

**STATE OF CALIFORNIA
EMPLOYMENT TRAINING PANEL MEETING**

California Environmental Protection Agency

Coastal Hearing Room, 2nd Floor

1001 "I" Street

Sacramento, CA 95814

February 22, 2008

PANEL MEMBERS

Barry Broad
Acting Chair

Greg Campbell
Member

Barton Florence
Member

Scott Gordon
Member

Brian McGowan
Member

Edward Rendon
Member

Janice Roberts
Acting Vice-Chair

Johnathan St. John
Member

Executive Staff

Brian McMahon
Executive Director

Maureen Reilly
General Counsel

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I. PUBLIC PANEL MEETING CALL TO ORDER

Barry Broad, Acting Chairperson, called the public Panel meeting to order at 9:48 a.m.

II. ROLL CALL

Members Present

Barry Broad
Greg Campbell
Jennifer Grutzius (designated BT&H alternate for Brian McGowan)
Edward Rendon
Janice Roberts

Members Absent

Barton Florence
Scott Gordon
Johnathan St. John

Executive Staff Present

Brian McMahon, Executive Director
Maureen Reilly, General Counsel

III. APPROVAL OF AGENDA

ACTION: Mr. Rendon moved and Ms. Roberts seconded the Panel approve the Agenda.

Motion carried, 5 – 0.

IV. APPROVAL OF MINUTES

ACTION: Mr. Rendon moved and Ms. Roberts seconded approval of the Panel Minutes of January 25, 2008.

Motion carried, 5 – 0.

V. REPORT OF THE EXECUTIVE DIRECTOR

Brian McMahon, Executive Director, said the Governor's budget for Fiscal Year (FY) 2008-09 shows an appropriation to ETP of \$56.9 million, compared to \$56.6 million in current year. There are no current year reductions to ETP in any of the bills taken up by the Legislature last week. He said the Governor issued an Executive Order earlier in the week which imposed an additional level of budget reduction actions on state agencies, but it did not extend to special-fund agencies such as ETP.

Mr. McMahon said the transfer of ETP monies to the Department of Social Services is proposed to be \$35 million in FY 2008-09, as compared to \$45 million in current year. He said DSS will experience reductions of funding, and there will probably be pressure during the Legislative Subcommittee process to reinstate our funding transfer. He said ETP will participate in the budget subcommittee hearing process that begins next month.

Relative to ETP's current Fiscal Year appropriation, if the Panel approves all projects today it will have encumbered \$29.9 million of \$39.8 million available, resulting in a balance of \$9.9 million for this fiscal year. With incremental funding, this means there is approximately \$28.3 million in contract value.

Mr. McMahon said ETP has a legislative proposal that will be introduced today and the author is Assemblyman Jim Silva of Huntington Beach. Assembly Member Silva is Vice-Chair of the Assembly Committee on Jobs, Economic Development and the Economy. He said, in addition to making non-substantive changes to ETP's enabling statute, the bill would also impact the requirement for a 90-day employment history for retraining eligibility. Beginning on the first day of employment, retrainees would be deemed eligible, and retention would proceed at the end of training as usual.

Mr. McMahon said staff will continue to review the introduction of all bills to identify those that have an impact on ETP, and will update the Panel at its next meeting.

Mr. McMahon said ETP is coordinating with the Labor and Workforce Development Agency and the Employment Development Department to target workers that have been laid off from the residential construction industry and the financial services industry. The initiative focuses on the concept that these workers have valuable skill-sets and that there is significant opportunity to transfer them into occupations that are experiencing growth. He said the initiative will focus on moving these workers from residential to commercial construction, particularly infrastructure projects that are being funded by state bonds. He said it is expected that, in many cases, residential construction workers will have directly transferable skills.

Mr. McMahon said other displaced workers, as in the financial services industry, are also expected to have a fairly wide range of skills. With some level of retraining, these workers would be capable of moving into sectors such as healthcare. Staff expects this initiative will ultimately leverage Workforce Investment Act (WIA) dollars for outreach of basic needs assessment for initial training, and then be coupled with ETP funding for more job-specific

training. He said it is likely, that within the next few meetings, the Panel will be asked to reserve funds for this initiative. He said ETP is a solution to California's job creation and retention needs and should be viewed that way broadly by the Legislature and constituent groups.

Request Motion to Delegate in Event of Loss of Quorum

Mr. McMahon asked for a motion to delegate to the Executive Director the authority to approve items noticed for action at this meeting, in consultation with the Panel Chair or Vice Chair, if a quorum does not exist.

