# **Employment Training Panel**

The Employment Training Panel (ETP) is a joint business-labor state agency that funds training to ensure employers have the skilled workers they need to compete locally and globally.



# ETP's success is the result of several unique features:

### **Employer-driven training**

Companies decide which workers need training, develop their own training plans, and select their own trainers.

### **Business investment**

Employers invest in the training, matching the equivalent of at least one dollar for every dollar spent by the State for training.

### Performance based contracting

Contractors earn funds after a trainee completes training and is retained in a job at a required wage for at least 90 days.

### Customization

Training is customized to meet the needs of employers and provide high-wage, high-skill, secure jobs for workers.

"BioMarin Pharmaceutical, Inc. is a leader in delivering therapies for chronic and degenerative genetic conditions. Ongoing technical training is a critical component of our industry, and our [ETP-Funded] training program has been critical to stregthening our workforce and operations."

Marty Richard, Executive Director of Technical Operations Compliance, BioMarin Pharmaceutical, Inc.

ETP has accomplished the following since 1982:

**REIMBURSED TO EMPLOYERS** 

98K

BUSINESSES WITH TRAINED WORKERS

1.5M

WORKERS TRAINED

#### ETP training results in:

IN FUNDS SPENT ON TRAINING

IN BENEFITS TO CA ECONOMY

**Average hourly earnings** for trainees who completed **ETP-funded training:** 

\$34.83

FOR INCUMBENT WORKERS

\$22.10

**FOR NEW** HIRES



ETPEDU 002-11/21/24



# Supporting California Businesses



# ETP prioritizes its funding to provide training for:

### **Small businesses**

73% of businesses served by ETP employ 250 or fewer workers, representing over 1,300 small business employers and 11,600 trainees in Fiscal Year 22/23 alone.

### **Priority Industries**

ETP prioritizes training for industries key to the State's economic health, including manufacturing, biotechnology, agriculture, healthcare, construction, high technology services, multimedia/entertainment, goods movement and transportation logistics.

### **Clean Technology to Support Climate Transition**

ETP targets training for firms employing "clean technology" methods, including; solar energy generation; energy distribution and conservation; clean air and water; and reduction of landfills.

# **Targeted Populations**

ETP reaches traditionally underserved populations such as workers in high unemployment areas, agricultural workers, veterans, individuals with disabilities, at-risk youth and justice-involved individuals.

# **Apprenticeship**

ETP prioritizes construction apprenticeship as well as apprenticeship training in non-traditional sectors, such as IT, healthcare, and manufacturing.

# Did you know?

No General Fund monies are used to support ETP. ETP is funded through the Employment Training Tax (ETT), paid for by California employers who participate in the Unemployment Insurance system.

ETP directly supports state and local economic development efforts as one of California's key incentives for business recruitment and expansion.

"At Applied Materials, our innovations make possible the technology shaping the future. We are committed to retaining a loyal, stable workforce in the Silicon Valley by investing in the skills of our employees. The resources provided through ETP will accelerate employee training programs needed to continue the State's leadership in the clean technology industries. We are proud to partner with ETP in this endeavor."

Ajey Joshi, PhD, Applied Materials





