



Employment Training Panel

**STATE OF CALIFORNIA
EMPLOYMENT TRAINING PANEL**

CalEPA Headquarters Building
Sierra Hearing Room, Second Floor
1001 I Street
Sacramento, CA 95814
July 26, 2019
(916) 327-5640

Panel Members

Janice Roberts
Acting Chairperson

Gloria Bell
Member

Maral Farsi
Ex-Officio Member

Gretchen Newsom
Member

Rick Smiles
Member

Ernesto Morales
Member

Ali Tweini
Member

Executive Staff

Stewart Knox
Executive Director

Peter Cooper
Assistant Director

Jill McAloon
Chief Deputy Director

Michael Cable
General Counsel

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I. PUBLIC PANEL MEETING CALL TO ORDER

Acting Chairperson Janice Roberts called the meeting to order at 9:29 a.m.

II. ROLL CALL

Present

Gloria Bell
Maral Farsi (arrived late)
Gretchen Newsom
Janice Roberts
Rick Smiles
Ali Tweini

Absent

Ernesto Morales

Executive Staff

Stewart Knox, Executive Director
Michael A. Cable, General Counsel

III. AGENDA

Acting Chairperson Roberts asked if the Panel Members reviewed the Agenda.

ACTION: Ms. Bell moved and Ms. Newsom seconded approval of the Agenda. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 5 – 0.

IV. MINUTES

Acting Chairperson Roberts asked if the Panel Members reviewed the draft Meeting Minutes from the last Panel Meeting.

ACTION: Ms. Newsom moved and Ms. Bell seconded approval of the Minutes from the June 28, 2019 Meeting. Acting Chairperson Roberts called for a vote, and all voting Panel Members present voted in the affirmative. (Mr. Tweini did not vote since he was not present for the June 28, 2019, Panel Meeting).

Motion carried, 4 – 0.

V. REPORT OF THE EXECUTIVE DIRECTOR

Mr. Knox welcomed the Panel Members, applicants and stakeholders. Mr. Knox reported that following the last Panel Meeting in June we have a moderate Panel Meeting. Today's Meeting is approximately \$8.5M with another \$ 157,586 in Delegation Orders, totaling just over \$8.6M. Of the projects in Delegation Order, two are being funded out of last year's funds and one is out of AB-118 funds, so those three are technically not being funded out of this fiscal year.

Mr. Knox recognized the following persons in attendance: Amber Tarrac, the new San Diego Regional Office Manager; Diana Torres, Southern California District Manager; Ryan Swier, North Hollywood Regional Office Manager; Chris Hoover, San Francisco Bay Area Regional Office Manager; Lis Testa, Program Projects Unit Manager; and Jana Lazarewicz, Sacramento Regional Office Manager.

Mr. Knox reported that today the Panel would be considering Proposals in the amount of \$8.5M, with an additional \$1.8M approved by Delegation Order. Upon the Panel approving just over \$15.9M in projects for FY 2019/20, ETP will have approximately \$87M remaining for FY 2019/20.

It was reported, regarding Delegation Orders: All such project proposals are capped at \$75K; all such project proposals are to be approved by the Executive Director on a continuous flow basis; which, as of today, only three such projects have been approved, totaling just over \$157K, of which two are being funded out of last year's allocations and one out of AB-118.

It was reported, regarding FY 2019/20 total program funding to date: Approximately 780 projects have been submitted to the Panel, pushing the amount to approximately \$86M, the Panel will possibly approve \$15.9M with 58 projects to date, if all proposals are funded today.

It was reported regarding Single Employer Contracts: Regional Offices requests are at \$59M in demand, with \$44M in allocations. MEC: Regional Offices/AAU requests are at \$9.2M in demand, with \$21M in allocations. Small Businesses request are at \$11M in demand, with \$6M in allocations. And Apprenticeship programs are at \$7M in demand, with \$12.6M in allocations. Overall demand is approximately \$86M plus.

It was reported that in FY 2019/20, the total number of applications received by the Regional Offices currently is 93; the total number of projects currently in the Applications and Assessment Unit is 687; making a total of 780.

Regarding Legislation, ETP's current bill, SB-792 is a two-year bill, with not a lot to report on at this time. Mr. Knox added that Ms. Newsom may have some information to share later in the meeting, as the bill was discussed at the Policy Committee Meeting.

Mr. Knox requested a motion to approve the Consent Calendar, and should there be a loss of quorum today before finalizing project review, a motion to delegate authority to the Executive Director in order to approve Proposals and other actions items on the Agenda in consultation with the Acting Chairperson.

ACTION: Ms. Bell moved and Mr. Smiles seconded approval of the Consent Calendar and to delegate authority to the Executive Director in order to approve Proposals and other action items on the Agenda in the loss of a quorum. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 5– 0.

VI. POLICY COMMITTEE MEETING REPORT TO PANEL

Acting Chairperson Roberts explained that on the Thursday afternoon before the recent Panel Meetings, there have been subcommittee meetings that Michael Cable, our General Counsel has put together. The purpose is to discuss current, existing projects and issues and it is held as a forum where any interested persons can come join in the discussion. There will be another one the Thursday prior to the August Panel Meeting at 1:30pm. Anyone interested is welcomed to come and Ms. Newsom will now provide a recap from the meeting yesterday.

[Ms. Farsi arrives and takes a seat at the Panel.]

Ms. Newsom reported that yesterday was another great Policy Committee meeting. Ms. Newsom stated that she will now give a brief overview and report of what took place. Ms. Newsom also welcomed Mr. Rick Smiles as the newest Member of the ETP Policy Committee. There were four discussion Items:

Report & Update Re: Appeals Process Ms. Newsom reported that our General Counsel provided a follow-up report from a previous Committee Meeting December 6, 2018. And after carefully reviewing the issues that were raised at that time, has concluded that the “Fast Track Program” raises too many legal issues and complications, and therefore that program will be discontinued. ETP will follow the Appeals Process as stated in Section 4450 of its Regulations and Staff will propose suggested changes to Section 4450, which will include consideration of an informal step or “meet and confer” process prior to a formal appeal, but that likely will not take place until early next year Spring 2020, when Staff hopes to get into formal rulemaking.

Report to Committee Re: Changes to ETP’s Contract; General Terms & Conditions Ms. Newsom then reported General Counsel provided an update to numerous requests received for changes to ETP’s General Terms and Conditions. He also made a “last call” for any remaining requests or suggestions with a deadline of on or before Friday, August 2, 2019. Any requests or suggestions may be emailed to Michael.Cable@etp.ca.gov. Staff will also contact Stakeholders and post additional information on the ETP Policy Committee website page. Essentially, ETP Staff is going to bring to the next Policy Committee Meeting, Thursday, August 22, 2019, actual redline versions of some contract language, showing proposed changes to those General Terms and Conditions that do not require either a Legislative or Regulatory change. The suggested changes will be included in the Committee Memorandums, which will be posted on ETP’s website on or before Monday, August 19, 2019.

Report & Update to Committee Re: Proposed Policy Committee Meeting Agenda Items Ms. Newsom then reported as for transparency, accountability, and, in order to make sure everyone is on the same page as to what issues are being raised and in what order, the Policy

Committee now has a standing Agenda Item – which includes an ongoing Memorandum that will track pending issues for consideration and proposed agenda items for the next policy meeting. Additionally, this process should also allow Stakeholders, especially those Stakeholders that are unable to personally attend our Policy Committee Meetings, to keep track of Policy Committee Issues and how they are being reviewed.

Report to Committee Re: Status of SB-792 Ms. Testa provided an update regarding the “ETP BILL” – which is Senate Bill 792 (SB-792). Ms. Testa reported that SB-792 is a two-year bill; that it does not contain any substantive changes; but that ETP staff will have an opportunity to discuss inclusion of substantive changes later this year (perhaps October or November). ETP Staff will continue to conduct Community Outreach by contacting Stakeholders and raising the issues at Committee.

Ms. Newsom reported that there were two Proposal Items:

Proposal Re: Internal Cannabis Industry Processing Procedures Ms. Testa presented a Proposal regarding Internal Cannabis Industry Processing Procedures, as requested by the Policy Committee at the June 27, 2019 Policy Committee Meeting. Generally speaking, the Proposal was to treat cannabis applications like any other applications, but with an added step of ensuring any and all Regulatory Compliance; which will include making changes to ETP’s Proposal ETP130 and Contract ETP100 forms. During discussion, a Stakeholder raised the question of how this added step may be applied to Participating Employers in a Multiple Employer Contract MEC situation; which was discussed, and ETP Staff believes that the issue may be resolved with some adjustments to their existing Proposal. Accordingly, the Policy Committee directed Staff to finalize their Proposal regarding internal procedures, addressing the MEC issue; and to bring this matter as an Agenda Item to our next ETP Panel Meeting which is Friday, August 23, 2019.

Proposal Re: Valuation of Health Benefits Ms. Testa presented a Proposal regarding the rule commonly known as “The \$2.50 Rule” which essentially concerns the amount of credit an Employer make take in order to satisfy ETP’s Minimum Wage requirements for performance. There was again much discussion about the application of the \$2.50 Rule, the mixed messaging, and other concerns about whether or not the \$2.50 Rule was actually intended to be a cap and/or a “safe harbor.” General Counsel reviewed all of the documentation regarding the discussion that took place at panel in September 2017, and determined that the record is clear in that the \$2.50 Rule was intended to be a cap – and not a safe harbor – among other things. Given the importance of this issue, and concerns raised by Stakeholders, the Policy Committee instructed General Counsel to prepare this issue for report, that a specific proposal be provided, and that the matter be brought as Agenda Item for discussion and action at our next panel meeting which is Friday, August 23, 2019. As noted, our next Policy Committee Meeting will be held on Thursday, August 22, 2019, and the Agenda should include: a proposal with specific suggestions for revisions to be made to ETP’s General Terms and Conditions; a report regarding Electronic Recordkeeping Requirements; an update on requested demographic information; and a discussion regarding ETP’s Veteran Guidelines. The 2019 August Policy Committee Meeting Agenda will be posted on the website on or before Monday, August 12, 2019. The 2019 August Policy Committee Meeting Memos will be posted on the website on or before Monday, August

19, 2019. Things can change, so please keep checking the ETP Policy Committee website for up-to-date information.

