COUNTIES JATC	MULTI COUNTIES	MEC	SERVICES	170	0	\$293,909	73%
FUEL DELIVERY SERVICES, INC.	SAN JOAQUIN	194	TRANSPORTATION	90	0	\$191,681	77%
GALLO CATTLE COMPANY LP DBA JOSEPH GALLO FARMS	MERCED	416	MANUFACTURING	282	0	\$374,760	100%
GAR TOOTELIAN INC	FRESNO	111	WHOLESALE/ DISTRIBUTION	91	0	\$51,597	41%
GARDENA HOSPITAL, L.P. DBA MEMORIAL HOSPITAL OF GARDENA	LOS ANGELES	1400	HEALTHCARE	91	0	\$66,451	44%
GLANBIA NUTRITIONALS (NA) INC	SAN DIEGO	5800	MANUFACTURING	322	0	\$157,009	60%
GLAZING CONCEPTS INC	RIVERSIDE	66	MANUFACTURING	37	0	\$26,262	87%
GLENDALE COMMUNITY COLLEGE PROFESSIONAL DEVELOPMENT CENTER	MULTI COUNTIES	MEC	SERVICES	571	0	\$924,973	100%
GOFORTH & MARTI DBA GM BUSINESS INTERIORS	MULTI COUNTIES	250	MANUFACTURING	156	0	\$225,767	70%
GOLDEN COMMUNICATIONS, INC.	ORANGE	38	TECHNICAL SERVICES	13	0	\$5,057	17%
GOLDEN STAR TECHNOLOGY INC	LOS ANGELES	121	TECHNICAL SERVICES	87	0	\$93,440	100%
GRANDCARE HEALTH SERVICES LLC	MULTI COUNTIES	389	HEALTHCARE	77	0	\$27,675	12%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
GREEN PINE HOME HEALTH CARE SERVICE INC	LOS ANGELES	28	HEALTHCARE	8	0	\$9,321	39%
GUMBINER SAVETT INC. CERTIFIED PUBLIC ACCOUNTANTS & BUSINESS ADVISORS	LOS ANGELES	90	TECHNICAL SERVICES	35	0	\$46,699	75%
GYL DECAUWER LLP	SAN BERNARDINO	23	TECHNICAL SERVICES	8	0	\$11,418	41%
H & A TRANSMISSIONS, INC.	SAN BERNARDINO	65	MANUFACTURING	17	0	\$25,558	98%
HARRIS & BRUNO MACHINE CO INC DBA HARRIS & BRUNO INTERNATIONAL	PLACER	149	MANUFACTURING	73	0	\$108,000	100%
HARRY'S AUTO BODY INC DBA HARRY'S AUTO COLLISION CENTER	MULTI COUNTIES	94	SERVICES	64	0	\$71,280	100%
HASKEL INTERNATIONAL LLC	LOS ANGELES	2800	MANUFACTURING	57	0	\$18,794	27%
HATHAWAY DINWIDDIE CONSTRUCTION COMPANY	MULTI COUNTIES	600	CONSTRUCTION	84	0	\$18,850	11%
HAWKER PACIFIC AEROSPACE	LOS ANGELES	360	TRANSPORTATION	312	0	\$154,242	88%
HEALTH NET INC	MULTI COUNTIES	8474	FINANCE	340	0	\$738,000	100%
HEALTHCARE PARTNERS LLC	MULTI COUNTIES	8382	HEALTHCARE	178	0	\$96,552	100%
HELIX ENVIRONMENTAL PLANNING INC	MULTI COUNTIES	99	TECHNICAL SERVICES	53	0	\$21,331	41%
HERITAGE DISTRIBUTING CO	LOS ANGELES	650	MANUFACTURING	85	0	\$130,007	69%
HERITAGE INTERESTS LLC	MULTI COUNTIES	365	MANUFACTURING	165	0	\$186,780	100%
HI TECH ELECTRONIC MFG CORP	SAN DIEGO	64	MANUFACTURING	22	0	\$11,309	54%
HIGH LIGHT ELECTRIC INC	RIVERSIDE	59	CONSTRUCTION	40	0	\$71,532	161%
HIGHERGROUND INC	LOS ANGELES	30	TECHNICAL SERVICES	26	0	\$38,278	96%
HMT ELECTRIC INC	SAN DIEGO	220	CONSTRUCTION	46	0	\$39,255	50%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
HOB ENTERTAINMENT, LLC	MULTI COUNTIES	2700	SERVICES	63	0	\$78,125	20%
HOLLANDIA PRODUCE LP	MULTI COUNTIES	149	AGRICULTURE	29	0	\$14,976	100%
HOLTHOUSE CARLIN & VAN TRIGT LLP	MULTI COUNTIES	460	TECHNICAL SERVICES	466	0	\$441,657	146%
HOME HEALTH CARE MANAGEMENT, INC.	MULTI COUNTIES	85	HEALTHCARE	31	0	\$25,474	26%
HUB INTERNATIONAL INSURANCE SERVICES INC	MULTI COUNTIES	8896	FINANCE	669	0	\$295,310	100%
HUTCHINSON AND BLOODGOOD LLP	MULTI COUNTIES	86	TECHNICAL SERVICES	55	0	\$51,499	82%
HYPERLOOP TECHNOLOGIES INC	LOS ANGELES	182	TECHNICAL SERVICES	135	0	\$34,691	14%
HYUNDAI AUTOEVER AMERICA LLC	ORANGE	2200	TECHNICAL SERVICES	156	0	\$80,910	100%
INLAND TRAINING FUND DBA INLAND EMPIRE ELECTRICAL TRAINING CENTER	SAN BERNARDINO	MEC	SERVICES	435	0	\$718,012	90%
INNOVASYSTEMS INTERNATIONAL, LLC	SAN DIEGO	304	TECHNICAL SERVICES	130	0	\$94,010	100%
INTERNATIONAL RUBBER PRODUCTS, INC.	MULTI COUNTIES	115	MANUFACTURING	49	0	\$63,842	97%
INTER-STATE OIL CO	MULTI COUNTIES	210	TRANSPORTATION	65	0	\$99,264	62%
INTUITIVE SURGICAL INC	SANTA CLARA	3197	MANUFACTURING	643	0	\$477,176	121%
IRONWORKER EMPLOYEES' BENEFIT CORPORATION	LOS ANGELES	87	FINANCE	13	0	\$2,552	16%
J POWERS RECRUITING INC	SACRAMENTO	5	SERVICES	8	0	\$8,500	100%
JBE INTERNATIONAL LLC	SAN DIEGO	25	TECHNICAL SERVICES	10	0	\$26,000	89%
JBZ INC	MULTI COUNTIES	24	TECHNICAL SERVICES	14	0	\$21,369	74%
JJR ENTERPRISES INC DBA CALTRONICS BUSINESS SYSTEMS	MULTI COUNTIES	260	RETAIL	217	0	\$265,316	87%

