

ETP Approved Contracts FY 17-18* *through June Panel
Development and Administrative Service Costs
Consultant Fee Comparison Chart

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
Abbott Consulting Group	\$7,500	6%	13%	18CS-0046-000	\$121,648
AJ Helm Consulting	\$640	2%	≤ 13%	ET18-0195-000	\$37,960
Assured Incentives Group	\$4,900	10%	≤ 13%	ET18-0179-000	\$49,140
Altas Insight, LLC.	\$4,500	6%	9%	18CS-0077-000	\$69,336
BLI CO.	\$8,000	2%	13%	18CS-0037-000	\$495,558
	\$8,000	3%	≤ 13%	ET18-0228-000	\$248,325
Bright Training Solutions (BTS)	\$3,000	7%	≤ 10%	ET18-0200-000	\$44,330
California Labor Federation + Strategy Workplace Communications	\$0	0%	13%	ET19-0903-000	\$938,666
	\$0	0%	13%	ET19-0904-000	\$556,832
	\$0	0%	≤ 13%	ET18-0140-000	\$54,593
	\$0	0%	≤ 13%	ET18-0905-000	\$949,932
	\$0	0%	≤ 13%	ET18-0907-000	\$677,650
	\$0	0%	≤ 13%	ET18-0908-000	\$924,880
	\$0	0%	≤ 13%	ET18-0910-000	\$511,010
	\$0	0%	≤ 13%	ET18-0911-000	\$530,465
	\$0	0%	≤ 13%	ET18-0912-000	\$501,200
	\$0	0%	≤ 13%	ET18-0913-000	\$749,714
	\$0	0%	≤ 13%	ET18-0914-000	\$614,000
	\$0	0%	≤ 13%	ET18-0915-000	\$851,000
	\$0	0%	≤ 13%	ET18-0917-000	\$304,710
	California Manufacturers & Technology Association (CMTA)	\$12,000	3%	13%	18CS-0054-000
\$15,000		2%	13%	18CS-0152-000	\$744,732
\$0		0%	13%	18CS-0211-000	\$734,076
California Manufacturing Technology Consulting	\$0	0%	13%	18CS-0053-000	\$408,044
	\$15,000	7%	13%	18CS-0041-000	\$223,660
	\$4,100	10%	0%	18CS-0067-000	\$41,496
	\$8,900	10%	13%	18CS-0122-000	\$89,658
	\$4,900	10%	13%	18CS-0200-000	\$49,296
	\$15,000	6%	13%	18CS-0235-000	\$235,404
	\$0	0%	≤ 13%	ET18-0121-000	\$33,280
	\$11,400	40%	≤ 13%	ET18-0176-000	\$28,512
	\$4,500	10%	≤ 13%	ET18-0197-000	\$45,144
	\$15,000	3%	≤ 13%	ET18-0184-000	\$547,560
California Training Administration	\$15,000	2%	≤ 13%	ET18-0225-000	\$750,000
	\$2,500	1%	≤ 13%	ET18-0155-000	\$306,000
	\$2,500	1%	≤ 13%	ET18-0178-000	\$344,880
	\$3,500	2%	≤ 13%	ET18-0231-000	\$215,280
California Training Coalition (CalTraining)	\$2,500	1%	13%	18CS-0217-000	\$324,000
	\$21,500	2%	≤ 13%	ET18-0189-000	\$898,104
California Training Coalition (CalTraining)	\$21,500	4%	13%	17CS-0015-000	\$489,224
	\$10,062	10%	N/A	19CS-0006-000	\$100,620
Corporate Tax Incentives, LLC.	\$11,310	5%	13%	ET19-0131-000	\$226,200
	\$22,127	9%	11%	18CS-0107-000	\$245,862
	\$3,786	9%	13%	18CS-0129-000	\$42,066
	\$5,000	10%	13%	18CS-0133-000	\$49,400
	\$0	0%	13%	18CS-0144-000	\$42,900
	\$2,103	8%	13%	18CS-0145-000	\$26,286
	\$1,308	4%	13%	18CS-0156-000	\$32,692