Acting Chairperson Roberts recommended that anyone come to the meeting to hear all that was just discussed and noted that this is an open forum, so there is a lot of discussion. And if you have a hot button topic that you would like to bring forward, we're willing to hear that and have consideration around it, and there will be people there that can address situations at that time. For example, Acting Chairperson Roberts stated that Shannon from ETP's Audit Department was present, as well as other people from ETP's Fiscal Department that prioritizes our projects. So if anyone has questions, those people are there and can answer any questions. Acting Chairperson Roberts then stated that we will begin the review of our Proposals with Tab #3.

VII. REVIEW AND ACTION ON PROPOSALS

Tab No 3: Cubic Corporation

Ms. Tarrac stated that this is a proposal for Cubic Corporation, headquartered in San Diego. This is a Single Employer, Priority Industry, Retrainee project. Cubic Corporation is requesting almost \$372,000 and plans to train 851 trainees in Business, Commercial Computer, Continuous Improvement Skills, and Hazardous Materials. Staff from Cubic Corporation; Cubic Defense Applications, Incorporated; and Cubic Transportation Systems, Incorporated will be participating in this training which will occur in six (6) locations. Four (4) in San Diego, one (1) in Norwalk, and one (1) in Concord.

Ms. Tarrac stated that Staff recommends approval of this proposal, and introduced Melissa Cutting, Senior Manager, Global Learning and Development.

Ms. Cutting stated that this is a technology company in the Transportation and Defense Industries. Cubic Corporation (Cubic) creates payment systems for public transportation. They also create training simulations for the defense industry for the United States as well as our allies. They experienced significant growth over the past year, winning some major contracts, that has actually led them to have the largest company backlog in their 68-year tenure as a company. So Cubic is requesting this funding to upscale their employees, specifically in the technology area, so they can fulfill these contracts as well as continue to build their business pipeline to keep this growth ongoing. The company's mission is to innovate, to make a difference in people's lives and what that typically means is increasing efficiency of transportation and bringing our Armed Forces home safely, but it also means contributing to the job market here in California. Over 40% of their employees have a military background and Cubic is invested in bringing high-quality, high-paying jobs to California. Last week, they broke ground on a brand new headquarters in San Diego that is going to allow them to take up more space, have more space for their growing employee base there. Ms. Cutting thanked the Panel for their consideration and stated that she was happy to answer any questions that they may have.

Mr. Tweini thanked them for what they do by bring Serviceman and Servicewomen home. Mr. Tweini also stated that the Panel wants to encourage what Cubic does even more because it would like to see these fine men and women having high paying jobs after they come back. So

whatever Cubic can do to implement the program or strengthen what they have and give them opportunities would be greatly appreciated.

Ms. Cutting agreed.

Ms. Newsom expressed concern that they have a pretty wide wage range for engineers going from \$19 to \$101 and asked for more information as to how many approximately, of the 334 engineers listed, are at the low range of \$19 and how many are at the middle/upper end?

Ms. Cuttings states that most are in the middle or upper, the lower tend to be more field focused. Because they have a focus on transportation, there are people who need to be on the ground doing more maintenance-type activities, but most are in the office and design work, which would be in the middle or high range.

Ms. Bell asked of their range from 19 to 101, if it is a tiered system, so the folks that come in maybe general or field operators, is that the Tier One or Ten? And does it go all the way?

Ms. Cutting affirmed and explained they have a payment job grade system for employees that move to tenure and to other levels of their position. That covers all sorts of engineers, electrical and mechanical, so there is a number of different grades within each position as well as the compensation grade.

Acting Chairperson Roberts stated that it is a great contract and that she was looking at the performance, and they haven't had a contract in five years. Acting Chairperson Roberts asked Ms. Cutting if she was involved in the last ETP contract.

Ms. Cuttings explained that their last contract was in 2005 and she was not involved. And at that point, the company didn't have a training infrastructure, so in the past 15 years they now have an established training department, as well as an LMS. A lot of that infrastructure wasn't there during the previous application.

Acting Chairperson Roberts asked if the people that worked on that contract are still with the company.

Ms. Cuttings responded that they are not.

Acting Chairperson Roberts stated that she noticed they do not have administration services and asked if they were going to be doing it themselves and if Ms. Cutting is familiar with ETP.

Ms. Cutting responded that she was familiar and they are lucky enough to have training administrators whose job it is to support their training infrastructure, as well as, a lot of the training programs they're rolling out are part of larger initiatives within the company, so they have dedicated project and program managers, schedulers, and there is a large community within the company that will make that this is a success.

Acting Chairperson Roberts stated that she noticed they will have a training vendor that is going to take about 40% of their dollars, or \$150K of their training dollars, for an outside third-party vendor to do the majority of their training? Is that correct?

Ms. Cutting explains that is a portion of it. The company plans to do more training than will be covered in this budget – this will be covering only a small portion of their investment. So, they will be contributing, but only a small portion.

Acting Chairperson Roberts responds that it is not a problem at all and she just wanted to make sure, because usually when there is an outside vendor they want to get paid and so obviously they do rosters very well, which is really good.

Ms. Bell observed that their vendor is in Utah and that we are in California, and asked if Ms. Cutting has identified any California vendors that they could use locally?

Ms. Cutting stated that this vendor's job is to train Cubic's training team to deploy, so it is more of a train-the-train module. They are specifically identified because they are authors and experts in the area of culture and engagement, which is an area that they tried some things in the past and hasn't really worked as well. And this vendor has had success in the past with some employees in their company. Ms. Cutting explained that they have tried, but this looks to be the vendor that they feel will be the most successful.

Ms. Farsi had a question but first Acting Chairperson Roberts introduces Ms. Farsi and explains that she is from GoBiz.

Ms. Farsi states that she has been working with Cubic at GoBiz and it has been a pleasure and that they are excited to have Cubic do this work and improve the workforce of the state.

Ms. Cutting thanked Ms. Farsi.

Acting Chairperson Roberts clarified that Cubic has been working with GoBiz, but this isn't a critical proposal.

Acting Chairperson Roberts ask if the Panel has any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Newsom moved and Mr. Smiles seconded approval of the Proposal for Cubic Corporation in the amount of \$371,887. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 - 0.

Tab No. 4: BioMarin Pharmaceutical Inc.

Mr. Hoover stated that this is a critical proposal from BioMarin Pharmaceutical Inc. They are a Repeat Contractor and a Priority Industry. Total ETP funding amount requested of \$749,800.

This proposal for BioMarin Pharmaceutical Inc. (BioMarin) has been designated a Critical Proposal by the Governor's Office of Business and Economic Development (GO-Biz) based on the Company's growth as it continues to expand operations, increase its overall expenditures by \$55 million in capital improvements, and due to its commitment to adding 250 jobs in California. BioMarin is a global- biotechnology company that develops and commercializes innovative therapies and medications for patients with serious autoimmune and life-threatening and ultra-rare genetic diseases. ETP-funded training will be delivered at its headquarters in San Rafael and its primary manufacturing facility in Novato. This is BioMarin's fourth ETP project and it's fourth in the previous five years.

Even though BioMarin does not plan to include a separate Veteran's Job Number, it has objectives to recruit those that have past military experience by building relationships with community-based organizations. The Company attends job fairs focused on the military and provides Veterans' Awareness Training to help hiring managers understand the value of hiring veterans, develop an awareness of the differences of those transitioning out of military service, and address the misconceptions that are sometimes in place around military talent. BioMarin will hire 250 new employees (Job Number 2). With BioMarin's manufacturing facility in Novato complete, many of the Job Creation positions will be filled at this 18,000 square-foot facility.

This Job Creation plan is part of BioMarin's long-term strategic initiative to capture new markets, which will expand its business capacity. BioMarin's Manager of Government Affairs, who is the dedicated administrator, will oversee all ETP-funded training. The Company will utilize several internal trainers and administrative staff responsible for scheduling, delivering, and documenting training. In addition, BioMarin will use the services of an experienced third-party administrator, Herrera & Company, to assist with ETP's online systems.

Mr. Hoover stated that Staff recommends approval of this proposal and introduced Ken Sprague, Manager of Governmental Affairs of BioMarin, and Phillip Herrera, of Herrera & Company.

Mr. Sprague thanked Mr. Hoover and greeted the Panel. Mr. Sprague briefly described that BioMarin is a biopharmaceutical company that creates rare and ultra-rare treatments for debilitating genetic disease. Mr. Sprague explained that rare and ultra-rare patient populations are very small. They have everything from PKU which is an enzyme deficiency that has about 15,000 patients within the US, down to a disease called CLN2 Batten Disease, which probably has less than 200 patients in the US. Unfortunately, because some of these diseases, the nature of them, and the manifestation they are extremely progressive and can cause early death in young individuals without therapeutic intervention. So that's what makes BioMarin so special, because they are looking to those urgent un-met medical needs when thinking about what therapies to develop. Making sure that they are always putting the patient's front and center, and that's something that's really great about BioMarin and the cultural there. They have this extremely highly-trained manufacturing staff that are creating these really innovative therapies, and could not have done it without ETP and with the generous support and partnership.