ACTION: Mr. Rendon moved and Ms. Roberts seconded the Panel delegate to the Executive Director the authority to approve items for which a quorum does not exist in consultation with the Panel Chair or Vice Chair.

Motion carried, 5 – 0.

Request Motion to Adopt Consent Calendar Projects/Action

Mr. McMahon asked for a motion to adopt Consent Calendar Items #1 through #20.

All Metals Supply, Inc.	\$27,104
Alom Technologies Corporation	\$145,600
B/E Aerospace, Incorporated.....	\$64,152
Ball Corporation.....	\$11,520
BEMA Electronics, Inc.	\$49,686
Brithinee Electric.....	\$49,920
California Construction Service Corporation dba Sun Light and Power Company	\$74,542
Conectus Wireless.....	\$44,748
Kombat Soccer, Inc.	\$7,700
MultiProbe, Inc.	\$56,160
NexBio, Inc.	\$49,140
Nord Coast Vineyards Services.....	\$16,380
North State Grocery, Inc. dba Holiday Quality Foods	\$27,000
Ollila Industries, Inc.	\$31,200
Promega Biosciences, Inc.	\$43,992
Spansion LLC	\$151,200
The Sedaker Group of California, Inc. dba Directbuy of West Riverside County	\$48,400
Trans Bay Steel Corporation	\$93,600
Unilever Supply Chain, Inc.	\$159,840
Yes! Solar Solutions, Inc.	\$70,200

ACTION: Ms. Roberts moved and Mr. Rendon seconded approval of Consent Calendar Items #1 through #20.

Motion carried, 5 – 0.

VI. WAYNE SCHELL, PRESIDENT/CEO, CALED – THE LINK BETWEEN WORKFORCE & ECONOMIC DEVELOPMENT

Mr. Schell thanked the Panel and staff for the opportunity to speak about the link between workforce and economic development. He recognized Brian McMahon, Executive Director, as a member of the CALED (California Association for Local Economic Development) Board of Directors in the past. He also recognized Ada Carrillo, Deputy Director, as a great partner to CALED over the years. He said he was pleased to hear of Brian McGowan's recent designation to the Panel, as he is an experienced economic developer and also a member of the CALED Board of Directors.

Mr. Schell said CALED was founded in 1980 with 900 members and is dedicated to advancing the delivery of economic development services to California communities and businesses. CALED members consist of cities and counties, nonprofit economic development organizations, education and training agencies, private sector and state and federal agencies.

Mr. Schell said nurturing innovation and training are important in starting up a new business. He explained some of the tools used to attract business are: redevelopment, enterprise zones, recycling zones, permit financing, permits fast-tracking, revolving loan, incubators, business districts and tax incentives. He said CALED partners with small business development centers, workforce agencies and welfare-to-work (developers, community colleges, manufacturing technology centers and the Employment Training Panel).

Mr. Schell said there are 70 public/private economic development corporations in California: 28 sub-county, 35 single-county and 7 multi-county. He said there are more than 300 full-time programs with over 1,000 practitioners.

Mr. Schell discussed what ETP could do to enhance interaction with California economic developers. He suggested that ETP staff should meet and brief their corporate boards; market in their local communities; develop briefs on successful projects; and attend the regional economic development manager meetings.

Mr. Broad said he was prepared to meet, and that other staff would likely be willing to meet with economic development agencies. He said that, comparing the California economy to Nevada, Arizona or Oregon, this state is ready for growth. He said the other western states have almost no manufacturing facilities, whereas California is in the top 20 business sectors. He said companies cannot service the California market by re-locating their businesses to rural states, no matter how inexpensive it is. Mr. Schell said CALED has many members in Arizona and Oregon because they want to be tied to California. He said most companies that leave this state continue to do business in California. Mr. Schell said economic developers are "a catalyst - - - they are strategists who establish relationships, build networks, and generate resources to meet the needs of businesses." He said economic developers do not create jobs, businesses do.

Ms. Roberts said, in discussion with several local economic development sectors throughout the Central Valley, she has found many people express how ETP was five or six years ago when it was difficult for them to apply for funds. She said ETP has streamlined processes and has made the program more user-friendly. She said it is important for CALED to inform the local economic development sectors of all of ETP's positive changes. He said some people have told him ETP is problematic, but it turns out they experienced their last problem several years ago.

Mr. McMahon addressed Jan Roberts and said that he and Mr. Schell had begun the process with economic development staff. He said ETP has always been a great program for California and does not get the credit it is due.