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Development and Administrative Service Costs
Consultant Fee Comparison Chart

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
	\$31,848	10%	13%	18CS-0170-000	\$318,480
	\$16,015	11%	13%	18CS-0184-000	\$148,716
	\$911	10%	13%	18CS-0198-000	\$9,108
Deloitte Tax, LLP.	\$25,000	8%	13%	18CS-0249-000	\$301,185
Diversity Research and Consulting Group, INC.	\$3,500	6%	≤ 13%	ET18-0150-000	\$57,540
DLI & Associates, LLC.	\$0	0%	≤ 10%	ET18-0136-000	\$187,176
	\$0	0%	10%	ET19-0105-000	\$949,616
DowneySmith&Fier	\$0	0%	13%	18CS-0174-000	\$167,900
	\$0	0%	13%	18CS-0247-000	\$77,040
Economic Incentives Advisory Group	\$11,305	5%	9%	17CS-0030-000	\$228,836
	\$5,000	1%	N/A	18CS-0006-000	\$514,080
	\$0	0%	13%	18CS-0047-000	\$241,104
	\$17,000	7%	11%	18CS-0072-000	\$238,576
	\$10,000	2%	11%	18CS-0078-000	\$409,958
	\$12,074	5%	11%	18CS-0087-000	\$241,488
	\$0	0%	13%	18CS-0213-000	\$242,000
	\$13,782	8%	≤ 12%	ET18-0205-000	\$183,760
	\$12,500	5%	≤ 12%	ET18-0209-000	\$247,680
	\$15,000	7%	≤ 10%	ET18-0214-000	\$214,942
	\$10,000	6%	≤ 13%	ET18-0229-000	\$177,148
Ecotech Training	\$0	0%	N/A	18CS-0030-000	\$67,500
Ernst & Young	\$20,000	5%	13%	18CS-0011-000	\$380,160
Glendale Community College District	\$0	0%	10%	18CS-0010-000	\$384,596
	\$0	0%	10%	18CS-0018-000	\$899,728
Herrera & Company	\$7,500	1%	13%	17CS-0002-000	\$593,987
	\$8,750	2%	13%	18AS-0102-000	\$432,000
	\$8,750	1%	13%	18CS-0014-000	\$823,969
	\$8,750	1%	13%	18CS-0039-000	\$749,580
	\$8,750	1%	13%	18CS-0040-000	\$593,848
Holthouse Carlin & Van Trigt, LLP.	\$10,000	4%	≤ 13%	ET18-0232-000	\$234,576
Human Systems Consulting	\$4,000	9%	13%	18CS-0177-000	\$45,144
Incentives Management Group	\$14,000	6%	13%	18CS-0265-000	\$235,872
Integrated Soltuions	\$6,000	10%	13%	18CS-0020-000	\$62,160
	\$6,000	2%	≤ 13%	ET18-0112-000	\$304,425
International Optimum Solution	\$0	0%	10%	18CS-0075-000	\$514,667
Judiths Training Services	\$3,400	18%	13%	18CS-0139-000	\$18,720
	\$3,400	16%	13%	18CS-0140-000	\$21,840
	\$0	0%	13%	18CS-0194-000	\$14,190
	\$4,320	10%	10%	18CS-0203-000	\$44,550
	\$4,250	10%	10%	18CS-0244-000	\$40,560
	\$7,200	10%	10%	18CS-0258-000	\$72,270
	\$13,500	7%	13%	18CS-0261-000	\$187,318
Kirkpatrick Enterprise International	\$0	0%	N/A	ET18-0192-000	\$949,688
	\$0	0%	10%	ET19-0120-000	\$154,200
Lean QA + SAISOFT	\$0	0%	≤ 3%	ET18-0116-000	\$474,860
	\$0	0%	≤ 4%	ET18-0157-000	\$730,780
Manex Consulting	\$0	0%	N/A	ET18-0202-000	\$17,368