Contractor Name	County(ies) Served		Industry	Retraitees	New Hires	Earned Amount	% Earned
JLS ENVIRONMENTAL SERVICES INC	MULTI COUNTIES	108	TECHNICAL SERVICES	95	0	\$244,184	98%
JOHN BOYD ENTERPRISES INC	SACRAMENTO	210	MANUFACTURING	128	0	\$82,480	100%
JOHNS MANVILLE	GLENN	7623	MANUFACTURING	247	0	\$429,044	100%
JOINT APPRENTICESHIP AND TRAINING COMMITTEE OF THE PLUMBING & PIPE FITTING INDUSTRY OF SAN MATEO COY	SAN MATEO	MEC	SERVICES	161	0	\$380,925	93%
JUNIPER NETWORKS INC	SANTA CLARA	9707	TECHNICAL SERVICES	0	0	\$0	0%
JVS SOCAL	MULTI COUNTIES	MEC	HEALTHCARE	427	144	\$949,960	100%
KERN COUNTY ELECTRICAL JOINT APPRENTICESHIP & TRAINING COMMITTEE	KERN	MEC	SERVICES	160	0	\$287,600	100%
KEYSIGHT TECHNOLOGIES, INC.	SONOMA	10500	MANUFACTURING	717	0	\$174,927	40%
KIMBERLY CLARK WORLDWIDE INC	ORANGE	43000	MANUFACTURING	329	0	\$210,750	100%
KINECTA FEDERAL CREDIT UNION	LOS ANGELES	886	FINANCE	227	0	\$94,990	43%
KLEAN KANTEEN INC	BUTTE	62	MANUFACTURING	66	0	\$50,284	100%
L3 TECHNOLOGIES, INC.	SAN DIEGO	45000	MANUFACTURING	189	0	\$97,293	20%
LABORATORY DATA CONSULTANTS INC	MULTI COUNTIES	34	TECHNICAL SERVICES	18	0	\$18,525	49%
LABORERS TRAINING AND RE-TRAINING TRUST FUND FOR SOUTHERN CALIFORNIA	MULTI COUNTIES	MEC	SERVICES	1112	0	\$706,731	131%
LANCASTER HOSPITAL CORPORATION DBA PALMDALE REGIONAL MEDICAL CENTER	LOS ANGELES	54400	HEALTHCARE	317	0	\$465,700	100%
LANTRONIX, INC.	ORANGE	116	MANUFACTURING	22	0	\$12,829	32%
LAWRENCE LIVERMORE NATIONAL SECURITY, LLC	ALAMEDA	5878	TECHNICAL SERVICES	21	0	\$36,288	100%
LESTER LITHOGRAPH, INC.	ORANGE	45	MANUFACTURING	23	0	\$39,832	148%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
LEVLAID LLC	MULTICOUNTIES	1600	MANUFACTURING	94	0	\$21,706	10%
LIDESTRI FOODS INC	FRESNO	198	MANUFACTURING	150	0	\$231,160	100%
LIFE GENERATIONS HEALTHCARE LLC DBA GENERATIONS HEALTHCARE	MULTI COUNTIES	2549	HEALTHCARE	575	0	\$499,039	77%
LINEAR TECHNOLOGY LLC	SANTA CLARA	4851	MANUFACTURING	264	0	\$268,703	72%
LIVE NATION WORLDWIDE, INC.	MULTI COUNTIES	7736	SERVICES	286	0	\$97,160	36%
LIVIE AND LUCA LLC	ALAMEDA	10	MANUFACTURING	12	0	\$19,058	100%
LOS ANGELES & ORANGE COUNTIES AIR CONDITIONING & REFRIGERATION JOINT JATC	MULTI COUNTIES	MEC	SERVICES	338	0	\$555,812	92%
LOS ANGELES CHAPTER OF THE NATIONAL TOOLING AND MACHINING ASSOCIATION	MULTI COUNTIES	MEC	SERVICES	245	0	\$862,631	91%
LOS ANGELES PACIFIC COLLEGE	LOS ANGELES	MEC	SERVICES	14	11	\$56,913	39%
LYONS MAGNUS INC	FRESNO	810	MANUFACTURING	7	0	\$1,062	2%
LZB MANUFACTURING INC DBA LA-Z-BOY	SAN BERNARDINO	8000	MANUFACTURING	0	0	\$0	0%
M BAR C CONSTRUCTION INC	SAN DIEGO	89	CONSTRUCTION	161	0	\$85,343	95%
M&G DURAVENT INC	SOLANO	468	MANUFACTURING	45	0	\$15,626	16%
MACIAS GINI AND O'CONNELL LLP	MULTI COUNTIES	304	TECHNICAL SERVICES	134	0	\$81,285	27%
MANN URRUTIA NELSON CPAS & ASSOCIATES LLP	MULTI COUNTIES	47	TECHNICAL SERVICES	30	0	\$23,782	100%
MANOR CARE OF CITRUS HEIGHTS CA, LLC	MULTI COUNTIES	51000	HEALTHCARE	85	0	\$89,190	15%
MARIANI PACKING COMPANY INC	SOLANO	406	MANUFACTURING	238	0	\$120,843	59%
MASS PRECISION, INC.	SANTA CLARA	412	MANUFACTURING	359	0	\$335,953	97%
MAVENLINK INC	MULTI COUNTIES	167	TECHNICAL SERVICES	155	0	\$197,795	78%
MEDAMERICA BILLING SERVICES INC	MULTI COUNTIES	4082	TECHNICAL SERVICES	177	0	\$424,544	100%