Mr. Sprague explained that since BioMarin was here last, they have gotten two new products approved, and now have seven products approved. And have bought online their 18,000 square-foot gene-therapy manufacturing facility which is a really remarkable facility and is one of its kind. And have hired over 630 people in Northern California alone and have done about 30,000 hours of employee training since then. Mr. Sprague thanked the Panel and stated that he is happy to answer any questions that the Panel may have.

Acting Chairperson Roberts asked the Panel if they had any questions.

Mr. Tweini thanked Mr. Sprague for BioMarin's Veteran's Program workforce and stated what interest him is that they're looking to hire managers who understand the value of hiring veterans which is important point, and hopes to see it with everyone who is hiring, and when addressing the misconception that are sometimes placed on our military talent. They are some of the brightest and they would do the most amazing job. And thanked them for what they do and encouraged them to keep doing it and including them in everything that they do.

Acting Chairperson Roberts states that BioMarin has had Critical Proposals in the past and have done very well, but when she had seen that this is their fourth project in five years, she looked at the amount of money that ETP has funded them. Acting Chairperson Roberts stated that by looking from an equitable standpoint and looking at the narrative, 620 employees on a 1:1 ratio on an average of 60 hours that she just couldn't get the math on paper. Acting Chairperson Roberts asked if they could cut their productive lab (even though they already cut it from 132 to 60 hours) in half to 30 hours of Productive Lab and the rest go into classroom.

Acting Chairperson Roberts reiterated that it appears to be a lot of Productive Lab training with a 1:1 ratio and that getting 620 employees through that type training would be rigorous.

Mr. Sprague stated that he understands her point and it truly is a 1:1 thing. And again, the unique thing about a biotech company, especially BioMarin, are rigorously inspected, and the staff need to be able to meet all of these really complex safety standards that are put forward by the FDA and international regulatory bodies. Mr. Sprague reiterated that training is critical to their workforce, and so making sure that they do have that 1:1 ratio, and making sure that all of the employees in whatever setting they are in, are well trained on the equipment before they start working to create the product itself.

Acting Chairperson Roberts stated that she sees that they have 250 new employees and said 1:1 is okay for those 250, but they have 500 retrainees and that seems like a lot for the 1:1. Mr. Roberts confirmed that she doesn't want to cut their dollars, but just how they produce their training.

Mr. Sprague stated that was a good point and they would be amenable to that.
Mr. Tweini made a motion.

Acting Chairperson Roberts asked to clarify that was to make a motion to approve with the 30 hours reduction of Productive Lab.

Mr. Tweini affirmed.

Acting Chairperson Roberts ask if the Panel has any questions.

Hearing none, Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tweini moved and Ms. Farsi seconded approval of the Proposal for BioMarin in the amount of \$749,800. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6-0.

Tab No. 5: Pure Storage Inc.

Mr. Hoover stated that this is a proposal for Pure Storage Inc. This is a priority industry and a first time ETP applicant. Total funding being requested is \$342,240. Founded in 2009, Pure Storage, Inc. is a data-platform company that focuses on delivering software-defined solutions that are both efficient and cloud capable. Pure Storage provides its products and services to mid-size and large organizations and industries. Training will be provided to staff at the Company's Mountain View headquarters as well as their Sunnyvale location. Even though Pure Storage is not including a separate Veteran Job Number, the Company works with several organizations to post jobs targeting the veterans' population. ETP funded training will enable Pure Storage to launch a process improvement scope in all aspects of the company, while implementing new products and technologies. Pure Storage's Director, Head of learning dedicated administrator will oversee the training program with the assistance of two Senior Managers. Pure Storage has hired a third-party administrator, Training Funding Partners (TFP), who will assist with project administration. The Company has multiple in-house trainers who are subject-matter experts and has LMS Administrators at each facility who will be responsible for scheduling, delivering, and documenting training. The Company may use external-training vendors, if needed. Staff recommends approval of this proposal. Here today is Satin Salmiseen, Director of Pure Learning and Michelle Recknor of TFP.

Ms. Salmiseen introduces herself and thanks Samantha Wang and Mr. Hoover from the San Francisco field office for helping them with this proposal. And stated they are a high tech company and do data storage for mostly enterprise clients, midsize and large and the industry in which they grow out which is growing fast, it's expected to grow from the current 56B to approximately 202B in the next five years. In addition to that, training is a key component for keeping their employees engaged since they are developing high tech products, they need to make sure they have the latest and greatest knowledge in what they do and in order to meet the customer demand are implementing new products, and new technology, which will help to expand to new markets, taking advantage of new business models as well and all of this really requires to continue doing extensive training in the workforce. Ms. Salmiseen stated they look forward to the opportunity to partner with ETP to bring this critical skills to the frontline workforce and am pleased to answer any questions that you may have.

Acting Chairperson Roberts asked the panel if they have any questions.

Ms. Newsom responded with that their wage range is pretty significant for the bulk of their employees will just say that 326 starting from \$27 going up to \$90 about how many are in the \$27 range and how many at the mid to high.

Ms. Salmiseen responds with that there are very few that are in the low range because most of the employees are highly educated and are mostly in the upper range. And maybe about 1 person are in the low range.

Ms. Newsom stated so only 1 person and asked Ms. Salmiseen if they are going to get them in the upper range? Ms. Salmiseen responds with, yes.

Mr. Tweini states that looking at their veteran's program, and said they partnered with different organizers, and asked if they had a lot of recruiting with veterans? And asked for a rough number?

Ms. Salmiseen responded that she is happy to get you that number but that is a new program that they are working on, and already have an employee resource group for their veterans, that's actually supported by one of the executed team members, so hiring veterans and all groups is a high priority for them, and put a lot of effort into diversity. And am happy to get an exact number for their California based Veteran's but that is a focus area for them.

Mr. Tweini states he would like this strengthen with all the groups and Ms. Salmiseen agreed.

Acting Chairperson Roberts stated that it is a very good contract first time and very conservative in the amount asking for, for that many employees only at \$500 per employee training, and thinks overall looking at a conservative basis with the help probably of their consultant, good contract.

Acting Chairperson Roberts ask if the Panel has any questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Smiles moved and Ms. Newsom seconded approval of the Proposal for The Pure Storage in the amount of \$342,240. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

MULTIPULER EMPLOYEERS

Tab No. 6: Greater San Fernando Valley Chamber of Commerce

Mr. Swier stated that this is a proposal for the Greater San Fernando Valley Chamber of Commerce which is requesting \$749,300 in funding includes support cost. This project will train approximately 443 retrainees and 145 small business retrainees state wide. The Greater San Fernando Valley Chamber of Commerce is a nonprofit membership organization whose mission is to create and foster a sustainable business environment through networking opportunities, advocacy, promotion, and community projects. Their focus is on providing opportunities to companies that do not have the resources available to provide needed training to their employees. This will be their second contract with ETP and the Chamber. Included in the core group of employers are trainees represented by United Industrial Workers Seafarers. ETP has received letter of support. The most recent updated performance shows the organization has tracked 94% of their prior agreement in projects earnings of a hundred percent by the end of this month. Staff recommends approval of this project and here representing the Chamber is Nancy Hoffman Vanyek, CEO and Deborah Imonti, Administrator Sub-Contractor, DLI.

Ms. Hoffman Vanyek thanked the Panel for having them there and are coming to the end of their contract and have trained over 800 people during the last two years and have a high demand for this upcoming contract. And only have almost 100% interest and here to answer any of the Panel's questions.

Chairperson Roberts asked the panel if they had any questions.

Ms. Bell states that she is curious and notes that one of their clients Oakley Inc. that you're going to be providing training for?

Ms. Hoffman Vanyek responds with, like the eye glasses?

Ms. Bell responds with yes, and that's 150 people, then asked so they don't have internal resources to do their own training?

Ms. Imonti asked if she can answer that.

Ms. Bell responds with yes.

Ms. Imonti then begins to state that Oakley are in the process of doing a lot of training and hiring and they selected to go through MEC to do their own training versus holding their own contract and that's what they have looked at the projection for the next 18 months as 150 people out of there.

Ms. Bell also asked, if they think that is in addition to what they're doing now and that she knows they have a training program.

Ms. Imonti responds with, yes they do have a training program but it's in addition.

Ms. Bell states but it's to enhance training program with all right?

Ms. Imonti responds with yes, they have certain populations that they want to go through a MEC, and certain populations to do other training.

Ms. Bell responds with, that is interesting.

Acting Chairperson Roberts ask if the Panel has any questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Newsom moved and Mr. Tweini seconded approval of the Proposal for The Greater San Fernando Valley Chamber of Commerce in the amount of \$749,300. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Ms. Newsom then asked Acting Chairperson Roberts to interject and suggest that for the next mini proposals, to expedite her line of questioning it would be helpful to have JATC in the apprenticeship programs report how they are recruiting women and veterans.

Tab No. 7: State Building and Construction Trades Council

Mr. Hoover stated that this is a proposal for State Building Construction Trade Council. This is a priority industry and a repeat contractor it totally to be funding is \$744,815. The SBCTC

supposed to retrain journey workers and apprentices in the construction trades, this acts as an umbrella organization for union workers SBCTC represents more than 300,000 unionized construction workers in California. It has 175 affiliated local unions from 13 crafts and 22 county and multi-county Building Trades Council. This will be SBCTC's fourth ETP contract, the fourth within the last five years. These projects act as an incubator for smaller apprenticeship programs that do not have always the staff capacity to hold an ETP contract. The goal is to graduate JATCs into individual contracts and the Tri-County Sheet Metal Workers JAC (local union number 273) from SBCTC's previous contract has now graduated into applying for more ETP funds by holding its own ETP contract. It does have a veterans program component in this proposal, SBCTC plans to include five veterans trainings within job number 8 which is the veteran apprentice job number it's the second time it has included veterans and this project will be overseen by each participating JATC training director. The JATC will also utilize assistance from other administrative staff will be responsible for scheduling classes and for collecting and verifying ETP rosters for all locations included in the proposal. Strategy workforce communications will provide administrative services for the project and will assist with imputing that into ETP's online systems. Staff recommends approval this proposal in here today are Debra Chaplan, Director of Special Programs and Kelly Greer, of Strategy Workplace Communications.