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Development and Administrative Service Costs
Consultant Fee Comparison Chart

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
Marquis Group	\$26,000	6%	13%	18CS-0109-000	\$400,602
National Training Company	\$0	0%	13%	18CS-0179-000	\$221,550
	\$15,000	4%	13%	18CS-0268-000	\$400,938
	\$5,000	4%	13%	18CS-0108-000	\$130,800
	\$10,000	5%	13%	18CS-0214-000	\$200,400
	\$5,000	5%	13%	18CS-0021-000	\$95,040
	\$5,000	2%	13%	18CS-0050-000	\$247,238
	\$15,000	2%	13%	18CS-0051-000	\$626,778
	\$15,000	4%	13%	18CS-0056-000	\$390,560
	\$15,000	3%	13%	18CS-0076-000	\$568,248
	\$15,000	5%	13%	18CS-0111-000	\$294,400
	\$15,000	10%	13%	18CS-0263-000	\$157,300
	\$5,000	5%	13%	ET19-0106-000	\$99,840
	\$15,000	4%	≤ 13%	ET18-0134-000	\$421,274
	\$15,000	15%	≤ 13%	ET18-0141-000	\$99,950
	\$5,000	5%	≤ 13%	ET18-0223-000	\$99,136
National Training System, INC.	\$28,039	10%	≤ 10%	ET18-0221-000	\$280,426
	\$14,617	5%	10%	ET19-0128-000	\$292,344
	\$28,953	7%	13%	ET19-0138-000	\$437,580
	\$18,832	5%	13%	ET19-0135-000	\$387,504
	\$19,939	7%	≤ 10%	ET18-0108-000	\$303,750
	\$18,858	8%	≤ 13%	ET18-0159-000	\$236,224
	\$33,738	6%	≤ 10%	ET18-0186-000	\$599,984
	\$27,939	5%	10%	18CS-0004-000	\$599,544
	\$20,000	3%	13%	18CS-0082-000	\$737,237
	\$12,640	4%	13%	18CS-0112-000	\$316,000
	\$10,000	4%	13%	18CS-0118-000	\$249,964
	\$9,500	10%	10%	18CS-0221-000	\$99,450
	\$5,794	4%	10%	18CS-0264-000	\$142,560
	\$18,134	5%	≤ 10%	ET18-0212-000	\$361,550
PricewaterhouseCooper, LLP (PWC)	\$20,000	6%	13%	18CS-0169-000	\$339,600
Principle Incentive Strategist	\$4,950	5%	≤ 13%	ET18-0193-000	\$99,000
Propel Consulting Group	\$13,449	7%	8%	ET19-0119-000	\$199,342
	\$18,600	7%	8%	18CS-0003-000	\$249,778
	\$12,384	5%	10%	18CS-0005-000	\$247,680
	\$4,400	7%	10%	18CS-0045-000	\$61,230
	\$2,300	28%	10%	18CS-0064-000	\$8,320
	\$2,112	10%	13%	18CS-0065-000	\$21,120
	\$2,500	7%	13%	18CS-0073-000	\$33,440
	\$3,744	10%	13%	18CS-0097-000	\$37,440
	\$12,200	11%	8%	18CS-0116-000	\$111,675
	\$8,000	6%	13%	18CS-0168-000	\$137,230
	\$7,500	7%	13%	18CS-0186-000	\$112,906
	\$5,000	5%	13%	18CS-0212-000	\$96,080
	\$7,500	4%	13%	18CS-0215-000	\$194,472
	\$7,644	5%	10%	ET19-0114-000	\$152,880
	\$11,856	6%	10%	ET19-0104-000	\$196,378
	\$12,000	6%	13%	ET19-0107-000	\$199,550