VII. REVIEW AND ACTION ON SUBSTANTIAL CONTRIBUTION REGULATIONS

Maureen Reilly, General Counsel, referred to the Memo to the Panel in the "Substantial Tab" of the packet. She said staff is asking the Panel to take action to approve the second revision to the proposed amendment of Section 4410 on the subject of substantial contributions. She said this action will also include the repeal of related Section 4410.5.

Ms. Reilly said Section 4410 implements statutory authority for repeat contractors to pay a substantial contribution toward the cost of retraining workers at the same facility. She said the proposed amendment would move the time of assessment forward. Also, as revised in response to public comments, the amendment would change the first substantial contribution from a "floor" of 30 percent to 15 percent, and create a "ceiling" of 30 percent. It would also change the second Substantial Contribution from a floor of 50 percent to 30 percent, with a ceiling of 50 percent; and, create a "shallow basement" of 15 percent. She explained that the Panel could exercise discretion to make this reduction on a case-by-case basis, for good cause shown.

Ms. Reilly said the Memo sets forth responses to the last round of public comments, which were all basically in support of the revisions. She said staff is asking the Panel to adopt the proposed amendment as revised - with the floor, ceiling, and basement concept - and also to adopt the proposed repeal. She said the amendment and repeal will then be filed with the Office of Administrative Law (OAL). She said if OAL approves these actions, they can become effective thirty days later. However, she said staff recommends an effective date of July 1, 2008, which is the start of the new fiscal year. She said this would allow the ETP regional offices time to ensure that projects under development have adequate warning about the new standards.

There were no questions from the Panel.

Mr. Broad asked for public comment regarding the substantial contribution regulation. Steve Duscha, Alliance for ETP, said the Alliance supports the latest modifications and thanked the Panel and staff for considering the Alliance's comments.

ACTION: Mr. Broad moved and Ms. Roberts seconded staff recommendations to adopt the proposed amendment with the second revision. Based on this action, staff will submit the proposed amendment of Section 4410, and the proposed repeal of Section 4410.5 to the Office of Administrative Law (OAL). This action will only take effect if approved by OAL within a 30-day review period, and after the 30-day filing period required by the Secretary of State.

Motion carried, 5 – 0.

Mr. McMahon announced that ETP introduced bill AB2570 today for those interested in following the bill.

VIII. REVIEW AND ACTION ON AGREEMENTS AND AMENDMENTS

Single Employer Contractors

Radiological Associates of Sacramento Medical Group, Inc.

Ruby Cohen, Manager of the Sacramento Field Office, presented a funding proposal for Radiological Associates of Sacramento Medical Group, Inc. (RAS), in the amount of \$104,000. She said RAS provides diagnostic imaging, nuclear imaging, radiation oncology and medical management.

Ms. Cohen introduced Lynn Paine, Training Administrator.

Ms. Roberts asked about the company's previous success rate and if the 25 employees under the current contract were also under the previous contract but did not receive training. Ms. Paine said RAS instituted a scholarship program and paid for the schooling in order for students to obtain their radiological technologist or radiation therapy license. She said they then cross-train them and they will owe RAS in return for paying for their schooling. She said they are graduating now, so it is the group entering upon graduation that will be trained. Ms. Roberts asked about the 19 individuals that did not train under the last contract. Ms. Paine said specific names were not attached to those numbers. She said that was what RAS anticipated hiring based on their need for individuals in those roles, and there were not any qualified candidates to hire for those positions. Ms. Roberts asked if the 25 trainees in the proposed contract would receive the 200 hours of training and are dedicated with names. Ms. Paine answered in the affirmative.

ACTION: Mr. Campbell moved and Mr. Rendon seconded approval of the funding proposal for RAS in the amount of \$104,000.

Motion carried, 5 – 0.

Omnicell, Inc.

Creighton Chan, Manager of the Foster City Field Office, presented a funding proposal for Omnicell, Inc. (Omnicell), in the amount of \$221,760. He explained Omnicell manufactures

medication control and patient safety solutions including automated hardware and software for acquiring, controlling, dispensing, verifying and tracking medications and medical/surgical supplies for acute care health facilities.

Mr. Chan introduced Joan Custer, Senior Director of Learning & Performance Development and Pat Yip, Curriculum Developer/Instructor.

There were no questions from the Panel.

ACTION: Ms. Roberts moved and Jr. Rendon seconded approval of the funding proposal for Omnicell in the amount of \$221,760.

Motion carried, 5 – 0.