MICRODYNE PLASTICS INC	SAN BERNARDINO	65	MANUFACTURING	23	0	\$36,220	94%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
MILWOOD HEALTHCARE INC. DBA MAYWOOD ACRES HEALTHCARE	VENTURA	91	HEALTHCARE	51	0	\$58,264	75%
MODERN TIMES DRINK, INC.	MULTI COUNTIES	87	MANUFACTURING	128	0	\$94,412	127%
MOORE BENEFITS INC	ORANGE	5	FINANCE	4	0	\$6,600	100%
MORENO VALLEY COLLISION, INC. DBA FIX AUTO MORENO VALLEY	RIVERSIDE	24	SERVICES	30	0	\$33,264	100%
MORGAN GALLACHER INC DBA CUSTOM CHEMICAL FORMULATORS	LOS ANGELES	43	MANUFACTURING	41	0	\$25,844	100%
MOTION INDUSTRIES, INC.	MULTI COUNTIES	38400	WHOLESALE/ DISTRIBUTION	281	0	\$52,441	22%
MR C MANAGER LLC	LOS ANGELES	228	SERVICES	105	0	\$82,246	93%
MURPHY MURPHY & MURPHY INC	ORANGE	45	TECHNICAL SERVICES	38	0	\$59,400	100%
MURRIETA CHAMBER OF COMMERCE	MULTI COUNTIES	MEC	SERVICES	597	0	\$869,143	174%
NATIONAL VETERANS TRANSITION SERVICES INC.	SAN DIEGO	MEC	SERVICES	0	26	\$72,211	44%
NATURES IMAGE, INC.	ORANGE	84	SERVICES	22	0	\$7,535	16%
NELLSON NUTRACEUTICAL INC	MULTI COUNTIES	1730	MANUFACTURING	126	0	\$45,728	47%
NEW TECH AIRCRAFT SERVICES INC	LOS ANGELES	55	TRANSPORTATION	36	0	\$48,646	99%
NEWPORT STRATEGIC SEARCH INC	SAN DIEGO	31	TECHNICAL SERVICES	2	0	\$2,266	13%
NIACC-AVITECH TECHNOLOGIES INC	FRESNO	5191	TRANSPORTATION	55	0	\$46,536	44%
NISSIN FOODS (U.S.A.) CO INC	LOS ANGELES	7500	MANUFACTURING	75	0	\$24,582	44%
NL&A COLLECTIONS, INC.	LOS ANGELES	42	MANUFACTURING	11	0	\$19,565	137%
NORCAL CARE CENTERS INC DBA ANTIOCH CONVALESCENT HOSPITAL	CONTRA COSTA	600	HEALTHCARE	291	0	\$258,847	93%
NORITZ AMERICA CORPORATION	ORANGE	10000	WHOLESALE/ DISTRIBUTION	70	0	\$45,334	95%
NORMAN, FOX & CO.	LOS ANGELES	65	WHOLESALE/ DISTRIBUTION	23	0	\$8,032	100%
NORTH AMERICAN HEALTH CARE INC	MULTI COUNTIES	5147	HEALTHCARE	271	0	\$278,382	55%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
NORTHERN CA HEAT & FROST INSULATORS AND ALLIED WORKERS JACTC	MULTI COUNTIES	MEC	SERVICES	122	0	\$250,200	100%
NORTHERN CA VALLEY SHEET METAL WORKERS JATC	MULTI COUNTIES	MEC	SERVICES	106	0	\$266,880	100%
NORTHERN CALIFORNIA CONSTRUCTION INSPECTORS JOINT APPRENTICESHIP COMMITTEE	ALAMEDA	MEC	SERVICES	220	0	\$225,908	80%
NORTHERN CALIFORNIA CONSTRUCTION TRAINING INC	SACRAMENTO	MEC	HEALTHCARE	0	39	\$211,392	100%
NORTHERN CALIFORNIA DISTRICT COUNCIL OF LABORERS CONSTRUCTION CRAFT LABORERS J.A.T.C	MULTI COUNTIES	MEC	SERVICES	1080	0	\$530,512	100%
NORTHERN CALIFORNIA SHOP IRONWORKERS TRUST	MULTI COUNTIES	MEC	SERVICES	27	0	\$45,828	90%
NORTHROP GRUMMAN SYSTEMS CORP	MULTI COUNTIES	65000	MANUFACTURING	1959	0	\$862,728	100%
NOUSHIG INC DBA AMORETTI	VENTURA	79	MANUFACTURING	25	0	\$10,845	13%
OATH, INC.	MULTI COUNTIES	9400	HIGH TECH	860	0	\$367,968	49%
ON TIME AIR CONDITIONING AND HEATING INC DBA SERVICE CHAMPIONS	MULTI COUNTIES	188	CONSTRUCTION	210	0	\$412,496	100%
ONE WORLD BEEF PACKERS LLC	IMPERIAL	130	MANUFACTURING	247	0	\$470,000	100%
ONESTOP INTERNET INC	LOS ANGELES	245	TECHNICAL SERVICES	33	0	\$18,652	14%
ON-SITE MANAGER, INC	SANTA CLARA	235	MANUFACTURING	75	0	\$30,389	9%
ORANGE COAST TITLE COMPANY	MULTI COUNTIES	850	FINANCE	311	0	\$176,279	71%
ORANGE COUNTY ELECTRICAL JOINT APPRENTICESHIP AND TRAINING TRUST FUND	ORANGE	MEC	SERVICES	372	0	\$655,010	100%
ORCHARD MACHINERY CORPORATION	SUTTER	161	MANUFACTURING	3	0	\$3,992	5%
ORORA PACKAGING SOLUTIONS	MULTI COUNTIES	6100	MANUFACTURING	682	0	\$749,600	100%