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	\$	%			
Prospect Consulting Group, INC.	\$2,500	5%	≤ 13%	ET18-0239-000	\$49,764
	\$3,500	7%	≤ 13%	ET18-0233-000	\$53,040
	\$9,000	4%	≤ 13%	ET18-0101-000	\$255,150
	\$2,000	4%	≤ 13%	ET18-0142-000	\$49,686
	\$6,600	3%	≤ 13%	ET18-0206-000	\$247,964
	\$3,000	4%	0%	17CS-0005-000	\$80,010
	\$300	3%	13%	17CS-0025-000	\$8,736
	\$1,940	4%	13%	18CS-0099-000	\$49,270
	\$500	3%	13%	18CS-0148-000	\$17,862
RSM US, LLP.	\$1,000	5%	13%	18CS-0251-000	\$19,690
	\$1,000	1%	7%	17CS-0019-000	\$74,100
	\$1,000	1%	13%	17CS-0020-000	\$94,010
	\$1,000	1%	11%	18CS-0032-000	\$99,180
	\$1,279	10%	N/A	18CS-0185-000	\$12,792
	\$5,000	3%	13%	18CS-0220-000	\$193,572
	\$5,000	4%	13%	ET19-0109-000	\$135,720
	\$1,000	0.4%	13%	ET19-0124-000	\$229,580
Sales Coaching, INC.	\$5,000	3%	≤ 13%	ET18-0210-000	\$166,800
	\$0	0%	10%	18CS-0240-000	\$32,604
San Joaquin Valley College	\$0	0%	10%	18CS-0243-000	\$23,712
	\$500	1%	13%	18CS-0187-000	\$81,360
Sierra Consulting Service	\$1,500	3%	13%	18CS-0248-000	\$59,280
	\$11,600	10%	11%	18CS-0036-000	\$116,000
	\$17,000	10%	13%	18CS-0043-000	\$170,760
	\$7,000	10%	13%	18CS-0071-000	\$71,760
	\$12,000	9%	13%	18CS-0103-000	\$129,980
	\$6,000	9%	13%	18CS-0115-000	\$65,065
	\$15,000	6%	13%	18CS-0154-000	\$247,140
	\$15,000	9%	13%	18CS-0167-000	\$168,000
	\$1,400	9%	11%	18CS-0222-000	\$14,960
	\$17,000	10%	≤ 13%	ET18-0125-000	\$170,250
	\$6,500	10%	≤ 13%	ET18-0126-000	\$66,600
SMC	\$3,200	10%	≤ 13%	ET18-0196-000	\$32,760
	\$2,400	1%	≤ 13%	ET18-0190-000	\$249,870
Steve Duscha Advisories	\$10,000	5%	13%	18CS-0161-000	\$202,320
	\$5,000	3%	≤ 10%	ET18-0129-000	\$195,714
	\$0	0%	≤ 7%	ET18-0172-000	\$949,830
	\$15,000	4%	≤ 13%	ET18-0198-000	\$384,000
	\$10,000	1%	≤ 13%	ET18-0901-000	\$949,221
	\$10,000	1%	≤ 13%	ET18-0902-000	\$949,690
	\$10,000	1%	≤ 13%	ET18-0903-000	\$949,327
	\$5,000	4%	≤ 12%	ET18-0904-000	\$112,340
	\$10,000	1%	≤ 13%	ET18-0906-000	\$701,795
	\$10,000	3%	≤ 10%	ET18-0909-000	\$292,614
	\$10,000	1%	≤ 13%	ET18-0916-000	\$949,595
	\$2,000	4%	≤ 12%	ET18-0918-000	\$50,720
	\$10,000	3%	≤ 13%	ET18-0919-000	\$297,240
	\$10,000	1%	≤ 7%	ET18-0921-000	\$744,600

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Consultant Fee Comparison Chart