Arrow Electronics, Inc.

Diana Torres, Manager of the San Diego Field Office, presented a funding proposal for Arrow Electronics, Inc. (AEI), in the amount of \$227,520. She said AEI is a global provider of products, services, and solutions to industrial and commercial users of electronic components and computer products.

Ms. Torres introduced Michael Dixon, Distribution Center Manager; Sri Reddi, Director of Engineering/Training; and Justin Rianda, Logistics Training Manager.

Mr. Broad asked about the past turnover rate and why the company experienced difficulty with turnover. Mr. Dixon said AEI hired approximately 300 employees during that time and most of the turnover was in that first year. He said they have been able to reduce some of the turnover and last year, turnover was 23 percent. Mr. Broad asked if 2005 was the first year the distribution center was operating. Mr. Dixon said that was when they ramped up. He said from that point, they were at approximately 175 employees and increased to 300.

Ms. Roberts asked if AEI's wages were competitive for the area and if the wages have any influence on turnover. Mr. Dixon said they have done a lot of benchmarking and at different points in time they are about the 50 percent mark and did not raise wages and he thinks that had an impact. He explained they are at about 75 percent of the market now and offer a competitive benefit package that brings them up above the market.

ACTION: Mr. Campbell moved and Mr. Rendon seconded approval of the funding proposal for AEI in the amount of \$227,520.

Motion carried, 5 – 0.

C.W. Driver, Incorporated

Ms. Torres presented a funding proposal for C.W. Driver, Incorporated (CWD), in the amount of \$308,448. She said CWD is a licensed builder that provides custom design, engineering,

general contracting, and construction management services across a broad spectrum of industries including education, healthcare, biomedical, entertainment, retail, industrial and government.

Ms. Torres introduced Thomas Turner, Director of Human Resources and Jeff Bara, Manager of Professional Development.

There were no questions from the Panel.

ACTION: Ms. Roberts moved and Mr. Campbell seconded approval of the funding proposal for CWD in the amount of \$308,448.

Motion carried, 5 – 0.

Cardinal Health, Inc.

Ms. Torres presented a funding proposal for Cardinal Health, Inc. (Cardinal Health), in the amount of \$3,204,000. She said Cardinal Health manufactures and distributes a wide variety of products and services for the healthcare industry.

Ms. Torres noted there was an error on page 6 of the memo under development services. She said it should read Cardinal Health retained “DeLoitte”, not “DeLoitte & Touche”.

Ms. Torres introduced Bill Dickinson, Vice President of Sales Force Effectiveness & Training and Brooke Perez, representing Deloitte & Touche LLP.

Ms. Roberts was concerned about the large contract amount and training so many employees as a first-time contract. She asked about internal systems to ensure success with the project. Mr. Dickinson said they have five representatives assigned internally to assist with documentation since they have five business units in California. Mr. Dickinson said he understands the execution so they can perform in this performance agreement and that they have collaboration sites within Cardinal Health. Ms. Roberts expressed the importance of understanding there is some due diligence on Cardinal Health’s part since it is such a large contract. Mr. Dickinson said they realize it will take much work on their part and are not just looking to Deloitte for instruction. Ms. Roberts applauded the company for consolidating all of their funding needs in one contract. She said it is a solid first-time contract, but is quite large. Mr. Broad agreed it is a large contract, but said Cardinal Health has complied with the Panel’s request for larger companies to consolidate their funding request.

ACTION: Mr. Campbell moved and Ms. Roberts seconded approval of the funding proposal for Cardinal Health in the amount of \$3,204,000.

Motion carried, 5 – 0.

CIRCOR Aerospace, Inc.

Ms. Torres presented a funding proposal for CIRCOR Aerospace, Inc. (CIRCOR), in the amount of \$360,000. She explained CIRCOR produces "control process fluids" in petrochemical, power-generation, scientific and industrial applications.

Ms. Torres introduced Lynn Hounsley, Human Resource Manager.

There were no questions from the Panel.

ACTION: Mr. Campbell moved and Ms. Roberts seconded approval of the funding proposal for CIRCOR in the amount of \$360,000.

Motion carried, 5 – 0.

Boston Scientific Neuromodulation Corporation

Dolores Kendrick, Manager of the North Hollywood Field Office, presented a funding proposal for Boston Scientific Neuromodulation Corporation (BSN), in the amount of \$360,000.

Ms. Kendrick introduced Lorraine Munoz, Director of Training and Development Neuromodulation.