PACIFIC COAST COMPANIES INC	MULTI COUNTIES	2902	MANUFACTURING	1111	0	\$749,264	100%
PAEDAE INC DBA MOBILE MAJORITY	MULTI COUNTIES	65	TECHNICAL SERVICES	0	0	\$0	0%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
PALO ALTO NETWORKS INC	SANTA CLARA	3343	TECHNICAL SERVICES	718	0	\$443,189	60%
PAMC LTD DBA PACIFIC ALLIANCE MEDICAL CENTER INC	LOS ANGELES	799	HEALTHCARE	168	0	\$171,767	69%
PARTNERS IN CONTROL, INC.	ORANGE	23	TECHNICAL SERVICES	18	0	\$44,577	80%
PAVEMENT RECYCLING SYSTEMS, INC.	MULTI COUNTIES	271	CONSTRUCTION	106	0	\$46,835	38%
PAYDAY PAYROLL SERVICE INC DBA PAYDAY WORKFORCE SOLUTIONS	ORANGE	26	TECHNICAL SERVICES	29	0	\$20,301	99%
PAYROLL TAX MANAGEMENT, INC.	MULTI COUNTIES	77	TECHNICAL SERVICES	40	0	\$26,714	70%
PENCHECKS INC	SAN DIEGO	26	SERVICES	25	0	\$18,281	91%
PENN AIR CONTROL INC	MULTI COUNTIES	90	CONSTRUCTION	54	0	\$83,954	100%
PENUMBRA INC	ALAMEDA	1231	MANUFACTURING	276	0	\$99,792	100%
PERRIN BERNARD SUPOWITZ INC DBA INDIVIDUAL FOODSERVICE	LOS ANGELES	340	WHOLESALE/ DISTRIBUTION	216	0	\$121,694	80%
PERSON CENTERED SERVICES INC.	SAN JOAQUIN	85	HEALTHCARE	96	0	\$68,073	75%
PETERSON BROTHERS CONSTRUCTION INC DBA PBC COMPANIES INC	ORANGE	490	CONSTRUCTION	149	0	\$89,940	100%
PHYSICIANS FOR HEALTHY HOSPITALS INC	RIVERSIDE	1200	HEALTHCARE	294	0	\$316,354	82%
PIPE TRADES JOINT APPRENTICESHIP AND TRAINING COMMITTEE OF SANTA CLARA AND SAN BENITO COUNTIES	MULTI COUNTIES	MEC	SERVICES	418	0	\$538,900	100%
PLEASANT MATTRESS INC	FRESNO	126	MANUFACTURING	80	0	\$65,920	77%
POLYCOMP ADMINISTRATIVE SERVICES INC	MULTI COUNTIES	98	FINANCE	51	0	\$23,670	48%
POM WONDERFUL HOLIDNGS LLC	MULTI COUNTIES	7000	MANUFACTURING	145	0	\$97,850	100%
PRL GLASS SYSTEMS INC	LOS ANGELES	482	MANUFACTURING	202	0	\$392,128	98%
PROCESS COOLING INTERNATIONAL INC DBA APPLIED PROCESS COOLING CORP	MULTI COUNTIES	146	CONSTRUCTION	90	0	\$35,233	46%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
PROCORE TECHNOLOGIES	MULTI COUNTIES	795	TECHNICAL SERVICES	836	0	\$899,728	100%
PROFESSIONALS IN HUMAN RESOURCES ASSOCIATION	MULTI COUNTIES	MEC	SERVICES	861	0	\$949,090	100%
PROVIDENCE WEST VALLEY HEALTHCARE CENTER LLC	MULTI COUNTIES	3373	HEALTHCARE	526	0	\$589,577	95%
PYRAMID BERKELEY MANAGEMENT LP DBA DOUBLETREE BY HILTON HOTEL BERKELEY MARINA	MULTI COUNTIES	10460	SERVICES	201	0	\$159,024	89%
QAI LABORATORIES, INC.	SAN BERNARDINO	100	TECHNICAL SERVICES	17	0	\$4,492	16%
QMERIT INC	ORANGE	21	TECHNICAL SERVICES	20	0	\$20,241	79%
QUALITY CONTROLLED MFG INC	SAN DIEGO	79	MANUFACTURING	65	0	\$96,096	100%
QUALITY FIRST HOME IMPROVEMENT INC	MULTI COUNTIES	93	CONSTRUCTION	29	0	\$27,520	55%
QUALITY METAL SPINNING AND MACHINING INC DBA QMS	SANTA CLARA	17	MANUFACTURING	2	0	\$2,080	8%
QVC INC.	SAN BERNARDINO	27000	TRANSPORTATION	83	0	\$84,556	26%
REBORN CABINETS INC	MULTI COUNTIES	169	MANUFACTURING	221	0	\$266,040	100%
RED DOOR INTERACTIVE INC	SAN DIEGO	72	TECHNICAL SERVICES	59	0	\$41,600	100%
RELIANT FINANCIAL CORPORATION	ORANGE	90	FINANCE	41	0	\$21,209	43%
RIVERSIDE COMMUNITY COLLEGE DISTRICT, OFFICE OF ECONOMIC DEVELOPMENT	RIVERSIDE	MEC	SERVICES	743	0	\$420,636	78%
RIVERSIDE COUNTY ECONOMIC DEVELOPMENT AGENCY	MULTI COUNTIES	MEC	SERVICES	300	0	\$167,493	69%
RIVIERA INC DBA THE ENTERPRISE U	MULTI COUNTIES	MEC	SERVICES	1367	0	\$843,914	99%