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
	\$17,500	2%	10%	ET19-0115-000	\$728,000
	\$10,000	2%	13%	ET19-0112-000	\$592,640
	\$0	0%	10%	ET19-0110-000	\$949,932
	\$10,000	2%	10%	ET19-0900-000	\$646,720
	\$10,000	1%	13%	ET19-0901-000	\$949,428
	\$5,000	2%	13%	ET19-0902-000	\$230,725
Strategic Business Solutions, LLC.	\$5,500	5%	13%	17CS-0008-000	\$117,860
	\$5,750	7%	13%	17CS-0009-000	\$83,980
	\$8,250	5%	13%	18CS-0002-000	\$177,390
	\$5,231	7%	13%	18CS-0022-000	\$73,320
	\$5,750	7%	13%	18CS-0060-000	\$84,760
	\$2,079	7%	13%	18CS-0062-000	\$29,700
	\$3,290	7%	13%	18CS-0090-000	\$46,640
	\$8,250	3%	13%	18CS-0106-000	\$240,256
	\$8,250	5%	13%	18CS-0119-000	\$174,860
	\$2,000	7%	13%	18CS-0131-000	\$28,080
	\$1,820	10%	13%	18CS-0132-000	\$18,200
	\$5,000	13%	13%	18CS-0150-000	\$39,000
	\$8,250	3%	N/A	18CS-0171-000	\$237,181
	\$5,172	7%	13%	18CS-0189-000	\$73,892
	\$0	0%	10%	18CS-0239-000	\$7,722
	\$5,500	6%	≤ 13%	ET18-0115-000	\$91,480
	\$12,500	2%	≤ 13%	ET18-0170-000	\$683,550
	\$2,495	7%	≤ 13%	ET18-0177-000	\$35,640
	Strategic Partnerships LLC.	\$0	0%	13%	17-0909
Synergy Management Consultants, LLC.	\$32,500	13%	≤ 13%	ET18-0207-000	\$249,960
	\$32,154	5%	≤ 13%	ET18-0211-000	\$654,180
	\$16,800	8%	≤ 13%	ET18-0224-000	\$210,000
	\$16,000	6%	13%	17CS-0016-000	\$258,924
	\$34,000	6%	10%	18CS-0017-000	\$558,760
	\$0	0%	13%	18CS-0130-000	\$47,630
	\$2,500	7%	13%	18CS-0183-000	\$33,374
	\$2,500	10%	13%	18CS-0192-000	\$25,740
	\$3,000	6%	13%	18CS-0195-000	\$49,764
	\$3,125	6%	13%	18CS-0224-000	\$49,720
	\$2,957	6%	13%	18CS-0233-000	\$49,280
	\$17,843	7%	13%	ET19-0100-000	\$249,132
Tax Credit Co, INC.	\$30,321	6%	13%	18CS-0180-000	\$505,350
	\$6,000	4%	≤ 13%	ET18-0127-000	\$161,280
Texcellent	\$0	0%	≤ 13%	ET18-0111-000	\$649,987
The Enterprise U	\$5,000	1%	13%	ET19-0139-000	\$749,320
Thomas D Bright	\$5,000	1%	4%	18CS-0063-000	\$513,126
	\$3,000	6%	13%	18CS-0234-000	\$46,410
Training Funding Partners	\$3,000	5%	13%	17CS-0018-000	\$56,250
	\$5,900	10%	13%	18CS-0019-000	\$60,000
	\$2,500	6%	13%	18CS-0028-000	\$42,400
	\$8,500	9%	13%	18CS-0031-000	\$97,440
	\$6,500	10%	13%	18CS-0044-000	\$64,800