Ms. Chaplan says good morning to the panel and happy to see them again, and states this is their fifth and see themselves as an incubator for both small JATC's and new JATC's and just wanted to report that since they did the video and sent it out to all unions, have heard from three new JATC's, one wanting to possibly get in and get other part of their incubator or get their own contract and is very excited about that and look forward to continuing this work, as for recruitment of women and veterans, they have actually housed the Helmets to Hardhats in our office in Sacramento and definitely encourage unions to work very closely with them as they do the outreach to veterans as for women, had started and organized the conference for women in the building trades for the 14 years it was here in California and then launch it nationally and work very closely with Tradeswomen Inc. and with other programs the Los Angeles Orange County just recently did a conference for women in the trades and the State Building Trades is definitely invested in that and encourage members to be as well.

Acting Chairperson Roberts then asked Ms. Newsom, is it a ratio that you're looking for? And asked Ms. Chaplan if they have 20% women?

Ms. Chaplan responds with that would be a lovely ratio. And as a matter of fact, back in 2007 came up with the goal ,10% by 2010 didn't quite reach it and now the goal is 20% by 2020 and are actually in about 3% unfortunately and part of that is getting women into the apprenticeship program so that they can be raised up and rising the numbers as they go along, where they see the most success that is where they have women coordinators and women instructors and that's just the nature of it, woman need to see themselves, they need to see those images of themselves doing this kind of work.

Mr. Tweini wanted to say thank you for not just trying but for going further in hiring and including five veterans in their proposal. As far as including woman with my local with a present skilled trade workers and currently targeting hiring woman's for this skilled trade. We have a few that

they're doing the most amazing job that anyone can imagine that a model for the nation and should continue to be a model for what everybody should do.

Ms. Chaplan responds with thank you very much and watch for the next video which will be about women in the trades and thanked Mr. Tweini.

Ms. Newsom also added that they have also published previously materials in community outreach and engagement pieces that feature women heavily and commend them on that, and hopes that they share that also with the smaller JATC's, and the new ones that they an incubator for, and encourage them to get out there and get some more women in the trades

Ms. Chaplan said absolutely.

Acting Chairperson Roberts asked if the Panel has any more questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Newsom moved and Mr. Tweini seconded approval of the Proposal for The State Building Construction Trades Council in the amount of \$744,815. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 8: Fresno Area Plumbers, Pipe and Refrigeration Fitters Joint Apprenticeship Training Committee

Ms. Lazarewicz stated this is a proposal from Fresno Area Plumbers, Pipe and Refrigeration Fitters Joint Apprenticeship Training Committee. In the requested amount of \$298,590 will train apprentice and journey level workers which includes veterans. This is their fourth ETP project and the fourth in the last five years with good performance. Fresno plumber serves 600 union members across Fresno, Madera Kings, and Tulare County. They provide training to ensure trainees have the skills and knowledge to service repair and renew in and remodel existing plumbing systems in residential commercial and industrial buildings. Current projects include table mountain casino expansion, Clovis and Fresno school renovations, in a new pipeline in Fresno County. The training coordinator in an administrative assistant who are involved in previous ETP contracts will assist with administration of this project they've also retain the services of a third-party administrator. Staff recommends approval of this proposal, here representing Fresno Plumbers is Robert Topete, training coordinator and Nica Constante, Project Coordinator, California Labor Federation.

Mr. Topete started with thanking the panel for the opportunity and for their past support. As far as outreach, their international does have a partnership with the military veterans in piping is what they call it the VIP, to where the last six months of their on duty they can choose to go into one of their training centers where they spend the last six months welding and if they get a couple of welding search that can choose any one of their apprenticeship programs throughout

the country and get direct entry. They have two in the program currently and just indentured one back in March and they are both working full-time. They also have a partnership with helmets to hardhats and going to start doing a blast email to all of the registered veterans and currently have some come in and test and they pass the exam, and actually give them extra points towards their overall score that ranked up higher on the waiting list so they can put them to work as soon as possible. They do have annual contortions and invite different high schools throughout the valley, it's a one day events and it's both for men and women and also go halves where it's half of the day it's men and the other half its young ladies and call that, women in the trades and do a presentation and then go out into their shops and do some hands-on projects with all the different trades, not just them, it's all the different building trades. And stated that he was at the California apprenticeship council that week and somebody brought up a great idea which he is going to start doing to get women in our program is to hit the sports event like soccer tournament, softball tournaments, that's the young ladies are at. And set up a canopy there and try to do some outreach there as well. And here to answer any questions you guys may have. Thank you.

Ms. Bell asked, in regards to their VIP Veterans program, whether it's an 18 week process.

Mr. Topete responds with yes.

Ms. Bell states that's pretty intense, and asked of the participants do 100% complete or do some people fall out.

Mr. Topete responded with that it's hard to say because they don't look at that number and just waits for the phone call from international that say they have a guy that's interested into getting into the program and they open their doors to them.

Ms. Bell responded back with once they succeed and graduate.

Mr. Topete responds with, yes that is correct.

Mr. Tweini thanked them for their Veterans program, VIP veterans program. And has a similar program with the teamsters, and will go first hand and then recruit people before they even complete their service and that this is a good thing, everything they have been doing as far as creating union good paying jobs and recording veterans. He think it's on target for that and what we all should be doing and again thanked Mr. Topete.

Acting Chairperson Roberts thanked Mr. Topete for looking into the sporting events for women and thinks it's a great start to start looking for women. And didn't think about it and actually lived in the Fresno area for a long time and there was a lot of women sports activities there and also think there's a lot of women shelters too. And that's where she used to a lot of dress for success programs. And worked for PepsiCo and was in charge of the women's network for Pepsi and so they looked at these different areas that they could get women involved in, getting them back into the workforce and really appreciated that and just to give her background, she came from working in the lumber mill and worked with 500 guys and was the only woman and it was a little bit different because that was more than 20 years ago and the women wanted to get the pay

that I was getting but they just didn't want the environment that I worked in and actually ended up being in charge of the whole thing and had 500 guys working for her .

Acting Chairperson Roberts states thank you for reaching out to the women

Mr. Topete responds with notes taken and I will look that up

Acting Chairperson Roberts ask if the Panel has any questions.

There were no questions

Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Newsom moved and Ms. Bell seconded approval of the Proposal for The Fresno Area Plumbers, Pipe and Refrigeration Fitters Joint Apprenticeship Training Committee in the amount of \$298,590. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 9: Fresno Madera Kings and Tulare Counties Electrical Joint Apprenticeship and Training Committee

Ms. Lazarewicz stated that this is a proposal from Fresno, Madera, Kings and Tulare County Electrical Industries Joint Apprenticeship and Training Committee. The requested amount of \$415, 005 will train apprentice and journey level workers which also includes veterans. This is Fresno Electricals fifth ETP contract, the fourth in the last five years. Fresno Electric provides up to date skills training to electricians who install power, lighting, sound, communications, and other electrical equipment in commercial, industrial, and residential buildings. Current projects include the California high-speed rail, the state center community college lighting retrofit in a new Madera high school. Multiple Fresno Electrical staff members who are involved in previous ETP contracts will assist with administration of this project they've also retain the services of a third-party administrator. Staff recommends approval this proposal. Here representing Fresno Electric is Kathy Hawkins, Administrative Assistant to the Training Director and Nica Constante, Project Coordinator, California Labor Federation.

Ms. Hawkins thanked the Panel for having her, and thanked them for their support in the past and stated that this is our fourth or fifth project and I've been there the whole time and have been putting the paperwork together and know how to run it but this helps with them. Some of the training classes that they been able to provide because of ETP funding is able to get more into the green energy sector with black electrical vehicle charging stations and lighting control systems and automated demands respond and will be using the funds to help those programs. Ms. Hawkins stated she was happy to answer any questions they may have.

Ms. Hawthorne says this should be her training director but he is out of town.

Acting Chairperson Roberts asked the panel if they had any questions.

Ms. Bell states that it is good to be nervous and means you are alive and states that she noticed in the past, the cost of contracts their performance one was at 64% and one was at 73% and her question is what is their strategic plan to make this if they grant them, successful?

Ms. Hawthorne stated that their numbers were a little bit lower than at the time when apprenticeship program their apprentices had to buy their school books but then had this little incentive for the apprentices, and gave them a very good book discount if they didn't get in trouble and if they scored 95% on an average during the school year they only pay 5% of their book cost but then if somebody got suspended because of poor work or missing school they lost their book discount would have to pay for all the books. With the ETP funding they had realized people can't pay for their books and ask for ETP funding, so it cut out all the people that had to buy their books basically. Now because they found that out in the ETP funding, this is the second or third year but can't remember maybe third, that the books are free. Matter fact we got them already right now and that people are coming in and picking them up and just giving to everybody no matter how they do.

Ms. Bell stated that their first two experience were due to lack of book check out?

Ms. Hawthorne responded with that they couldn't get retention on people who had to buy their books.

Ms. Bell stated that is probably one component and that there are probably other things going on as well. And asked again besides the book what are they going to do to get 100% this time?

Ms. Hawthorne responded with everything they can.

Ms. Bell stated which is?

Ms. Kelly Greer with the Strategy Workplace Communication, stated that it actually was a big deal, the books, because if they had not used everybody.