Contractor Name	County(ies) Served	Business Size	Industry	Retraitees	New Hires	Earned Amount	% Earned
ROLAND CONSTRUCTION INC	SAN JOAQUIN	29	CONSTRUCTION	33	0	\$22,971	54%
ROSEVILLE TERMITE & PEST CONTROL INC DBA ADVANCED INTEGRATED PEST MANAGEMENT INC	MULTI COUNTIES	87	SERVICES	69	0	\$38,331	42%
RUDY'S AUTO BODY INC DBA FIX AUTO FAIRFIELD SUISUN CITY	SOLANO	13	SERVICES	8	0	\$6,443	44%
SACRAMENTO EMPLOYMENT & TRAINING AGENCY	SACRAMENTO	MEC	HEALTHCARE	0	97	\$90,880	17%
SAMSUNG SEMICONDUCTOR, INC.	MULTI COUNTIES	279000	HEALTHCARE	450	0	\$284,822	84%
SAN BERNARDINO COMMUNITY COLLEGE DISTRICT	SAN BERNARDINO	MEC	SERVICES	1484	0	\$945,533	100%
SAN FRANCISCO ELECTRICAL INDUSTRY APPRENTICESHIP AND TRAINING TRUST	SAN FRANCISCO	MEC	SERVICES	392	0	\$551,960	100%
SAN MATEO COUNTY ELECTRICAL JATC	SAN MATEO	MEC	CONSTRUCTION	204	0	\$490,158	100%
SANTA ANA CHAMBER OF COMMERCE	MULTI COUNTIES	MEC	SERVICES	633	0	\$922,776	97%
SANTA CLARA COUNTY ELECTRICAL JATT	SANTA CLARA	MEC	SERVICES	349	0	\$501,200	100%
SANTA CLARITA COMMUNITY COLLEGE DISTRICT	MULTI COUNTIES	MEC	SERVICES	564	0	\$548,205	100%
SANTA MONICA COMMUNITY COLLEGE DISTRICT	MULTI COUNTIES	MEC	SERVICES	520	0	\$939,150	99%
SANTA MONICA SEAFOOD CO	MULTI COUNTIES	653	MANUFACTURING	79	0	\$36,810	21%
SCALED COMPOSITES LLC	KERN	560	MANUFACTURING	46	0	\$23,915	35%
SCHOOL INNOVATIONS & ACHIEVEMENT	MULTI COUNTIES	88	MANUFACTURING	84	0	\$98,436	100%
SCOTT & BALDWIN CPAS, A PROFESSIONAL CORPORATION	PLACER	15	TECHNICAL SERVICES	19	0	\$20,149	88%
SEMICONDUCTOR TOOLING SERVICES LLC	SANTA CLARA	2217	MANUFACTURING	25	0	\$16,587	19%
SHLEMMER ALGAZE ASSOCIATES INTERIORS & ARCHITECTURE, INC.	MULTI COUNTIES	150	TECHNICAL SERVICES	112	0	\$57,453	58%
SILICON MICROSTRUCTURES INC	SANTA CLARA	75	MANUFACTURING	47	0	\$41,505	44%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
SIGMATRON INTERNATIONAL INC	ALAMEDA	2728	MANUFACTURING	83	0	\$58,860	100%
SIMPSON STRONG-TIE COMPANY INC	SAN JOAQUIN	2000	MANUFACTURING	313	0	\$192,858	100%
SIMPSON STRONG-TIE COMPANY INC.	RIVERSIDE	2000	MANUFACTURING	161	0	\$139,647	141%
SINGER LEWAK LLP	MULTI COUNTIES	216	TECHNICAL SERVICES	162	0	\$76,656	63%
SKY ONE INC DBA VERTEX CHINA	LOS ANGELES	23	MANUFACTURING	10	0	\$16,380	100%
SKY RIDER EQUIPMENT COMPANY INC	ORANGE	60	MANUFACTURING	62	0	\$98,124	138%
SNYDER LANGSTON HOLDINGS, LLC	ORANGE	157	CONSTRUCTION	146	0	\$142,844	179%
SOUTHERN CALIFORNIA HEAT & FROST INSULATORS AND ASBESTOS WORKERS JAC	MULTI COUNTIES	MEC	SERVICES	313	0	\$444,845	87%
SOUTHERN CALIFORNIA PERMANENTE MEDICAL GROUP	MULTI COUNTIES	193000	HEALTHCARE	2169	0	\$599,616	100%
SOUTHERN CALIFORNIA RESILIENT FLOOR & DECORATIVE COVERING CRAFTS JATC	MULTI COUNTIES	MEC	SERVICES	119	0	\$229,840	100%
SOUTHERN CALIFORNIA SHEET METAL JOINT APPRENTICESHIP & TRAINING COMMITTEE	MULTI COUNTIES	MEC	SERVICES	427	0	\$949,690	100%
SOUTHERN CALIFORNIA SURVEYORS JOINT APPRENTICESHIP COMMITTEE	MULTI COUNTIES	MEC	SERVICES	91	0	\$154,330	100%
SOUTHWEST BOULDER & STONE, INC.	MULTI COUNTIES	90	MANUFACTURING	91	0	\$159,686	171%
SPACE SYSTEMS/LORAL LLC	SANTA CLARA	4549	MANUFACTURING	1497	0	\$449,806	96%
SPOONER'S WOODWORKS INC	SAN DIEGO	93	MANUFACTURING	39	0	\$71,552	100%
SPRIG ELECTRIC CO	MULTI COUNTIES	800	CONSTRUCTION	136	0	\$31,860	100%
SQUAR MILNER LLP	MULTI COUNTIES	288	TECHNICAL SERVICES	0	0	\$0	0%
STAPLETON-SPENCE PACKING CO	BUTTE	75	MANUFACTURING	34	0	\$43,667	86%
STK ARCHITECTURE INC	RIVERSIDE	12	TECHNICAL SERVICES	12	0	\$12,400	99%
STUDIO ARTS LTD	LOS ANGELES	MEC	SERVICES	805	0	\$819,564	91%
SUKUT CONSTRUCTION INC	ORANGE	500	CONSTRUCTION	97	0	\$44,097	63%