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	\$	%			
	\$14,500	6%	13%	18CS-0084-000	\$244,800
	\$11,500	4%	13%	18CS-0175-000	\$313,200
	\$10,800	5%	13%	18CS-0250-000	\$216,000
	\$23,400	6%	13%	ET19-0129-000	\$409,500
	\$26,500	5%	≤ 13%	ET18-0138-000	\$507,200
	\$22,500	7%	≤ 12%	ET18-0187-000	\$302,400
Training Funding Source	\$10,580	3%	13%	17CS-0001-000	\$302,296
	\$950	7%	N/A	17CS-0003-000	\$13,832
	\$4,000	4%	13%	17CS-0007-000	\$93,600
	\$950	6%	13%	17CS-0011-000	\$15,912
	\$10,000	3%	13%	17CS-0012-000	\$355,740
	\$900	5%	13%	17CS-0022-000	\$18,980
	\$1,500	6%	N/A	17CS-0023-000	\$26,832
	\$4,900	5%	13%	17CS-0027-000	\$99,760
	\$5,900	6%	N/A	17CS-0028-000	\$99,342
	\$2,400	6%	N/A	17CS-0029-000	\$37,950
	\$6,900	6%	N/A	18CS-0015-000	\$123,600
	\$2,700	7%	11%	18CS-0023-000	\$39,000
	\$1,300	5%	13%	18CS-0024-000	\$24,750
	\$4,900	5%	13%	18CS-0025-000	\$99,528
	\$1,900	6%	13%	18CS-0034-000	\$29,250
	\$4,900	4%	13%	18CS-0057-000	\$113,568
	\$2,900	6%	13%	18CS-0059-000	\$46,410
	\$2,900	6%	13%	18CS-0068-000	\$48,880
	\$6,500	2%	13%	18CS-0074-000	\$343,476
	\$3,900	6%	13%	18CS-0081-000	\$63,960
	\$2,900	6%	13%	18CS-0101-000	\$48,880
	\$4,900	4%	13%	18CS-0125-000	\$132,818
	\$2,900	6%	13%	18CS-0134-000	\$44,880
	\$1,900	8%	13%	18CS-0136-000	\$24,570
	\$2,900	6%	13%	18CS-0137-000	\$49,920
	\$2,900	6%	13%	18CS-0142-000	\$49,140
	\$2,500	7%	13%	18CS-0143-000	\$33,800
	\$5,900	6%	13%	18CS-0153-000	\$99,000
	\$4,900	2%	13%	18CS-0162-000	\$290,520
	\$2,900	4%	13%	18CS-0164-000	\$74,800
	\$2,900	6%	13%	18CS-0176-000	\$49,608
	\$3,900	5%	13%	18CS-0178-000	\$80,712
	\$3,900	5%	13%	18CS-0182-000	\$77,520
	\$2,900	6%	N/A	18CS-0190-000	\$49,972
	\$2,900	6%	13%	18CS-0193-000	\$49,920
	\$1,990	8%	N/A	18CS-0196-000	\$24,336
	\$2,900	7%	13%	18CS-0197-000	\$38,720
	\$2,900	10%	13%	18CS-0199-000	\$30,470
	\$1,900	6%	13%	18CS-0204-000	\$29,900
	\$3,900	5%	13%	18CS-0216-000	\$73,920
\$9,500	2%	13%	18CS-0223-000	\$407,520	
\$1,900	7%	13%	18CS-0226-000	\$28,080	

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 Consultant Fee Comparison Chart