Ms. Roberts asked how federal audits delayed training. Ms. Munoz said the audits were conducted by the Food & Drug Administration (FDA) and when they arrive, training comes to a halt as FDA demands and receives 100 percent of their attention. She said audits typically take a couple of weeks and BSN had two audits in 2006 and one audit in January of 2007.

Ms. Roberts said many companies are audited, companies do not plan training around auditing, and said the BSN will continue to be audited. She asked how BSN plans to maneuver around future audits. Ms. Munoz said BSN is audited all of the time and they have an internal audit department and site monitor visits. She said some audits are considered monitoring visits and some are very detailed. She said the audits that Advanced Bionics endured in 2006, was due to a product recall and was quite expansive.

ACTION: Mr. Rendon moved and Mr. Campbell seconded approval of the funding proposal for BSN in the amount of \$360,000.

Motion carried, 5 – 0.

West Hills Hospital and Medical Center

Ms. Kendrick presented a funding proposal for West Hills Hospital and Medical Center (West Hills), in the amount of \$496,800. She said West Hills is an acute care hospital that offers advanced, specialized healthcare services: a complete 24-hour emergency room; cardiac and coronary units; maternal and child health services; radiology, nuclear medicine, and imaging; rehabilitation and therapy services; comprehensive cancer care; and several minimally invasive surgical specialties.

Ms. Kendrick introduced Janet Brooks, Chief Nursing Officer; Lydia Wong, Director of Education; and William Parker, President of National Training Systems Inc.

There were no questions from the Panel.

ACTION: Ms. Roberts moved and Mr. Campbell seconded approval of the funding proposal for West Hills in the amount of \$496,800.

Motion carried, 5 – 0.

Multiple Employer Contractors

Sacramento Area Electrical Workers Joint Apprenticeship and Training Trust

Ms. Cohen presented a funding proposal for Sacramento Area Electrical Workers Joint Apprenticeship and Training Trust (Electrical JATT or Trust), in the amount of \$213,600. She said the Electrical JATT or Trust is committed to supporting education and industry in the region by continually improving the quality of instruction, incorporating new technologies into its curriculum, and building community awareness of its training programs.

Ms. Cohen introduced Dennis Morin, Director of the Sacramento Area Electrical Apprenticeship and Jan Borrunda, Workforce & Economic Development Program Project Coordinator of the California Labor Federation.

Mr. Broad asked if a union support letter from the “Local” should have been included in the Panel Packet or if it was unnecessary since it is a joint apprenticeship program. Ms. Reilly said staff has dispensed with the union letters when it is a joint apprenticeship program.

ACTION: Mr. Campbell moved and Mr. Rendon seconded approval of the funding proposal for Electrical JATT or Trust in the amount of \$213,600.

Motion carried, 5 – 0.

Comprehensive Training Systems, Inc.

Ms. Torres presented a funding proposal for Comprehensive Training Systems, Inc. (CTS), in the amount of \$208,360. She said CTS is a private, non-profit training agency that has delivered employment training to the unemployed, under-employed, ex-offenders, CalWORKs recipients, limited English speakers, homeless, and high school drop-outs.

Ms. Torres explained the Panel’s guidelines provide the incidental placement with non-profit entities is permissible for ex-offender pilot projects but must not exceed 25 percent of the numbered trainees retained in employment. She said CTS requests a waiver for

placement with non-profit entities not to exceed 35 percent. She said CTS is requesting up to 35 percent of the total number of trainees be retained. She said CTS is also requesting a waiver to the new-hire minimum wage of \$11.14 per hour for San Diego County. The requested minimum wage rate is \$9.00 per hour, which is 19 percent less than a new-hire minimum wage but within the 25 percent modification in the Panel's guidelines for this pilot.

Ms. Torres said the standard cap for cost-per-trainee for new-hires is \$4,854 this fiscal year, however; under pilot guidelines this cost cap may be exceeded for good cause. She said CTS will deliver center-based class/lab training that averages 288 hours at a cost of \$5,209. CTS represents that the proposed curriculum is directly related to the complexity of work for which trainees are prepared and the lack of background and experience in this work prior to entering into the training program.

Ms. Torres said staff supports the request for the following performance and payment features in keeping with the Panel's pilot program guidelines: 1) maximum 35 percent incidental placements with public and non-profit employers; 2) full-time employment at 30 hours a week in retention with up to three employers; and 3) a proposed retention wage of no less than \$9.00 per hour which is not inclusive of health benefits, so it needs to be a \$9.00 base wage.

Ms. Torres introduced Linda Blair Forth, President.