Contractor Name	County(ies) Served	Business Size	Industry	Retraitees	New Hires	Earned Amount	% Earned
SUNA SOLUTIONS, INC.	MULTI COUNTIES	696	SERVICES	0	0	\$0	0%
SUNVAIR INC	LOS ANGELES	112	MANUFACTURING	55	0	\$75,920	100%
SUTTER HOME WINERY, INC.	MULTI COUNTIES	1054	MANUFACTURING	630	0	\$416,788	80%
SYNTROL PLUMBING HEATING & AIR INC	PLACER	211	CONSTRUCTION	0	0	\$0	0%
SYSCO CENTRAL CALIFORNIA INC	STANISLAUS	51700	WHOLESALE/ DISTRIBUTION	123	0	\$200,091	100%
SYSCO RIVERSIDE INC	RIVERSIDE	51200	WHOLESALE/ DISTRIBUTION	86	0	\$140,638	174%
SYSCO SACRAMENTO INC	SUTTER	51700	WHOLESALE/ DISTRIBUTION	117	0	\$140,931	46%
SYSCO SAN DIEGO INC	SAN DIEGO	5170	WHOLESALE/ DISTRIBUTION	97	0	\$184,055	77%
SYSCO SAN FRANCISCO INC	ALAMEDA	51700	WHOLESALE/ DISTRIBUTION	227	0	\$386,429	93%
SYSCO VENTURA INC	VENTURA	51700	WHOLESALE/ DISTRIBUTION	115	0	\$201,901	225%
SYSTEMS SERVICES OF AMERICA INC	MULTI COUNTIES	3282	WHOLESALE/ DISTRIBUTION	142	0	\$151,893	81%
T G I F BODY SHOP INC	ALAMEDA	22	SERVICES	11	0	\$7,656	42%
TAIT & ASSOCIATES INC	MULTI COUNTIES	128	TECHNICAL SERVICES	81	0	\$67,967	78%
TECHSTYLE INC.	MULTI COUNTIES	1300	MANUFACTURING	188	0	\$68,137	19%
TELEDYNE CONTROLS	LOS ANGELES	9200	MANUFACTURING	358	0	\$238,094	70%
TEMECULA VALLEY HOSPITAL INC DBA TEMECULA VALLEY HOSPITAL	RIVERSIDE	53223	HEALTHCARE	257	0	\$500,060	175%
THALES AVIONICS INC	ORANGE	64000	MANUFACTURING	540	0	\$196,298	73%
THE BOEING COMPANY	MULTI COUNTIES	156921	MANUFACTURING	530	0	\$333,175	100%
THE BROWNIE BAKER, INC.	FRESNO	94	MANUFACTURING	74	0	\$90,946	108%
THE CARLSTAR GROUP, LLC	SAN BERNARDINO	3300	MANUFACTURING	0	0	\$0	0%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
THE COCA-COLA COMPANY DBA COCA-COLA NORTH AMERICA	ORANGE	143225	MANUFACTURING	70	0	\$97,683	99%
THE CONRAD CORPORATION DBA CONQUEST IMAGING	SAN JOAQUIN	44	MANUFACTURING	33	0	\$36,283	57%
THE CORPORATION FOR MANUFACTURING EXCELLENCE DBA MANEX	MULTI COUNTIES	MEC	TECHNICAL SERVICES	760	0	\$948,775	100%
THE SUPER DENTISTS INC	SAN DIEGO	140	HEALTHCARE	53	0	\$72,200	100%
THE WONDERFUL COMPANY LLC	MULTI COUNTIES	7800	FINANCE	302	0	\$99,960	100%
THYSSENKRUPP MATERIALS LLC	LOS ANGELES	2900	WHOLESALE/DISTRIBUTION	77	0	\$58,749	72%
TOP OF THE THIRD INC	TULARE	14	SERVICES	10	0	\$10,780	100%
TOTAL APPS, INC.	ORANGE	24	TECHNICAL SERVICES	4	0	\$2,041	8%
TOTAL TRANSPORTATION & DISTRIBUTION INC	LOS ANGELES	103	TRANSPORTATION	80	0	\$116,996	100%
TRL SYSTEMS, INC.	MULTI COUNTIES	220	CONSTRUCTION	50	0	\$20,147	11%