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
	\$900	6%	13%	18CS-0228-000	\$15,600
	\$2,900	6%	13%	18CS-0230-000	\$49,504
	\$900	2%	13%	18CS-0231-000	\$49,400
	\$900	5%	13%	18CS-0241-000	\$19,760
	\$2,900	6%	13%	18CS-0254-000	\$49,842
	\$2,900	6%	13%	18CS-0256-000	\$49,920
	\$4,990	5%	13%	18CS-0259-000	\$95,480
	\$3,900	2%	13%	18CS-0260-000	\$174,000
	\$3,500	2%	13%	ET19-0103-000	\$145,600
	\$4,900	3%	13%	ET19-0130-000	\$164,970
	\$9,500	2%	13%	ET19-0123-000	\$595,400
	\$4,900	6%	≤ 13%	ET18-0169-000	\$83,200
	\$3,900	7%	≤ 13%	ET18-0180-000	\$55,380
	\$3,900	5%	≤ 13%	ET18-0194-000	\$72,600
	\$2,500	5%	≤ 13%	ET18-0199-000	\$46,112
	\$2,900	6%	≤ 13%	ET18-0204-000	\$49,504
	\$2,900	8%	≤ 13%	ET18-0213-000	\$34,320
	\$5,900	6%	≤ 13%	ET18-0215-000	\$106,360
	\$9,500	1%	≤ 13%	ET18-0182-000	\$653,000
	\$1,900	5%	≤ 13%	ET18-0201-000	\$41,600
	\$1,900	8%	≤ 13%	ET18-0203-000	\$23,232
	\$2,900	6%	≤ 13%	ET18-0218-000	\$49,816
	\$1,900	5%	≤ 13%	ET18-0222-000	\$34,848
	\$1,900	6%	≤ 13%	ET18-0237-000	\$34,060
\$2,900	6%	≤ 13%	ET18-0208-000	\$49,920	
Training Grants Intelligence, INC.	\$0	0%	13%	18CS-0029-000	\$49,500
	\$0	0%	13%	18CS-0135-000	\$30,420
	\$0	0%	13%	18CS-0158-000	\$371,087
	\$0	0%	13%	18CS-0160-000	\$238,500
Training Refund Group	\$2,000	7%	13%	17CS-0026-000	\$28,182
	\$5,000	4%	13%	18CS-0009-000	\$127,224
	\$8,000	4%	13%	18CS-0013-000	\$196,344
	\$3,000	6%	13%	18CS-0026-000	\$49,588
	\$8,000	2%	13%	18CS-0038-000	\$332,235
	\$3,000	4%	13%	18CS-0069-000	\$83,200
	\$3,000	11%	13%	18CS-0100-000	\$26,840
	\$5,000	4%	13%	18CS-0104-000	\$117,990
	\$5,000	8%	13%	18CS-0110-000	\$62,480
	\$3,000	6%	13%	18CS-0124-000	\$48,730
	\$7,000	6%	13%	18CS-0126-000	\$108,120
	\$5,000	14%	13%	18CS-0146-000	\$34,650
	\$8,000	9%	13%	18CS-0151-000	\$84,700
	\$3,000	1%	13%	18CS-0236-000	\$201,798
	\$0	0%	13%	18CS-0255-000	\$48,600
	\$5,000	6%	13%	ET19-0113-000	\$81,466
	\$5,000	4%	≤ 13%	ET18-0119-000	\$119,970
	\$5,000	4%	≤ 13%	ET18-0174-000	\$114,750
	\$8,000	3%	≤ 13%	ET18-0188-000	\$242,550

ETP Approved Contracts FY 17-18* *through June Panel
 Development and Administrative Service Costs
 Consultant Fee Comparison Chart

Consultant	Develop Costs		Admin Costs	Contract #	Approved Amount
	\$	%			
	\$5,000	10%	≤ 13%	ET18-0131-000	\$49,324
	\$5,000	5%	≤ 13%	ET18-0168-000	\$99,396
United Capitol Partners	\$0	0%	N/A	ET18-0235-000	\$681,000
Welsh Advisors, INC.	\$26,406	8%	≤ 6%	ET18-0100-000	\$324,000
	\$1,683	10%	≤ 13%	ET18-0132-000	\$16,830
	\$2,439	7%	≤ 13%	ET18-0146-000	\$34,840
	\$982	7%	13%	18CS-0138-000	\$14,040
	\$1,902	7%	13%	18CS-0202-000	\$29,224
	\$2,845	12%	13%	18CS-0207-000	\$23,712
	\$1,997	12%	13%	18CS-0208-000	\$16,640
	\$5,041	4%	13%	18CS-0210-000	\$117,432
	\$6,493	7%	13%	18CS-0238-000	\$92,764
	\$3,465	7%	13%	18CS-0242-000	\$49,504
	\$5,816	7%	13%	18CS-0266-000	\$83,090