Ms. Bell responds with that it is a tool and gets that part.

Ms. Greer stated they would have made a 100% but this part of buying the books was very important to JATC's because if they bring 20 people into a JTC program, they really want to make sure that those trainees stick and stay and how they did that was by charging for books and now that trainee was going to get it for free is now going to have to pay \$800 and the chance of somebody staying if they were going put something into the program was a lot higher.

Ms. Bell then states what you're saying is the book cost you about 28% of 100% so you're saying now that because you have the book, you're going to get 100%

Ms. Greer responds with, exactly.

Ms. Bell states she is going to quote Ms. Greer on that.

Ms. Greer responds with now what they are doing is, they have more people coming through the doors, they have a better system to get people into their programs and people are sticking. They are not having the turn around that they had in the past and they also took away the book fee. So we see no reason that they won't meet these numbers.

Ms. Bell responds with, Thank you.

Mr. Tweini thanked them for including the twelve veterans into their program, and wants to acknowledge the point that they have them in a separate job number to better track the performance toward the goal of improving the outreach for veterans. And that this should be a model for every employer.

Ms. Farsi then states she wants to dig in a little deeper into the retention issue because that's what it is, even though the books are now fully covered, what is the strategy?

Ms. Hawthorne responds with that it will put everybody in retention and now have 120 apprentices and approximately 75 journeymen per year, everyone will be eligible for retention.

Acting Chairperson Roberts states that it says right there 100% if you look back. It's very confusing, go up.

Ms. Newsom states that they are on track to get 100%

Ms. Greer states that this whole book issue was a big issue when ETP first started funding these programs because ETP wouldn't allow people to be invoiced for if they paid for their books, for a lot of JATC, this was a huge tradition, and was a shift in culture, and some of the JATC's were in a position to collect on these monies so for a smaller JATCs, it's wasn't like they could say immediately, oh, we aren't going to charge for books, they don't have a budget in place to charge for books and so actually as a result of ETP helping them with their JATC they now have monies that they can actually cover the cost for books. Would have to say they're not having issues with people dropping out of their program in the past their low performance was strictly because of people being disqualified because they had paid for their books.

Ms. Farsi responds with, thank you, I appreciate that.

Ms. Newsom stated that their transition from the concept of having skin in the game quote UN quote, and asked if now are they doing any kind of mentoring programs between journeymen, and apprentices? And asked how are they helping those apprentices move through the program and making sure that they are successful? And thinks that is some of the components that they want to hear.

Ms. Hawthorne responds with, the whole point of the apprenticeship is when their on a job and the contractors have to sign a form saying that they're willing to train the apprentices, so when they are out on a job, it is the journeymen/workers job to teach them out on the job and of course when they come to school, it is their job to teach them the book work.

Ms. Newsom states that she wants to clarify that they are on track to reach 100% of their current right now, a change from previous contracts.

Ms. Hawthorne responds with, yes.

Acting Chairperson Roberts asked the panel if they have any other question. And asked Ms. Farsi if she got her questioned answered around that because there is a lot of confusion.

Ms. Farsi responds with yes, and that her question was more about the strategies to improve retention rather than specifically book programs, and wanted to know how they've adjusted things but it sounds like it's the book funding but has another technical question for staff and apologize because she hasn't been on this panel in a while but if they're current contract ends next year, were approving this for different purpose?

Mr. Knox explains that it basically as they finish the completion of the hours it's not so much based on the budget side but of the completion the hours which follows the budget but they can reapply with every year and so they're just the right track to 100%.

Ms. Farsi states but they overlap.

Mr. Knox responds with well technically then we'll go through the close out of that project from the even though it ended technically in 2020 will go through close out of 2019 understandable open up with the 2019/20.

Ms. Greer stated, just to clarify that they never had retention issues, what happened was people weren't able to invoice for everyone because of those being disqualified for paying for books.

Ms. Farsi stated that but this one I have here in my report says that some the poor performance is attributed to the apprentices is arriving late for class and work.

Ms. Greer responded with if they had really good performance then they had their books paid for but if they have any issues then they have to pay for the books themselves but now the JATC has new programs to cover issues around like late to class or poor performance and they are handling it in a different way.

Ms. Farsi responds with thank you, that's what I was looking for.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tweini moved and Mr. Smiles seconded approval of the Proposal for The Fresno, Madera, Kings and Tulare Counties Electrical Industries Joint Apprenticeship and Training Committee in the amount of \$415,005. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 10: Kern County Electrical Joint Apprenticeship and Training Committee

Ms. Lawarewicz stated that this is a proposal from Kern County Electrical Joint Apprenticeship and Training Committee. The requested amount of \$287,490 will train apprentice and journeyman level workers also including veterans. This is their fourth ETP project in the fourth in the last five years with good performance. Current Electrical provides industry skills training and secures high-quality job opportunities for its member's electricians will receive training on installing power lighting controls and other electrical equipment in commercial industrial and residential facilities. Current projects include amazon and Walmart's new distribution warehouses, new schools and utility grade solar projects. Current Electrical has designated two staff members who were involved in previous ETP contracts to assist with the ministration of this project they have also retain the services of a third-party administrator. Staff recommends approval this proposal, here representing Current Electrical is Greg Rogers, Training Director and Nica Constante Project Coordinator, California Labor Federation.

Mr. Rogers said good morning to the panel, and thanked them for the previous money. And have been able to invest in hands-on labs cost and that is a lot of money to upgrade those and they were pretty old and about halfway through it so this new money is going to continue to do that and would like to buy some new furniture, the furniture is from the 80s in the classroom and apprentices are complaining about the chairs, and want to get some new furniture. In regards to veterans, they are part of the helmets to hardhats and then quarterly go to the local veterans center and present my apprenticeship to them and in the class that just started in July, actually have three veteran apprentices out of 12 people that he presented to at that veterans center and gets more out of that than he does helmets to hardhats, as far as females, they are doing an annual high school workshop and do it with other building trades and are five other ones who come to his facility and they bring in 200 girls with counselors and all that on one day. The other day is a coed but the girl day it's kind of neat because at the very beginning he asked who wants to be a construction worker not just an electrician and maybe get six or seven hands at the end of it he asked the same question probably about 89% of the girls put their hand up and it works real well and were actually featured in the California apprenticeship quarterly magazine couple years ago on that. Starting to work on getting a lot more female applications, but the problem they had in the past was getting females to come down to apply.

Acting Chairperson Roberts asked if the incentive is the money, because they get a lot of money and that's what I used to say okay do you want to start here at \$10 an hour do you want to start with \$20 an hour.

Mr. Rogers states that he pushes the equal pay, and his wife whom he actually met at apprenticeship school 28 years ago and she's a general foreman she does real good at bossing around but to have her there, always have a panel at the end of it with all females from different trades to answer the questions and actually bring in blue rings for them so they understand what it's going to be like to use the restroom on the job.

Ms. Newsom states she wants to clarify, that they are not using the ETP money to purchase furniture but it's freeing up monies so that they can then use later.

Mr. Rogers responded that he probably misspoke.

Mr. Tweini thanked them for the veterans program, but this is one of the most important things and has made it a point and thinks everybody should because it's our duty to stand up speak and create opportunities for these fine men's and women's because of what they do.

Mr. Rogers's states that they are my best apprentices and are outstanding.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tweini moved and Ms. Newsom seconded approval of the Proposal for The Kern County Electrical Joint Apprenticeship Training Committee in the amount of \$287,490. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 11: California Tradeshow and Sign Crafts Joint Apprenticeship Training Trust

Ms. Testa stated that this is a proposal for the California Tradeshow and Sign Crafts Joint Apprenticeship Training Trust in the amount of \$482,440. This JATC is headquartered in Garden Grove and has a training center in South San Francisco. They have 300 apprentices, and 1,500 journey workers who are trained in installing major exhibits at trade shows and convention center's. Training focuses on schematics, drawings, graphics, installation, power equipment and custom exhibits. Trainees can also earn osha certifications during the course of their training This is California Tradeshow's second ETP contract their current contract has tracked enough hours to earn more than the full hundred percent of the contract value. Staff recommends approval of this proposal, here representing Tradeshow and Sign Crafts are Fred Wright, Coordinator and Steve Duscha, consultant.

Mr. Wright says good morning Acting Chairperson and panel members and introduces himself and Oscar Meyer and Steve Duscha and states that their JC trains trade workers who builds, installs and tears down exhibits at convention centers and hotels. The number of size shows growth, economy grows in business is booming. They need more apprentices, and apprentices need more training, and journey level workers need to sharpen the skill. All of their members need to work fast and better and ETP money helps train people to do that. And thanked the panel for considering their proposal and would like to answer any of your questions. Acting Chairperson Roberts asked Mr. Wright if they had anything around women or veterans in your speech. Mr. Wright stated they do job fairs and actually reached out to two companies they work with which are work for warriors and helmets to hardhats and go to them whenever they open their doors they come in and as far as women, they do the same thing for them and have

a couple connections for them and they send them down to apply. As far as veteran's go, they give them points during their interview process when they make it to that point.

Ms. Newsom asked about the women?

Mr. Wright stated they do the same thing but are always encouraging them to come in more.

Ms. Newsom stated it's kind of a standardized best practice of when you're doing outreach to women to look into your own membership and bring your female members to the community events and have them engaged with the young the younger female and they are the next generation and recommends that they do that.