TRUCK ACCESSORIES GROUP LLC	YOLO	700	MANUFACTURING	152	0	\$253,726	100%
TULARE JOINT UNION HIGH SCHOOL DISTRICT	TULARE	MEC	SERVICES	13	0	\$182,894	100%
TURBINE ENGINE COMPONENTS TECHNOLOGIES CORP	LOS ANGELES	1500	MANUFACTURING	73	0	\$99,620	100%
TURNER CONSTRUCTION COMPANY	ORANGE	8157	CONSTRUCTION	244	0	\$98,332	54%
UFCW NORTHERN CALIFORNIA MEAT APPRENTICESHIP TRUST FUND	MULTI COUNTIES	MEC	SERVICES	66	0	\$121,916	97%
UHS CORONA, INC. DBA CORONA REGIONAL MEDICAL CENTER	RIVERSIDE	55323	HEALTHCARE	109	0	\$347,004	100%
UNISON HARDWARE INC	SACRAMENTO	16	MANUFACTURING	10	0	\$12,589	55%
UNITED ASSOCIATION LOCAL 342 JOINT APPRENTICESHIP AND TRAINING COMMITTEE	MULTI COUNTIES	MEC	SERVICES	239	0	\$533,399	100%
UNITED EXCHANGE CORP	LOS ANGELES	70	TRANSPORTATION	56	0	\$39,910	165%
UNIVERSAL FOREST PRODUCTS, INC. DBA UFP THORNTON	SAN JOAQUIN	5000	MANUFACTURING	119	0	\$99,360	100%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
URBAN CORPS OF SAN DIEGO COUNTY CHARTER SCHOOL	SAN DIEGO	MEC	SERVICES	0	40	\$227,960	80%
UREMET CORP	ORANGE	39	MANUFACTURING	27	0	\$24,167	65%
US FOODSERVICE INC - NORTHERN DIVISION	ALAMEDA	25000	WHOLESALE/ DISTRIBUTION	156	0	\$96,728	38%
USCALIBRATION INCORPORATED	ORANGE	34	TECHNICAL SERVICES	18	0	\$17,905	77%
USOC MEDICAL	ORANGE	74	SERVICES	53	0	\$28,803	36%
VENTURA COUNTY COMMUNITY COLLEGE DISTRICT	VENTURA	MEC	SERVICES	0	0	\$0	0%
VENTURA COUNTY ELECTRICAL JOINT APPRENTICESHIP AND TRAINING COMMITTEE	VENTURA	MEC	SERVICES	125	0	\$195,000	100%
VERTEX PHARMACEUTICALS (SAN DIEGO) LLC	SAN DIEGO	2060	TECHNICAL SERVICES	68	0	\$16,570	17%
VIAVI SOLUTIONS INC	SANTA CLARA	3100	MANUFACTURING	284	0	\$274,661	76%
VIRUN INC	LOS ANGELES	15	TECHNICAL SERVICES	18	0	\$6,851	21%
VISTA ENTERTAINMENT SOLUTIONS USA	LOS ANGELES	350	MANUFACTURING	61	0	\$30,830	58%
W C HEATING & AIR CONDITIONING INC DBA WE CARE	RIVERSIDE	144	CONSTRUCTION	84	0	\$64,370	92%
WALTER WOLFE LEACH AND NII LLP DBA THE W CPA GROUP	FRESNO	24	TECHNICAL SERVICES	20	0	\$26,142	89%
WATERMAN INDUSTRIES, LLC	TULARE	131	MANUFACTURING	0	0	\$0	0%
WEATHERBY INC	SAN LUIS OBISPO	72	MANUFACTURING	19	0	\$16,274	63%
WEBB FOODSERVICE DESIGN CONSULTANTS INC	ORANGE	24	TECHNICAL SER- VICES	23	0	\$19,059	90%
WEI CHUAN USA INC	MULTI COUNTIES	290	MANUFACTURING	42	0	\$44,880	28%
WESTERN ELECTRICAL CONTRACTORS ASSOCIATION INC	MULTI COUNTIES	MEC	SERVICES	248	0	\$449,248	100%
WINSLOW AUTOMATION INC	SANTA CLARA	76	MANUFACTURING	69	0	\$42,172	100%

