



State of California

Employment Training Panel

Arnold Schwarzenegger, Governor

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Employment Training Panel Awards Over \$9.7 Million to Train 10,741 California Workers

SACRAMENTO – The California Labor and Workforce Development Agency's Employment Training Panel (ETP) at its meeting in San Francisco today approved 39 contracts totaling over \$9.7 million in job training funds. This money will provide training to 10,741 California workers for various high-wage occupations.

The Panel awarded a contract for \$815,652 to VVP America, Inc./Vitro America to train 278 incumbent workers to improve production efficiency in an effort to lower operating costs. Founded in the 1800s, Vitro America fabricates, distributes and installs glass in the construction, automotive replacement and furniture markets. The company is currently facing fierce competition in the global glass fabrication and distribution market, specifically against foreign exports from Taiwan and China.

"Vitro's energy high performance glass products help California homes and businesses go green," said Juan Ramon Escobar, Vitro America's Director of Human Resources. "We realize that our two high priority "E's", environment and employment, are crucial elements for California's future competitive success, and ETP training funds will assist us in meeting these priorities."

Vitro was forced to move its Oregon production facilities to Mexico two years ago, and hopes to stave off plant closures in California by investing in new equipment that will allow the company to remain competitive within the industry. ETP's funding program will allow Vitro to provide training in equipment and technology that is needed to produce more efficient "green" glass products for better insulation and reduction of heating and cooling costs.

"Vitro America's training contract will not only foster the retention of manufacturing jobs in an extremely competitive industry, but it will also allow the company to maintain operations in various regions of California, one being the San Joaquin Valley, and support the State's "green" efforts, as well," said Michael Saragosa, ETP Executive Director. "This project aligns with Governor Schwarzenegger's call for the State to lead the way in designing, operating and re-engineering its buildings to make them the most resource-efficient and energy-efficient buildings in the nation."

For more information regarding Vitro America, contact Juan Ramon Escobar at 1-800-365-4527.

ETP is a business and labor supported state agency that assists employers in strengthening their competitive edge by providing funds to partially off-set the costs of job skills training that is necessary to maintain high-performance workplaces. California's ETP is a performance-based program, providing funds for trainees who successfully complete approved training programs and are retained in well-paying jobs for a specific period of time.

The program is funded by the Employment Training Tax paid by California employers, and targets firms threatened by out-of-state and international competition. Since its inception in 1983, the ETP program has provided over \$1 billion to train more than 665,000 workers in over 65,000 California companies. Employers match training funds awarded through ETP contracts, making these projects true public-private partnerships.

To view copies of the proposals considered by the Panel at its most recent meeting, visit the ETP website at <http://www.etp.ca.gov/packet.cfm>. For more information about the ETP program, please visit www.etp.ca.gov, or call 916-327-5261.

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(Attachment)

To view copies of the proposals considered by the Panel at its July 27 2007, meeting, visit the ETP website at <http://www.etp.ca.gov/packet.cfm>. For more information about the ETP program, please visit www.etp.ca.gov, or call 916-327-5261.

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**EMPLOYMENT TRAINING PANEL
CONTRACTS APPROVED
July 27, 2007**

<u>Contractor</u>	<u>County</u>	<u>Contract Amount</u>
Sun Microsystems, Inc.	Statewide	\$ 1,496,664
Abbott Diabetes Care	Alameda	\$ 495,000
Give Something Back Business Products	Alameda, Sacramento	\$ 235,040
Renaissance Entrepreneurship Center	San Francisco	\$ 49,400
Arlon, Inc.	Orange, San Bernardino	\$ 331,200
Natural Alternatives International, Inc.	San Diego	\$ 392,850
ViaSat, Inc.	San Diego	\$ 285,120
Tenent Healthcare Corporation	Orange, Riverside, Los Angeles	\$ 894,240
Desert Community Bank	San Bernardino	\$ 129,000
Cyvex Nutrition, Inc.	Orange	\$ 32,032
Quotit Corporation	Orange	\$ 39,000
Excalibur Engineering, Inc.	Orange	\$ 43,680
Bio-Med Services, Inc.	San Diego, Orange, Los Angeles San Bernardino	\$ 22,500
Credence Systems Corporations	Santa Clara	\$ 285,768
OVISO Manufacturing	Contra Costa	\$ 253,800
Masco Corporation	Statewide	\$ 452,196
Macro Plastics, Inc.	Solano	\$ 51,480
National Lending Corporation	Sacramento, Los Angeles	\$ 49,200
A&P Heating and Cooling, Inc.	Sacramento, Los Angeles	\$ 13,200
Animal Supply Company	San Joaquin	\$ 25,200
GGHR, Inc.	Marin	\$ 15,600
Mesa Boogie Ltd.	Sonoma	\$ 48,150
Schurter, Inc.	Sonoma	\$ 14,080
Raytheon Company	Statewide	\$ 1,804,000
VVP America, Inc./Vitro America	Los Angeles, San Diego San Joaquin	\$ 815,652
K-1 Packaging Group	Los Angeles	\$ 197,730
Henkels & McCoy, Inc.	Los Angeles, San Bernardino San Joaquin	\$ 668,394
First Software USA, Inc., dba Oxford Institute of Technology	Los Angeles, Orange, Ventura	\$ 213,672
Art Craft Paint, Inc.	Santa Barbara	\$ 46,200
U. S. Safety & Supply Company	Los Angeles	\$ 29,040
Capstone Lending Corporation	Los Angeles	\$ 18,480
Apollonia Dental Center	Kern	\$ 17,160

Carter Duncan Corporation, dba Seymour Duncan	Santa Barbara	\$	49,842
Dan Haggerty's International Products, Inc., dba Precision Design & Mfg.	Los Angeles	\$	35,880
Martin-Chandler, Inc.	Los Angeles	\$	10,920
Miyachi Unitek Corporation	Los Angeles	\$	49,680
Ramcast Ornamental Supply Co., Inc.	Los Angeles	\$	48,960
Bakersfield Envelope Co., Inc. dba Castle Print & Publication	Kern	\$	35,880
Sky Onc, Inc., dba Vertex China	Los Angeles	\$	25,350