Mr. Wright states he will do that.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Smiles moved and Ms. Newsom seconded approval of the Proposal for The California Tradeshow and Sign Crafts Joint Apprenticeship Training Trust in the amount of \$482,440. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 12: Carpenters Training Committee for Northern California

Ms. Testa stated that this is a proposal for Carpenters Training Committee for Northern California in the amount of \$748,440. This JATC provides pre apprentice, apprentice and journey worker training for literally thousands of carpenter trainees throughout Northern California. Training at their 5 training centers will include hardwood floor laying, lathing, shingles, millwork, general carpentry and more. Carpenters work with helmets to hardhats to recruit veterans directly into their apprenticeship program, although a separate veteran's job number has not been requested for this proposal. Carpenters has been extremely strong performer with ETP in the past and they've currently tract more than 200% of the required hours for their current contract. Staff recommends approval of this proposal here representing Carpenters Training Committee is Mark Fuchs, Executive Director and Steve Duscha, consultant.

Mr. Fuchs says good morning Acting Chairperson and esteemed board and again states he is Mark Fuchs, the Executive Director for the Carpenters Training Committee Northern California and with him is Mr. Steve Duscha. And thanks the panel for considering their new application are glad to be partners with the panel and have been for multiple contracts. As far as our women recruitment, they have an internal organization called sisters in the brotherhood which is a nationwide organization that supports the women members in both the generational capacity and also support for different items like child care, transportation, on the job situations, harassments, in those type of situations and work very closely with the traits women Inc. and will also be participating with national association of women in construction or niemiec and very proud to say host a program with the females women correctional facilities with the prison industry authority at Folsom and Chowchilla and have ongoing full-time training programs there

so that the women coming out of those institutions can go directly direct entry into the partnership programs at any program across the country and also work with FCI Dublin women's correctional facility in Dublin California and have a training program near where they have direct entry into the training program and host regional women's career fairs at all five local regional training centers annually. As far as veterans recruitment, they actively volunteer with an organization that has access to Travis Air Force Base, Camp Parks, there in Dublin where they come in on weekends when the reservists are there or see the military career fairs before they're released from their military duty so they have a proper ramp into the apprenticeship program and direct entry into the program as well and also work with helmets to hardhats, swords to plowshares in the other organizations and have a very close affiliation with contractors. If they have a reservist or someone that wants to come in from military, and have a couple contractors associations the CEA contractors employers' associations or united contractors, give their directors a call and those military folks are at work within the week and are proud of that connection with the contractors and to able to get them to work immediately. As you can see construction is blooming it continues to boom in Northern California and currently have 6,100 apprentices and growing and expect 4,600 apprentices over the next 12 months. Over the last 5 years the program is doubled in size so thank you for your contracts you've allowed us to improve our training and be scalable to handle that capacity. We appreciate your money, appreciate your support to help us do the training needed and here to answer any questions.

Mr. Tweini wanted to acknowledge their veterans program and said this is a great veterans program and to reach out to veterans before they get discharged from service they should not stay without work, the sooner we get them to integrate and get jobs and be productive, they are the finest and do a great job when you hire them.

Mr. Fuchs responds with absolutely and the contractors realize that and as soon as he lets the contractors know they grab them up right away. Thank you.

Mr. Tweini responds with Thank you.

Ms. Newsom stated gold stars and thank you for your report and would be interested in meeting afterwards to discuss a little bit more about the program and the outreach to Folsom prison for the women in there.

Mr. Fuchs responded back with he would be glad to do.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Smiles moved and Ms. Newsom seconded approval of the Proposal for The Carpenters Training Committee for Northern California in the amount of \$748,440. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 13: Heat and Frost Insulators and Asbestos Workers Joint Apprenticeship Trust Fund

Ms. Testa stated that this is a proposal for the Heat and Frost Insulators and Asbestos Workers Joint Apprenticeship Trust Fund in the amount of \$643,405. This JATC was founded in 1962 and has a training facility in Ontario where they train heat and frost insulators to insulate mechanical structures such as pipes and hvac systems for ambient temperatures. Although this project does not contain a separate veterans job number the heat and frost insulators actively recruit veterans through programs such as helmets to hardhats. This project will train pre-apprentice, apprentices, journey workers and firestop technicians. Firestop technicians are a new classification of collectively bargained allied workers who perform specialized tasks in fabricating and applying fireproofing materials. Heat and frost insulators most recent project is in the contract closeout process and projects to earn 92% of the total contract value. Their prior projects have all been strong performing as well. Staff recommends approval of this proposal here representing the Heat and Frost Insulators is Lupe Moreno, Training Director and Coordinator and Steve Duscha, consultant.

Mr. Moreno says good morning Acting Chairperson and members of the panel and here with Steve Duscha and is represent the Training Trust for the Insulation Workers of Southern California and that his trade installs insulation on the chemical structures to reduce energy losses and are the original green trade and have a lot of work they need to train their members to do the work. ETP funds have been important to the program and have helped buy equipment and a new training center which is it located in Ontario and greatly improve the quality of training it can offer and thanked the Panel for considering their new proposal and would be pleased to answer any questions. Outreach they do for women is involved with winter and women in non-traditional employment rules. Last week had a couple women go and tour the facility, they didn't fill out the application that day but they said kept going through different building trades and then on the way back they would work. In the last month the employers have hired four females and 3 veterans in the last month and do veteran's helmets to hardhats through the international and also believe the application is hub spot and if there is a veteran that's interested in the trade and it's within the 11 counties, they get a direct email from them and send them all the contact information and they get direct entry into the apprenticeship program.

Acting Chairperson Roberts stated that she has one question and it's just for clarification for everyone and that she looked at it and have talked to Steve about it, but looking at the performance and it looks like ETP has given about \$400,000 based on the amount of employees that are trained but now you're asking for \$600,000 so a hundred and fifty thousand dollars more than you're asking for and you can barely get what you're getting at \$400,000. And again had to go back and not look at the dollars, and had to look at the hours and based on an increase in the wage, if you did the equation, the hours are about the same so that's why I just wanted to clarify for everyone.

Mr. Duscha states that the hours are exactly the same.

Acting Chairperson Roberts then goes on to add that usually people just look at the dollars and you make a determination but wanted to point out that the hours were looked at as well and it looks okay. Now if the dollars go down then we'll look at it again and that's what needed to clarify from her standpoint as well but usually looks at it, and would say something about it but not because the hours are the same.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tweini moved and Ms. Newsom seconded approval of the Proposal for The Heat and Frost Insulators and Asbestos Workers Joint Apprenticeship Trust Fund in the amount of \$643,405. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 14: Northern California Elevator Industry Joint Apprenticeship and Training Committee Trust Fund

Ms. Testa stated that this is a proposal for the Northern California Elevator Industry Joint Apprenticeship and Training Committee Trust Fund in the amount of \$749,420. Founded in 2004, this JATC 540 apprentices and 840 journey workers through 46 northern California counties training them in building, installing, repairing, and modernizing elevators and escalators. Nor Cal elevator participates and helmets to hardhats program to actively recruit veterans although separate veteran's job number has not been requested. This is Nor Cal elevators second ETP contract. Their first contract has logged 94% of reimbursable training hours with a projected final earned amount of 100%. Please note that there is a small typo under the administrative services section where the service fee should read no more than 13% not six and a half percent. Staff recommends approval of this proposal here representing Nor Cal elevators is Greg Hardeman, chairman and Steve Duscha, consultant.

Mr. Hardeman says good morning Acting Chairperson and members of the panel. And introduces himself and that he is the Northern California Elevator Industry JATC Chair and train apprentices and continuing education for elevator mechanics in the state of California in the northern 48 counties on north of Hanch apit line and are in a great need of trained mechanics and going to use this money to help expand their facilities because the state of California requires licensing for competent conveyor mechanics and there's continuing education that provide for the mechanics to stay certified and participate in helmets to hardhats are currently have 120 veterans of at 11% and we've hired 16 helmets to hardhats since the last time here last year and 20 new veterans and are really proud of that. Currently working on outreach towards women and only have 2% and it's a low number but is the largest employer of women in international across the country. Also work with tradeswomen Inc. as well and participate in all women build the nation with a national building trades and have sent approximately 14 of their women and two of our full-time officers to that event and compensate them for any lost wages and pay for the trip and hopes for bringing them back to work on outreach and starting to do more of. Any questions?

Mr. Tweini said thank you for their hundred and twenty veterans and it's is just what everyone should have. This is not just to have a superficial including a small number to make it to make it part of what we do every day to include them to include veterans and include women as my sister just indicated earlier. We don't really want to have like one or two we want to make sure that everybody having including, they are part of the population, they do the greatest work. So we need to have them as part of what we do not just to have a small number two here and three there. So thank you for saying that you have a hundred and twenty that's a good number would like to see the number of woman's increased in your organization and others.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tweini moved and Ms. Bell seconded approval of the Proposal for The Northern California Elevator Industry Joint Apprenticeship and Training Committee Trust Fund in the amount of \$749,420. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 15: Operating Engineers and Northern California Surveyors Pre-Apprentice, Apprentice and Journeyman Affirmative Action Training Fund

Ms. Testa stated that this is a proposal for the Operating Engineers and Northern California Surveyors Pre-Apprentice, Apprentice and Journeyman Affirmative Action Training Fund in the amount of \$298,320. This JATC founded in 2005 serves the 46 northern California counties providing training for pre apprentices, apprentices and journeymen workers. This project will focus on construction inspectors who ensure the structural integrity of commercial and industrial buildings, roads and bridges through monitoring projects assuring codes and plans are followed performing tests and inspections and working closely with project engineers. This JATC has a veterans program even though they are not requesting a separate veteran's job number. This is the operating engineer's third ETP contract with good performance on their prior projects. Staff recommends approval of this proposal here representing the Operating Engineers is Johnny Thornton, Administrator, Louis Blackwell, Coordinator and Steve Duscha, consultant.