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
WITTMAN ENTERPRISES LLC	SACRAMENTO	120	TECHNICAL SERVICES	45	0	\$50,851	57%
WORKFORCE CONNECTIONS	LOS ANGELES	MEC	SERVICES	0	0	\$0	0%
WORKFORCE DEVELOPMENT CORPORATION OF SOUTHEAST LOS ANGELES COUNTY INC DBA SOUTHEAST LOS ANGELES COUNTY WORKFORCE DEVELOPMENT BOARD	MULTI COUNTIES	MEC	HEALTHCARE	1137	0	\$923,424	97%
WORLDWIND SERVICES, LLC	KERN	176	CONSTRUCTION	69	0	\$59,776	92%
WURTH LOUIS AND COMPANY	MULTI COUNTIES	68900	WHOLESALE/ DISTRIBUTION	38	0	\$10,833	71%
ZSC LLC DBA ZEROREZ	MULTI COUNTIES	31	MANUFACTURING	21	0	\$19,942	61%
ZUCKERMAN-HERITAGE, INC. DBA DELTA BLUEGRASS COMPANY	SAN JOAQUIN	90	AGRICULTURE	106	0	\$70,388	79%
408 Contracts				83,831	446	\$76,293,206	84%*

* Median percent earned of all contracts listed

APPENDIX B-3

COMPLETED ALTERNATIVE FUNDING CONTRACTS

Contractor Name	County(ies) Served	Business Size	Industry	Retrainees	New Hires	Earned Amount	% Earned
Applied Materials Inc.	Santa Clara	14,500	Manufacturing	794	0	\$749,952	100%
1 Contract				794	0	\$749,952	100%

APPENDIX C-1

TERMINATED CONTRACTS

Sixteen core funded contracts terminated prior to completion of the contract term. In the majority of these cases, training never began; see table below for known reasons for termination. The Panel approved \$172,302 to fund these contracts, encumbering and subsequently disencumbering 31 percent of the approved amount in the report year.

The following table identifies the following: contracts terminated in the report year, reason for terminations, funding amount, number of trainees, industry, and county of training.

Contractor Name	County(ies) Served	Industry(ies)	Reason for Termination	Total Trainees	Funding Amount
Arc Mid-Cities, Inc.	Multiple Counties	Services	Unknown	15	\$57,540
Asian Business Association, San Diego	San Diego	Services	Training incomplete	20	\$22,240
Audentes Therapeutics, Inc.	Multiple Counties	Tech Services	Lack of performance	200	\$728,000
Baloian Packing Co., Inc.	Fresno	Wholesale/ Distribution	Lack of performance	180	\$99,970
Bokisch, Inc.	San Joaquin	Agriculture	Lack of performance	20	\$14,400
Booth Ranches LLC	Fresno	Agriculture	Lack of performance	104	\$28,080
Clovis Landscape Maintenance, Inc.	Fresno	Services	Lack of performance	49	\$37,796
Douglas Pancake Architects, Inc.	Orange	Tech Services	Training incomplete	15	\$14,040
Firstline Security Systems, Inc.	Multiple Counties	Construction	Lack of performance	58	\$49,972
Goorin Bros Inc.	Multiple Counties	Manufacturing	Lack of performance	39	\$49,686
I. J. Larsen Pumps, Inc.	Multiple Counties	Construction	Lack of performance	12	\$10,712
Informatica LLC	San Mateo	Manufacturing	Training incomplete	764	\$357,552
Intraop Medical Corporation	Santa Clara	Manufacturing	Lack of performance	29	\$40,690
Lindsay Transportation Solutions, Inc.	Solano	Manufacturing	Training incomplete	43	\$33,540
Mark Scheurer Architect, Inc.	Orange	Tech Services	Training incomplete	21	\$23,712
Wellington Foods, Inc.	Riverside	Manufacturing	Training incomplete	143	\$74,360
16 contracts				1,712	\$1,642,290



The Annual Report was prepared by the Research and Analytics Division Staff:

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Additional copies of the Annual Report may be obtained by contacting the Employment Training Panel, at 1100 J Street, 4th Floor, Sacramento, CA 95814, (916) 327-5640.

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