Mr. Broad said this proposal includes a very challenging population and wished her well. Ms. Roberts asked if all 40 employees would be trained to become construction laborers. Ms. Blair Forth disagreed and said they would be trained in various occupations such as manufacturing, maintenance, and computer automated office programs. Ms. Roberts asked what type of training is included in the current contract. Ms. Blair Forth said the current contract is for new-hires and health care occupations and does not include construction training. She said the proposed contract is focused toward the ex-offender and occupations they believe would lend themselves to hiring ex-offenders. Ms. Roberts asked about performance on the current contract. Ms. Blair Forth said they are only six months into the current contract.

Mr. McMahon asked if CTS conducts the assessment activities mentioned in the overview or if partner agencies are assessing. Ms. Blair Forth said CTS is conducting the assessments. She said one of the assessments is occupational and the other assesses what their personality would lend themselves to in industries. Mr. McMahon asked if the funding source for assessments is by the Department of Corrections. Ms. Blair Forth agreed and said in is under Senate Bill 618 (SB618).

ACTION: Ms. Grutzius moved and Mr. Campbell seconded approval of the funding proposal for CTS in the amount of \$208,360.

Motion carried, 5 – 0.

UAW Labor Employment and Training Corporation

Ms. Kendrick presented a funding proposal for UAW Labor Employment and Training Corporation (UAW LETC), in the amount of \$312,750. She said UAW LETC is a labor-centered workforce development corporation that operates customized training programs for businesses and unions.

Ms. Kendrick pointed out an error on page 1 of the training proposal. She said that the International Brotherhood of Electrical Workers AFL-CIO Local Union No. 1710 should not have been included under the list of unions supporting this proposal.

Ms. Kendrick introduced Robert Nelson, President/CEO of UAW Labor Employment and Training Corporation; Gavin Koon, International Representative of the International Alliance of Theatrical Stage Employees, Moving Picture Technicians, Artists and Allied Crafts; and Eric Huelsman, President of Studio Arts.

There were no questions from the Panel.

ACTION: Mr. Rendon moved and Ms. Grutzius seconded approval of the funding proposal for UAW LETC in the amount of \$312,750.

Motion carried, 5 – 0.

Amendments

Intel Corporation

Ms. Cohen presented an amendment for Intel Corporation (Intel), in the amount of \$1,003,590. She said that Intel manufactures semi-conductor chips, along with boards, software building blocks, and other computer components designed for networking and communication products.

Ms. Cohen introduced Kevin Fraczek, Customer Business Analyst and Brad Ake, Governance & Infrastructure.

Mr. Broad asked if Intel reduced the amount of their initial contract due to the budget. Ms. Cohen said the previous contract was reduced due to poor past performance. Mr. Broad asked if trainees are close to completing training. Ms. Cohen said the majority of trainees are in the 90-day retention period and it is anticipated all money will be earned. Mr. Broad asked if the additional trainees included in the amendment have the same curriculum. Mr. Fraczek agreed.

ACTION: Ms. Roberts moved and Mr. Rendon seconded approval of the amendment for Intel in the amount of \$1,003,590.

Motion carried, 5 – 0.

NTMA Training Centers of Southern California

Ms. Kendrick presented an amendment for NTMA Training Centers of Southern California (NTMA), in the amount of \$935,028. She explained that as the training arm of the machining industry in Southern California, NTMA provides training to employees of small and medium-sized machine shops in the metal trade industry.

Ms. Kendrick introduced Michael Kerwin, President and Norma Meza, ETP Coordinator.

Mr. McMahon asked about recruitment activities for youth and high school outreach. Mr. Kerwin said most vocational programs are no longer offered in high schools. He said prior to last year, there were no new high school graduates entering their program. He said they currently have 20 recent high school graduates and NTMA has started a scholarship program for high school graduates in both Los Angeles and Inland Empire. He said they have approximately 600 students enrolled in the program and it appears there is now less prejudice against vocational skill training. Mr. Broad said NTMA is doing a great job. Mr. Kerwin said their mission is to prepare individuals for entry-level work in manufacturing.

ACTION: Ms. Grutzius moved and Ms. Roberts seconded approval of the amendment for NTMA in the amount of \$935,028.

Motion carried, 5 – 0.

IX. PUBLIC COMMENT

There was no public comment.

X. ADJOURNMENT

ACTION: Mr. Rendon moved and Ms. Roberts seconded adjournment of the meeting at 12:03 p.m.

Motion carried, 5 – 0.