Ms. Blackwell says good morning to the panel and introduces herself and states this is Johnny Thornton, the Administrator of the program in with me and Steve as well. I would like to give you guys a little bit of statistics about our program. We have about 154 apprentices and 20 of which are female and 13 are veterans right now. In our outreach for veterans, is swords to plowshare, we go to career fairs, so next month we have the US Hornet is having a career fair and then we also do Helmets to Hardhats and for women in the trades we do that and we do women can build along with attending buckeye meetings for the bay area for outreach. A little bit about our program, we work as third-party inspectors on construction projects our primary business observation of critical building structural elements such as concrete masonry welding and soils for compliance with plans and specifications along with the performance of any required work. We are relatively new apprenticeship program and we have completed our second ETP

with you guys and we thank the panel for opportunities presented this new proposal. If you guys have any questions I'll be happy to answer those.

Acting Chairperson Roberts ask if the Panel has any questions.

There were no questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Newsom moved and Mr. Tweini seconded approval of the Proposal for The Operating Engineers and Northern California Surveyors Pre-Apprentice, Apprentice and Journeyman Affirmative Action Training Fund in the amount of \$298,320. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 16: Sacramento Area Electrical Workers Joint Apprenticeship and Training Committee

Ms. Testa stated that this is a proposal for the Sacramento Area Electrical Workers Joint Apprenticeship and Training Committee in the amount of \$725,928. This is JATC trains electrician pre-apprenticeship, apprentices and journeymen workers in 18 of California's northern counties. They work directly with helmets to hardhats to recruit veterans and have requested a separate veteran's apprentice job number which is job number 3 in your packet. The trainees in this project will take courses in business skills such as project management computer skills such as computer-assisted design, commercial skills such as electrical system design and OSHA 10/30 course. Sac area electrical most current project is on track to earn the full 100% of the contract value. Staff recommends approval of this proposal here representing Sac Area Electrical is Martha Lake, office manager and Nica constant, consultant with California Labor Federation.

Ms. Lake says this is her first time and so the way we are supporting women today is our training director is on his way to NTI. And have been with the JATC for just nine and a half months. It's been a great experience and have a great personal connection in that my dad was an electrician in the 340 and now I'm training and helping to train apprentices for the future so this means a lot to me and you know I have a very personal connection. Love electrician's right? And there is a big demand out there and we all know it there's a worker shortage and we're proud to be part of this effort. We had a couple of things that came up on us last year with our current contract. One was with our pre-apprenticeship program. We had an expectation of a couple of bids large bids with contractors that did not materialize and so we had to adjust those numbers and we made that adjustment and also I understand that with journeymen there's a 3 year cycle in which we're halfway through right now when they'll be coming in for a continuing education for their certification, but during those you know those three years and we're about halfway into it right now we find that we're not getting those numbers so we have made those adjustments . We have a new training director. Our training director who retired last October had been with us for 13 years but our training director that we now have went through our program was an instructor and now has the training director and so he has the experience and is leading us in a

great way. We do work with helmets to hardhats part of the job that I was brought in is my marketing background and my community outreach. I've had extensive experience with nonprofit organizations and I'm getting a real education today on all the ways that we can be outreach and doing it better job. Our women apprentices have formed a 3:40 women group and I think that one of the things that's really great is our current apprentices are the best people that could help promote our program is there any experience and they're out there they're working they see what the opportunities are and so we support them anyway that we can in terms of their group meetings and their outreach. So I see that as a really great recruitment vehicle, additionally our local Girl Scout program has a very strong sim center program, it's a training center that they have over by Sacramento State. I used to work for the girl scouts several years ago and so I have relationships over there and look forward to bringing them in to come in tour and see what the opportunities are. They already have that interest in stem so just offering this as another opportunity. So we are very grateful for the support and would be happy to answer any questions.

Ms. Newsom states okay going back to your performance. You highlighted there there's some difficulties there and your payment on the last one was \$449,000 and now you're requesting to receive the same thing.

Acting Chairperson Roberts asked the same thing.

Ms. Greet states that she would like to make a comment on that what happened was they had put aside or they had requested 240,000 for their pre apprentices and then explain those program's went away and at that time ETP had a cap on how much money you could put into the apprentice program so that \$250K we could only move \$40,000 into the apprentices so we had that \$200,000 we couldn't use and what has happened now is they reduced it from \$240,000 to \$15000 for the pre apprentices so a big adjustment. So now the money is in with the apprentices.

Ms. Newsom said okay if you still have the pre-apprenticeship program yet it's just not necessarily a part of this funding mechanism.

Acting Chairperson Roberts asked are you able to still managed to get the hundred percent on this contract? And states the confusion was the one that you had previously that you only gained 61% on and it was confusing because it's our packet that's what we see and then so that's why I both Gretchen and I were looking at the issues but nothing to do with your current contracts.

Mr. Tweini states okay so I want to thank you for the Veterans Program you have. And says thank you for bringing the girl scouts.

Acting Chairperson Roberts states I'm glad you brought up the Girl scouts. Because we did recruit from the girl scouts in another entity that most you could probably look at is that I was involved in the Susan G Coleman race and there's a lot of women there and you know they are going through some hard times, their families are going through some hard times but you did get a big percentage of women at these different races and different meetings.

Ms. Lake states thank you and will take any help she can get. And also states I will tell you our current first-years right now I think we have the largest number I don't know percentage right sorry but women in the first year so it's starting to take, right. And again the better experience

they have in the current environment supporting them for retaining them and getting them and they talk to their friends so it's a good collective for us.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tweini moved and Ms. Newsom seconded approval of the Proposal for The Sacramento Area Electrical Workers Joint Apprenticeship and Training Committee in the amount of \$725,928. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 17: Tri Countries Sheet Metal Workers Joint Apprenticeship Committee

Ms. Testa stated that this is a proposal for the Tri-Counties Sheet Metal Workers Joint Apprenticeship Committee in the amount of \$226,830. Tri-County Sheet Metal was founded in 1941. This is a unique apprenticeship program in that the sheet metal trade is the only trade that designs, manufacturers, and installs its own products. They create products such as duct systems and solar panels thus helping California to meet its energy efficiency goals. Tri Counties has requested a separate veteran's apprentice job number as a result of their strong veteran's recruitment program. The robust curriculum will aid their trainees in their work on upcoming projects such as a new high school in the Oxnard unified school district and the San Luis Obispo French hospital. This is Tri Counties first ETP proposal. Staff recommends approval of his proposal here representing Tri Counties is Brian Hill, Program Administrator and Coordinator and Nica Constante, consultant with California Labor Federation.

Mr. Hill stated Good morning everybody thanks again for being here to entertain our proposal. I'm Brian Hill, Training Director and Administrator for the Tri-County Sheet Metal Workers Apprenticeship. We train our men and women in Ventura, Santa Barbara, and San Luis Obispo County's because we cover a large geographical area. We run two schools, one of the south and one in the north. I'm just for efficiency with our apprentices getting there after work that sort of thing. Some financial challenges running two schools for over such a wide area but I think we do a good job with it, the training is consistent and both locations we guarantee that all of our apprentices turn out with between 8000 and 10000 on the job training hours as well as a thousand hours of in class time in a shop time on. As I stated before this is our first application on our own we have been participated in to previous ones under an umbrella group and they were both very successful and made a really great impact on our program. We were able to build a testing bouncing lab as well as mechanical acceptance testing lab which both address energy efficiency and title 24 code requirements. We're the only lab that can do that between Los Angeles and San Francisco and we were actually very proud that we were the first one from the state to do that. We just had our first tab class with apprentices in the spring and we're about to do our first of mechanical acceptance testing class coming up here. As far as recruiting goes you asked specifically about veterans and women. Our number one hurdle is most people don't even know what sheet metal workers do so that's the first part of it as far as recruiting men and women into the trades and veterans I actually see that sort of the joint venture I believe the

military has done a good job recruiting and integrating women into a male-dominated field and which is our field as well. I'm super sensitive to the subject my both my daughters about their husbands are military so I get a lot of feedback from them as well so it with a couple of things we have a program very similar to what you heard about the pipefitters is called smart heroes where there's some intensive training while they're still in the military and then they can come directly into our program.

They have a pilot program we did about 2 years ago up in Tacoma Washington through our international they just did a second one in Colorado and we are lucky to have point magoo near our training center so I'm pitching right now to the international to try to put one of those training centers in town it will be a lot easier to recruit directly into our program from there it looks like I'm going to do one in the east and south and I think we're going to have a shot of it after that. So that's one area, hamlet to hardhat is another? Our literature everything starts with that and we got equal opportunity women welcome in GI bill eligible so everything goes out a website everything that. Definitely promotes that as well we did. I was able to talk our local hierarchy into sending one of our apprentices to the women in construction conference in Chicago last year so she was able to come back with some feedback on that and some ideas were working on and then just recently I kind of like I shouldn't give away my secrets away to my competitors, I think I might hit a little gold mine for getting women into the trades, the career fair at the mid-state fair right now and we're doing a booth in there and I don't know if you've ever been involved with these FFA the future farmer kids and the AG (Agriculture) kids are awesome. I show up at 6 in the morning and they are out there working and having a ball and not just sitting on their phones and we ended up sitting at the booth with the making little sheet metal tool trays and I had a line of young ladies out the door all wanting to do that. We just indentured a young lady that was went through that program actually who was going to college for agriculture decided that wasn't for her and she's one of our better welders right now so, happy to entertain any questions.

Mr. Tweini states I just want to acknowledge your veterans program and say thank you for what you do and I want also thank your family members for their service.

Ms. Newsom states that just to clarify you're the one that graduated from the state building trades incubator program into now your own is that correct?

Mr. Hill responded back with Yes. That is correct

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Newsom moved and Mr. Smiles seconded approval of the Proposal for The Tri-Counties Sheet Metal Workers Joint Apprenticeship Committee in the amount of \$226,830. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Ms. Roberts states that we are going to pull TAB 18 for now.

Ms. Testa responds with yes that they requested to come to August because of a medical emergency.

AMENDMENTS

Tab No. 19: Pyramid San Gabriel Management L.P. dba Sheraton San Gabriel

Mr. Swier stated that this amendment is for Pyramid San Gabriel L.P. dba Sheraton San Gabriel. This amendment was scheduled to go to the May panel but was canceled and then came forward to the June panel but the wages weren't on the ETMS created memo and it was pulled. The amendment has since been moved from the ETMS memo and has been moved to ETP legacy memo with wages. This project will be funded out of the prior 2018-19 fiscal year. Opening in February 2018 the Sheraton is a new hotel located in downtown San Gabriel. The Pyramid has also opened up a restaurant that was not planned at the beginning of the project and had a need for additional employees. This amendment request to add \$73,965 to the contract for revised total of \$274,365. This amendment increases the weighted average for both job numbers and average of 14.5 hours each. The most recent updated performances shows the organization has tracked 95% of the current approved amount. Staff recommends approval of this amendment, here representing the organization is Wanda Chan, General Manager and Steven Benson, NTC, consultant.

Ms. Chan says good morning to the panel and says thank you for allowing them the opportunity to present their proposal. And states her name is Wanda Chan, General Manager of the Sheraton San Gabriel Hotel. And states she was the first to be hired to open the hotel 6 month before opening last year. In January 2018 they had their soft opening and February 22nd they had their grand opening. Since then, they have been awarded by the Marriott hotel as the hotel opening of the year among 500 hotel opening around the world. And states she has been in the hotel business for 36 years and has worked through the ranks, and truly appreciates the importance of training and development. They have 116 very devoted employees, working as a team and have won a lot of awards. And is very proud to say that Marriott has awarded Sheraton San Gabriel hotel as hotel of the year among 149 franchise Sheraton in North America for 2018 and have also achieved the diamond award from AAA. Their first brand standard audit by Sheraton and had a 93 percentage score. The inspector says for a new-build, for a first time audit, this is the highest they have seen. The steak house has won by L.A eater which is an open table open forum nomination to be one of the 20 best steakhouse in Los Angeles and last month won the wine spectator award. And states she is very proud of their team and largely attribute their success to the robust training program that they have. And feels that their training program not only trained business skill business processes but also about how they interact with people, communication skill, how to work as a team, a lot of soft skill involved and how to make them to be better employees but also better people. The hotel business is the people industry, and thinks that growing this business so far this year are tracking ahead of budget and 35% in business volume against last year operation. Meaning that they are hiring more people and is also very proud to see how employees promoting from within the company which they highly support. And sees room attendant becomes housekeeping supervisor, laundry supervisor becomes purchasing and receiving coordinator and report to accounting. They have front desk agent becomes assistant front desk managers, front desk agents become night auditors. They have a Starbucks manager that has become assistant food and beverage

manager. So all these promotions from within and have seen the growth and personally proud of the team. And really attribute this to the support of the panel and allows them to provide very robust training.

Acting Chairperson Roberts stated that she really appreciate them coming back to the panel. This is not a typical current contract that we would go ahead and move forward with but because this is funded out of last year's budget and been so diligent about coming back after all this confusion. The panel might have another opinion but we just need to move this one.

Ms. Newsom states that she is glad Ms. Chan brought up the topic of progressing in one's career and hiring from within and making sure that they're on track to continue higher wages and taking on responsibility and learning new things.

Mr. Tweini states thank you for coming back I've been to your facility, I serve in the San Gabriel Valley Civic Alliance and is a board member. We had our event at your hotel last year and spoke to a few employees also there seems to be happy employees so we like to see that and would also like to see some veteran's component in your training and hiring program and he presents the San Gabriel Valley area which is a huge area so we like to see include you, and have a lot of veterans in the area and they will be more than happy to get these jobs.

Ms. Chan states that they are reaching out to Mindful Warriors and EDD as well for that purpose and it's interesting because she sat through panel meeting and hear all the manufacturing company and I thought okay we use elevators, we use plumbing, you know all these people we work with and I really appreciate how they go through the training as well.

Mr. Tweini tells Ms. Chan to join the Alliance.

Ms. Roberts asked if there was a motion.

Ms. Farsi states to Acting Chairperson Roberts that she doesn't know the context of what they are referring to and does not know the history, so she will not be voting on this matter.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tweini moved and Mr. Smiles seconded approval of the Amendment for The Pyramid San Gabriel L.P. dba Sheraton San Gabriel in the amount of \$73,965. Acting Chairperson Roberts called for a vote, and all v o t i n g Panel Members present voted in the affirmative.

Motion carried, 5 to 0.

Tab No. 20: Santa Clarita Community College District

Mr. Swier presented an amended proposal for the Santa Clarita Community College District. And noted there has been a correction on page 3 under amendment details its job one and three that have the weighted average hours increases not job two which was a typo. Mr. Swier then goes on and stated that Santa Clarita provides customized job-specific training to its employers through its contract education unit participating employers include manufacturing, aerospace,

engineering, and headquarters operations to service related businesses. As current funding will be exhausted by July 2019 this proposed amendment will allow all current trainee to finish schedule training. This amendment amount will increase funding \$48,930 for revise funding total of \$699,573. The weighted average in job number one and three will be increased 5 hours each. This amendment will include trainees represented by the international association of machinists and aerospace workers a letter of support was admitted to ETP. Staff recommends approval of this amendment here representing the organization is John Milburn, Executive Director.

Mr. Milburn states good morning Acting Chairperson and esteemed panel members, and thanks the panel for considering our amendment proposal. a little background on Santa Clarita Community College District this will be our fourteenth, we're quickly ending our fourteenth ETP contract and we really appreciate the funding as do our employers in the Santa Clarita Valley we have a high concentration of manufacturers and we provide a lot of technical and manufacturing skills, advanced technology, and continuous improvement training primarily and that would be the focus of this amendment as well and I'm happy to answer any questions you might have.

Acting Chairperson Roberts ask if the Panel has any questions.

There were no questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Ms. Newsom moved and Acting Chairperson Roberts seconded approval of the Amendment for The Santa Clarita Community College District in the amount of \$52,218. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

Tab No. 21: Yuba Shasta UA Local 228 Joint Apprenticeship and Training Committee

Ms. Lazarewicz stated that this is an amendment to request additional funding for Yuba Shasta UA Local 228 JATC. The requested additional amount \$92,344 will train apprentices and journey level workers including veterans throughout 13 Northern California counties. Yuba Shasta was developed conservatively in order to maximize training but has since seen an increase in employer demand for apprenticeship training. Additional funding will help support this increase and help meet the continuous evolving demands of the industry. Staff recommends approval this proposal here representing you the Shasta is Beth Hammes, Training Coordinator and Kelly Greer, Managing Director Strategy Workplace.

Ms.Hammes says good morning to the panel and the training coordinator for UA Local 220 Plumbers and Pipefitters and have been the coordinator for 4 years and has been with the union 14 years and proud of my union of our guys and gals in the program. We just did an apprenticeship testing for a program and we took in only one gal show up but she scored second highest in the testing which was awesome. So that brings our total into the apprenticeship program at three females right now we have two veterans that showed up and they passed the test. They'll be starting in September which will bring our veterans in the program to six. So for the small local we will have 64 apprentices that's pretty good for us in our area. We are

requesting this amendment because we've scored we've met our numbers before we had a bunch of work that has been delayed and is now started back up I only have two apprentices on the out-of-work list right now. The fire mountain casino in Wheatland that's going we've had full employment out there for apprentices. The Yreka courthouse that was delayed is going strong. We had fall river mills hospital just wrapped up but that was also pushed back so it's we've been able to meet our hours within the state a lot of our apprentices in the past have been out of state working so going forward that's kind of where we're at if you have any questions I'd be more than happy to answer them.

Ms. Newsom then asked how many new apprentices are you admitted into your program based for your new workflow?

Ms. Hammes states they are taking in 13 right now but we're going to start and for the past four years we've done apprenticeship testing just once a year we're going to start doing it twice a year so I'm going to do another test in January also so right now I just took in 13 which is going to bring my number to 64. And states that with recruiting also we moved two years ago to Marysville from Yuba city and our office is caddy corner from the one stop center and they have their veterans office there and so I meet with them regularly about bringing people in they don't always come into the apprenticeship program because of their work experience so we have brought in within the last two years six as journeyman and two our union program and have gone out to work because they've had plumbing pipe fitting or welding experience so we do work hand-in-hand with them they're right next door they're always coming over or we are always over there.

Mr. Tweini thanks them for what they do and encourage more and more but thank you for what you do.

Acting Chairperson Roberts ask if the Panel has any other questions.

There were no more questions.

Acting Chairperson Roberts asked for a motion.

ACTION: Mr. Tweini moved and Ms. Newsom seconded approval of the Amendment for The Yuba Shasta UA Local 228 Joint Apprenticeship and Training Committee in the amount of \$92,344. Acting Chairperson Roberts called for a vote, and all Panel Members present voted in the affirmative.

Motion carried, 6 to 0.

VIII. PANEL MEMBERS REQUEST FOR FUTURE AGENDA ITEMS

Acting Chairperson Roberts provided an opportunity for Panel Members to request for consideration an Agenda Item for a future Panel Meeting.

No future Agenda Items were suggested.

IX. PUBLIC COMMENT ON MATTERS NOT ON THE AGENDA

Acting Chairperson Roberts asked for public comment on matters not on the Agenda.
None were given.

X. MEETING ADJOURNMENT

Acting Chairperson Roberts adjourned the meeting at 11:25 a.m.